

## Millennial Engagement

By: Alex Tremble
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Who are you?

Who is Alex Tremble

- Founder & CEO GPS Leadership Solutions
- Managed Executive Leadership Development in the Fed (3yrs)
- Served as international liaison
- Libra enjoy long walks on the beach
- Am serious about 10% of the time.

#### Introduction

I live (frolic) in the world of Realities, Perceptions, and Probabilities (RPPs)



- Context By The Numbers
  - Over 52% of Fed can retire as of 2014
  - Over 75% Fed SES over 50 years of age
  - Only 4% of SES less than 40 years of age
  - Only 1.8% of 7,014 career SES are under 40 years of age
  - 75% of NPS are over 40; 7% 29 or younger



- Context By The Numbers
  - DOL predicts need for 30 million employees, but only 23 million graduates will qualify
  - Approx. 32 % Millennials in Private sector. vs 7% in Federal
  - Millennials are assuming leadership roles, but not performing to their best potential



- Strategies for effectively engaging millennials by developing their leadership skills right now
- How to help millennials identify the leadership behaviors that are important to their future success
- How managers and millennials can take practical steps to strengthen those leadership behaviors



- Goals (Destination) Not only WHAT you want to attain, but WHY you want to attain it (Passion)
- PLAN (Directions) A clear, specific, set of actions and timelines necessary for attaining your goal. (Research, Realistic, Backwards planning)
- STRATEGY Creative ways to ensure the plan works.



- Macro GPS
  - Life Goals
- Micro GPS
  - Office Goals
    - Project
    - Program



- What does it mean to Engage someone?
- Mow have you engaged millennials in the past?
- If you are a millennial, how do you like to be engaged?

### Leadership





What is the difference between Leadership Theory vs Leadership Behaviors?

#### Macro GPS

## Exercise 1

"What would others say about you?"

#### What Does A Bad Leader Look Like?











- Optimistic
- Proactive
- Confident
- Respectful
- Inspirational
- Competitive

- Transparent
- Mission Focused
- Persuasive
- Risk Oriented
- Open-minded
- Values oriented
- Curious Learner

# Leadership Skills for tomorrow's leader

- In addition to integrity, customer commitment, and vision
  - Global Leadership
  - Cross-cultural appreciation
  - Building alliances/Partnerships
  - Technology savvy
  - Sharing Leadership





#### Leader of the future

Leadership Characteristic	Definition
Collaborative Mind-set	<ul><li>Inclusive decision making</li><li>Genuine Solicitation of feedback</li></ul>
Development of People	<ul><li>Mentors and coaches team</li><li>Provides straight feedback</li></ul>
Digitally Confident	<ul> <li>Uses technology to connect to customers and employees</li> </ul>
Global Citizen	<ul><li>Has a diverse mind-set</li><li>Prioritizes social responsibility</li></ul>
Anticipates and Builds for the Future	<ul><li>Builds accountability across levels</li><li>Champions innovation</li></ul>



- Gotten the Millennial Engaged (Check)
- Identified Leadership Behaviors (Check)
- Now what?



### Other Suggested Readings

- http://www.amazon.com/The-GPS-Guide-Success-Navigate/dp/1500217980
- <u>http://www.capitolstandard.com/why-the-young-bored-cant-leave-their-government-jobs-in-2015-2/</u>
- http://www.gaia-insights.com/index.php?seite=16
- <u>http://www.capitolstandard.com/how-to-deal-with-jealousy-in-the-workplace/</u>
- http://www.cnn.com/2015/03/19/us/im-national-parks-older-visitors-morgan-spurlock/index.html
- http://www.govexec.com/management/2015/03/ho w-old-senior-executiveservice/108081/?oref=govexec\_today\_nl



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