#### Stand Out Networking

#### **Dorie Clark**

@dorieclark

# What Are Your Three Words?



# Nail Your Opening

- "What is the coolest thing you're working on?"
- "How do you spend most of your time?"
- "What are you most excited about right now?"
- "I don't know anyone here. Can I talk to you?"

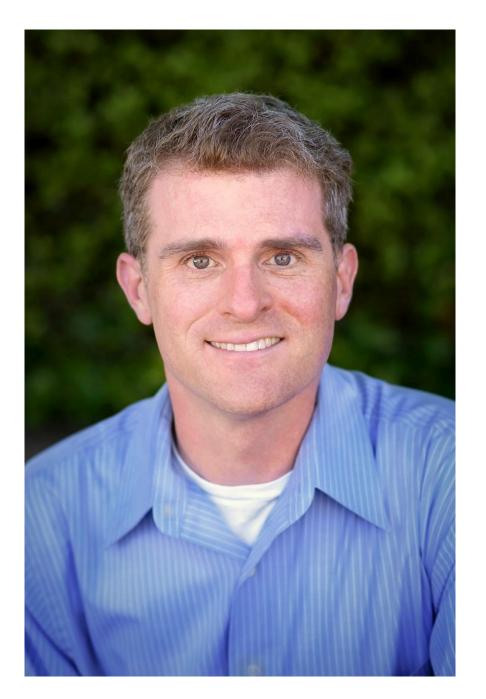


# How to Get Someone to Like You Immediately



## Choose the People You Surround Yourself With





#### Grow Your Network

## **Keeping Up with Your Contacts**

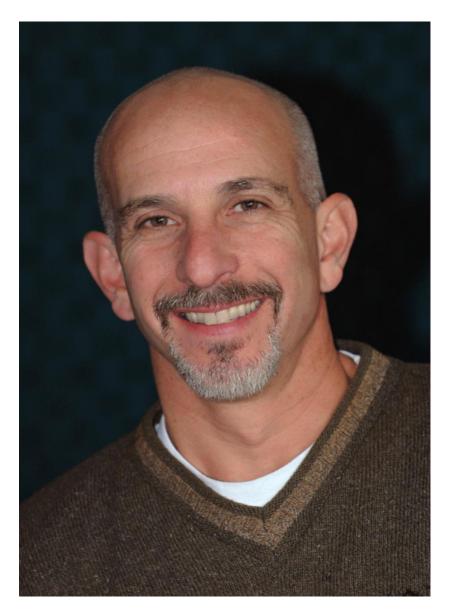




Photo: Rayi Christian W, Unsplash

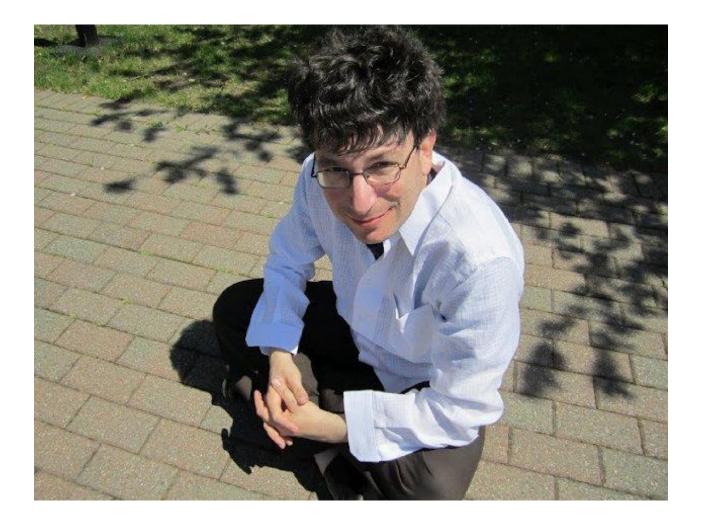
### **Connect Others**

#### Make It Fun

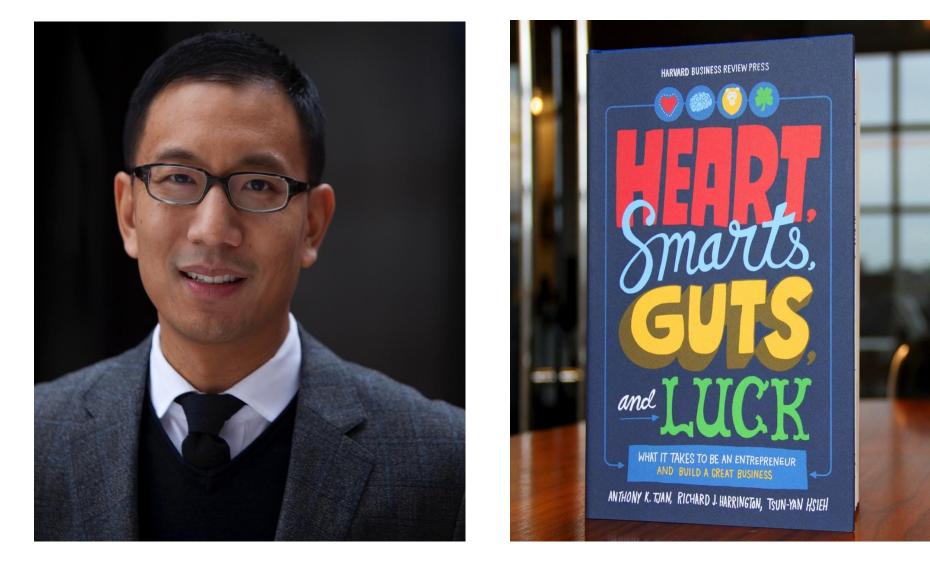
# Croissants vs. Bagels

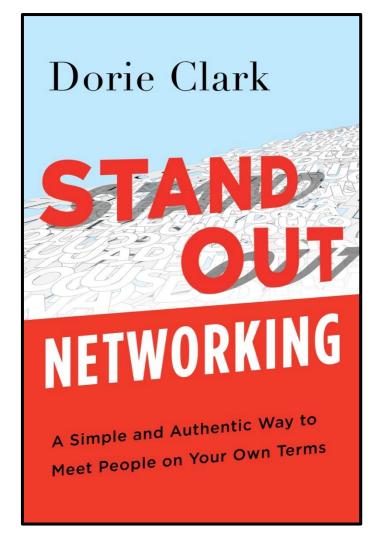


### **Permission Networking**



## **Get Luckier**





Download Your Free 42-Page Stand Out Workbook <u>dorieclark.com/atd</u>