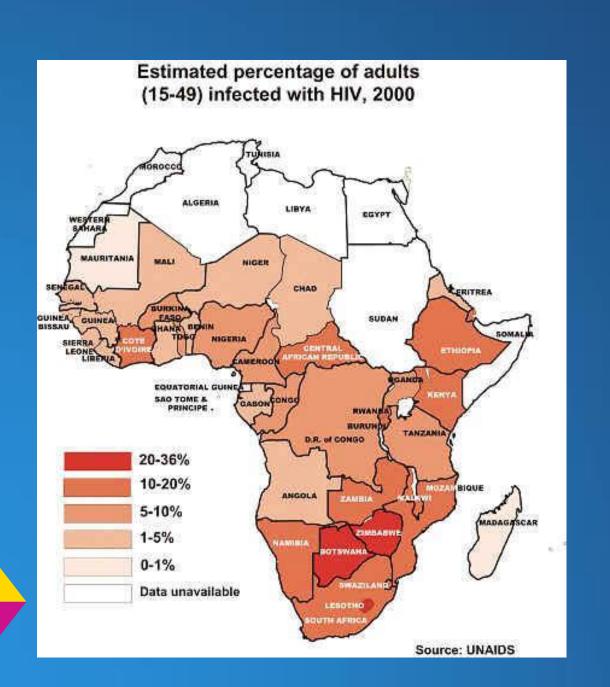
# How Video Supports Behavior Change and Increases Retention

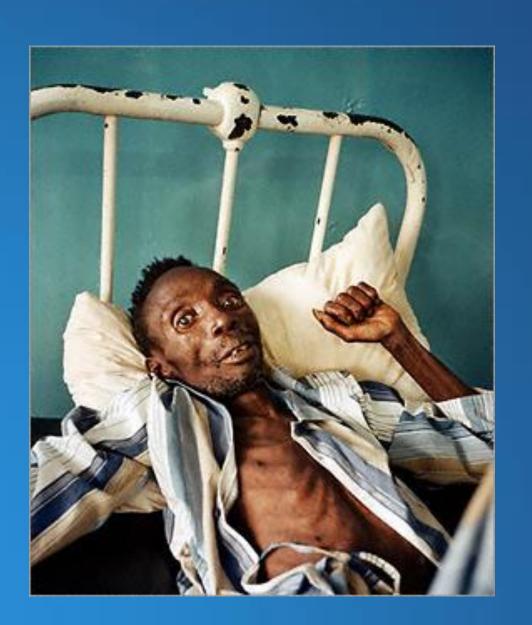
Arthur J Kohn, Ph.D. Fulbright Professor of Neuroscience

Art\_Kohn@aklearning.com

## The best of all training worlds







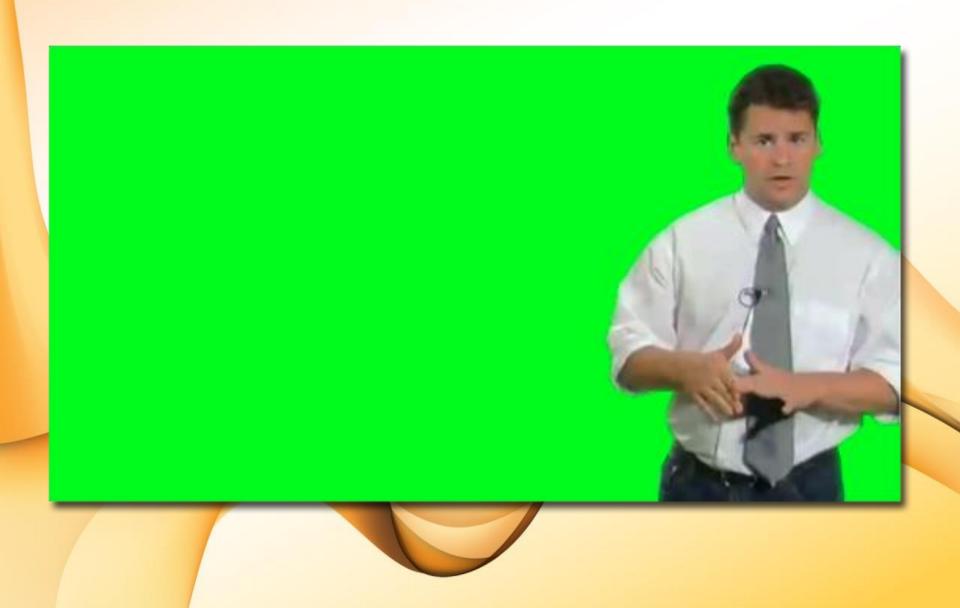








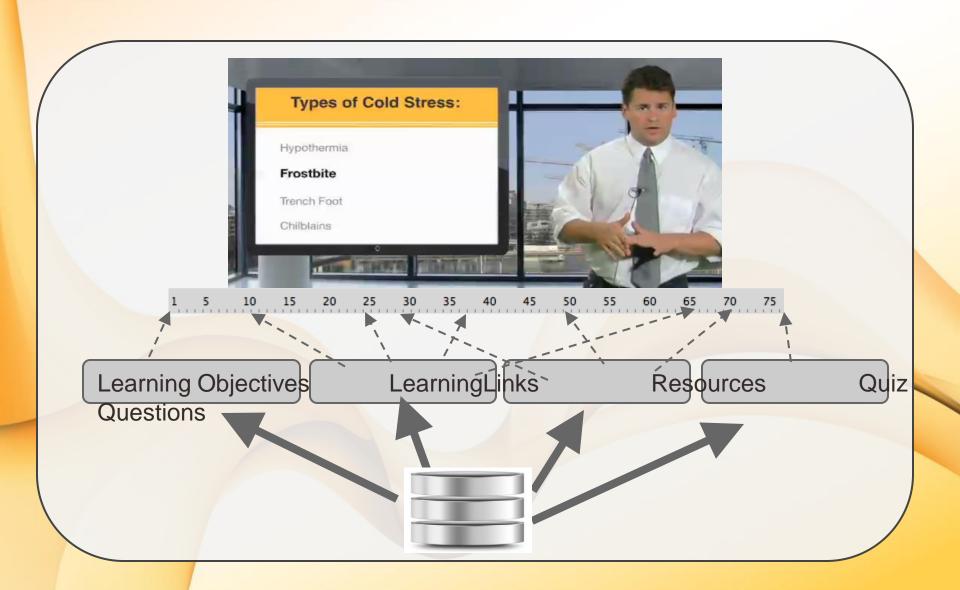
#### The Power of Video



#### The Power of Video



#### The Power of Interactive Video



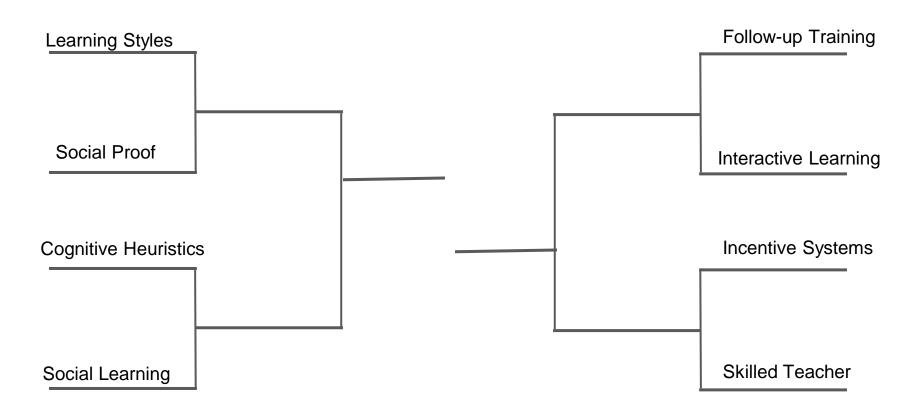
#### The Power of Interactive Video

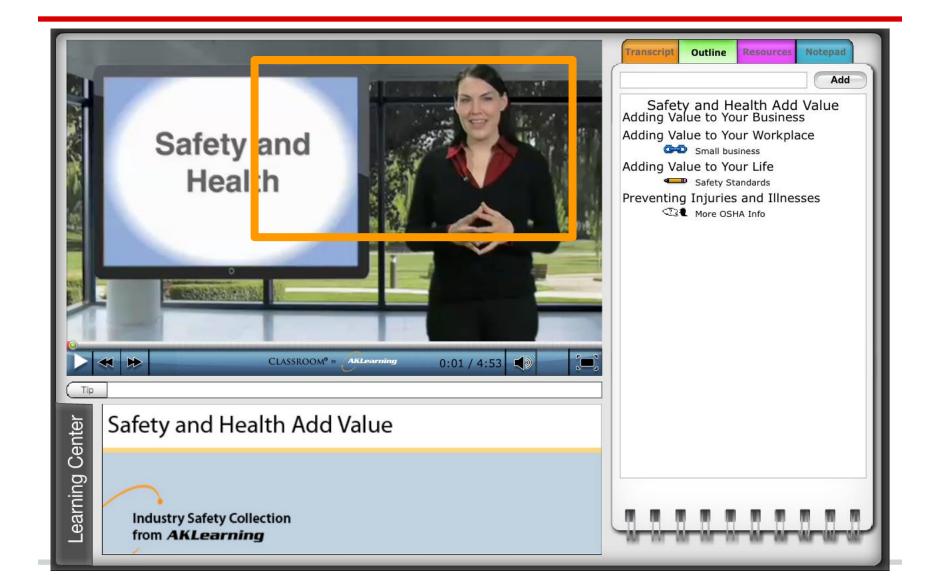


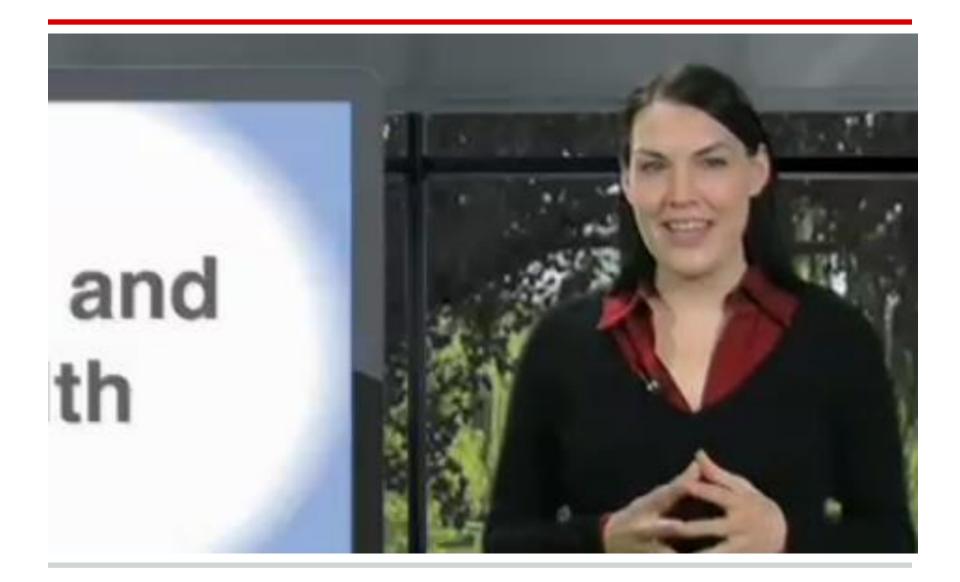
# The Elite Eight Critical Factors that Affect Transfer

- Incentive systems
- Skilled teacher
- Learning styles
- Social proof
- Social learning
- Cognitive heuristics
- Follow-up training
- Interactive learning

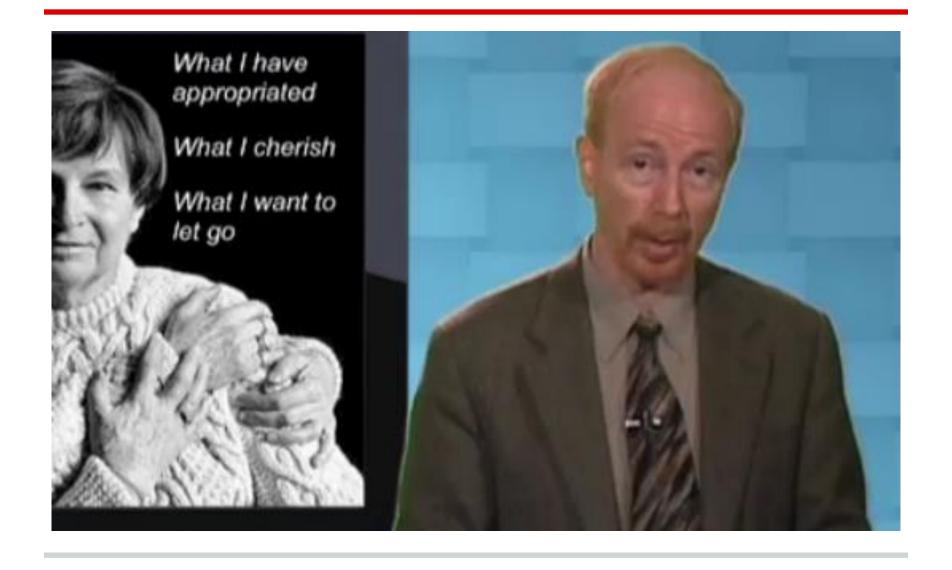
# The Elite Eight Critical Factors that Affect Transfer





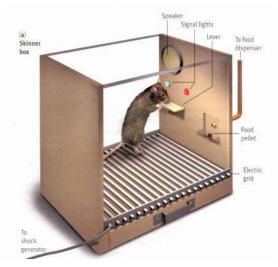








#### **Incentivized Learning**



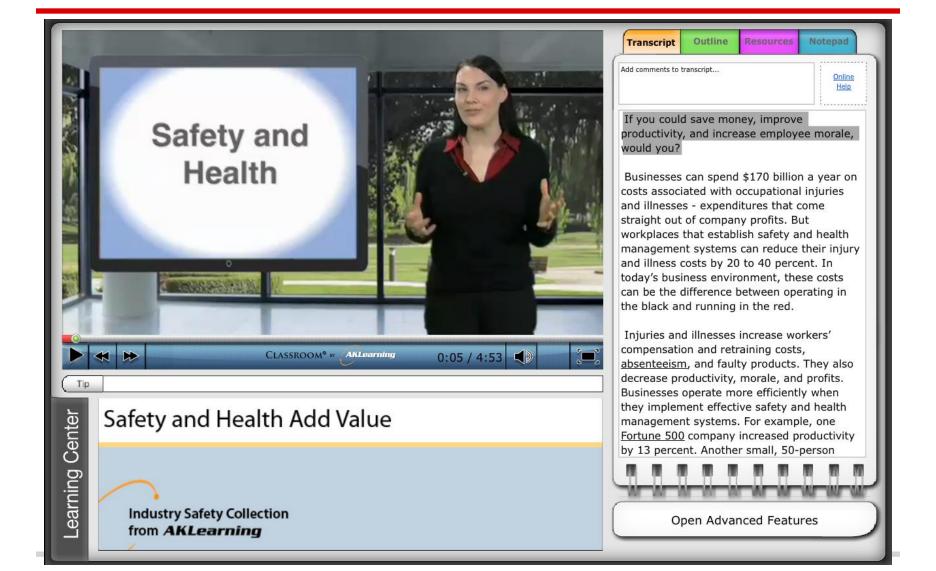


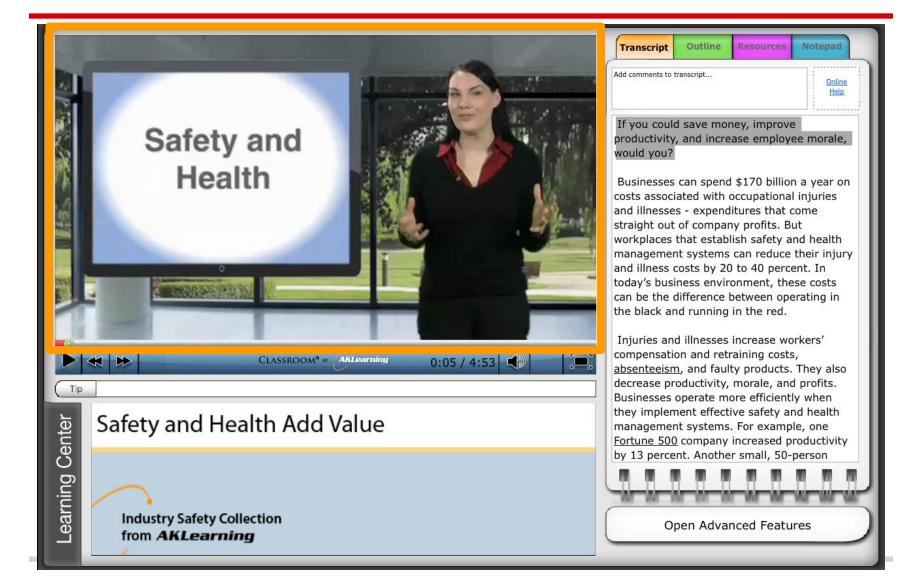


#### Let's Vote

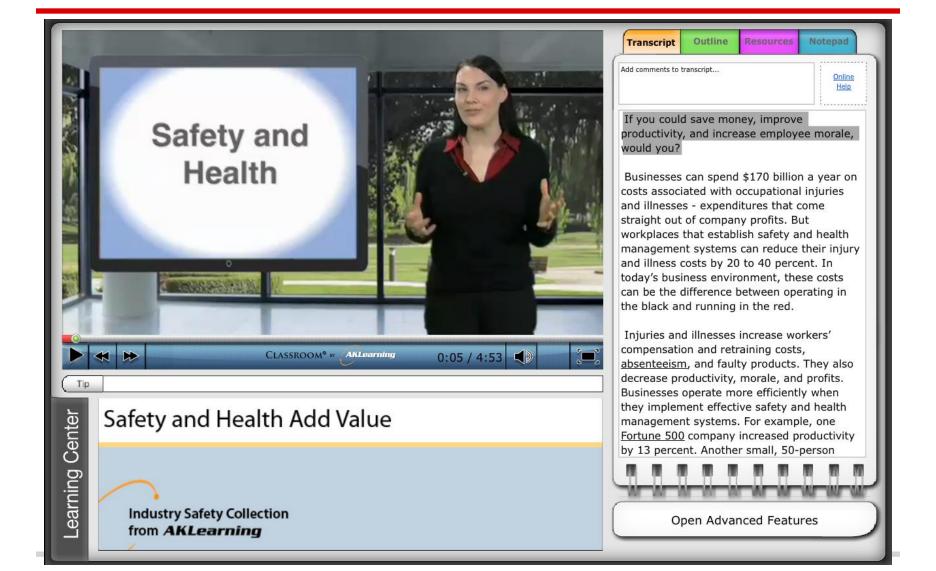
A Skilled Teacher

**B** Incentivized Learning

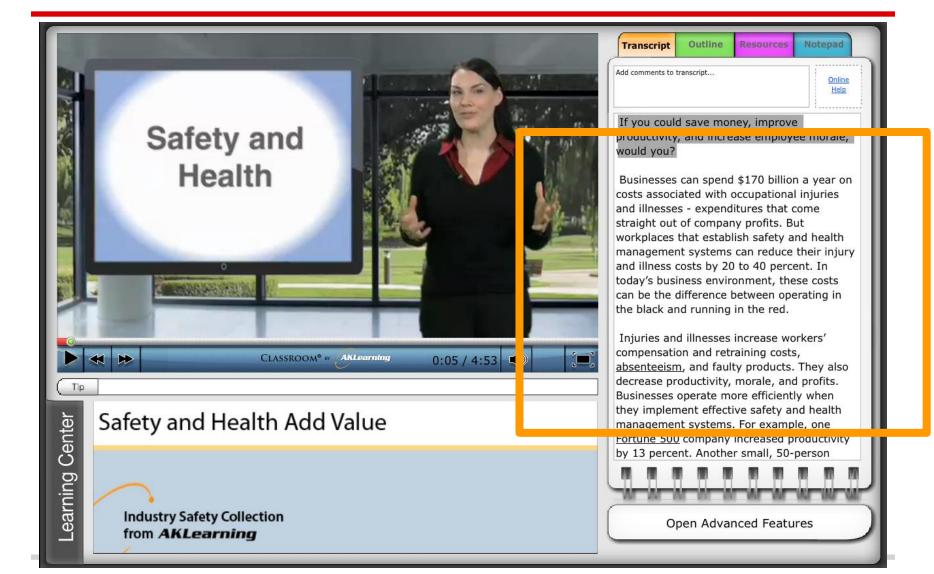


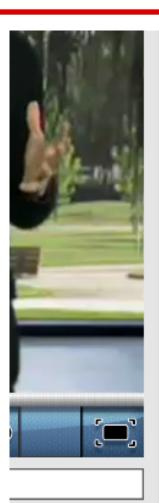








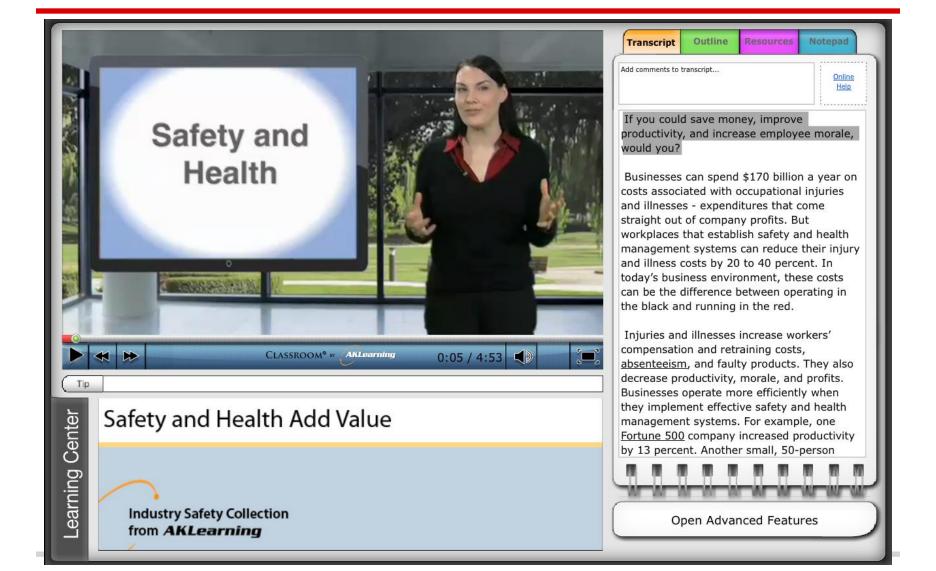




#### would you?

Businesses can spend \$170 billion a year on costs associated with occupational injuries and illnesses - expenditures that come straight out of company profits. But workplaces that establish safety and health management systems can reduce their injury and illness costs by 20 to 40 percent. In today's business environment, these costs can be the difference between operating in the black and running in the red.

Injuries and illnesses increase workers' compensation and retraining costs, absenteeism, and faulty products. They also decrease productivity, morale, and profits. Businesses operate more efficiently when they implement effective safety and health management systems. For example, one



#### **Social Proof**

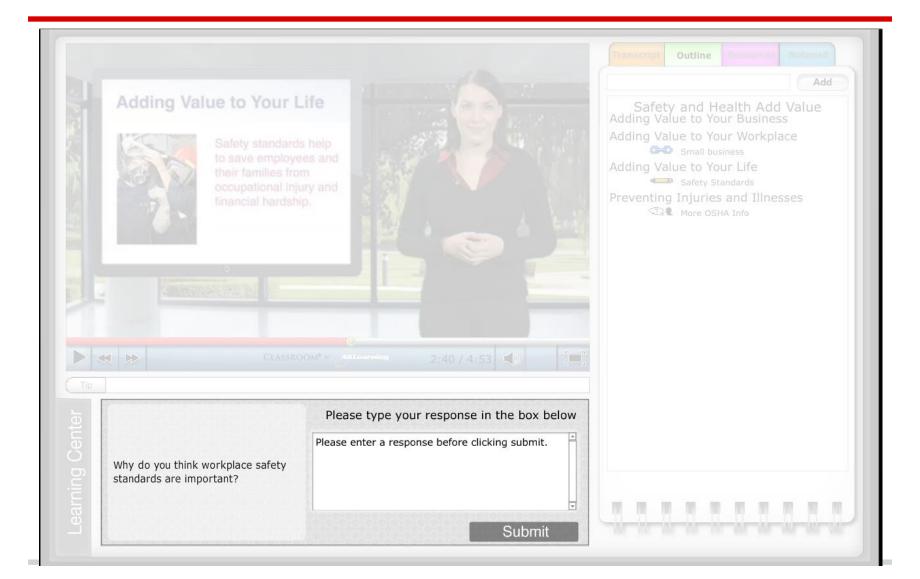


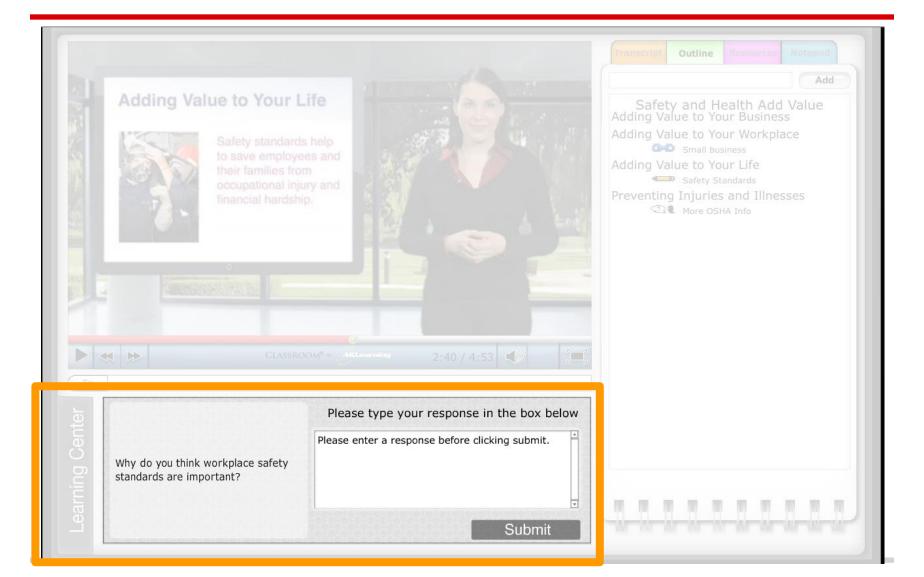
#### Let's Vote

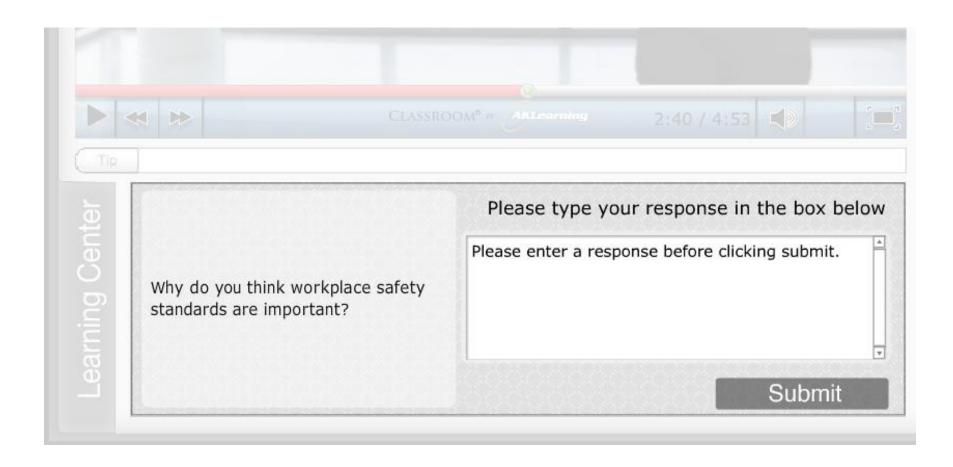
A Learning Styles

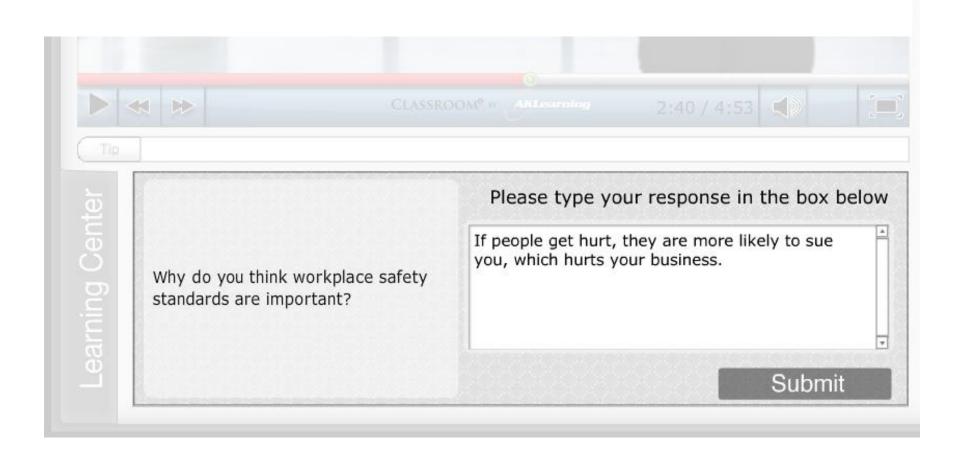
**B** Social Proof



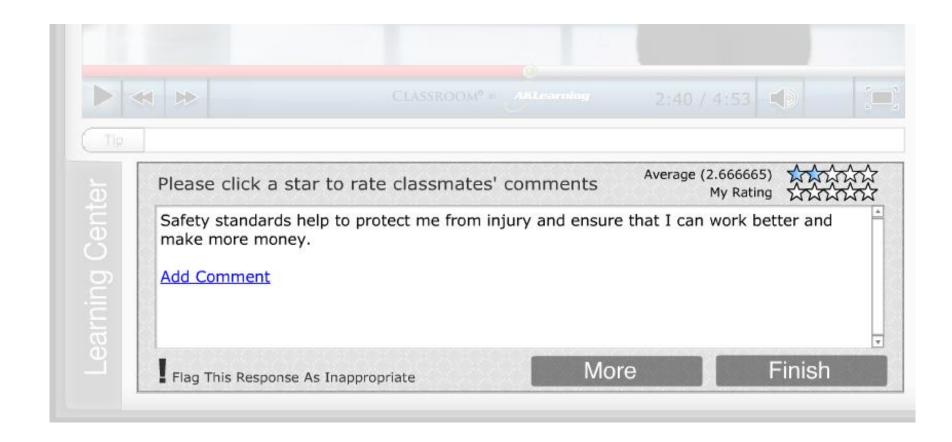




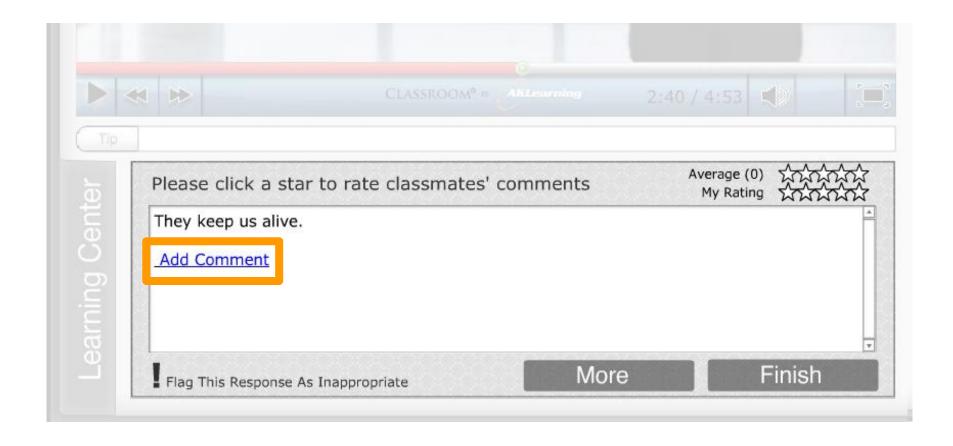




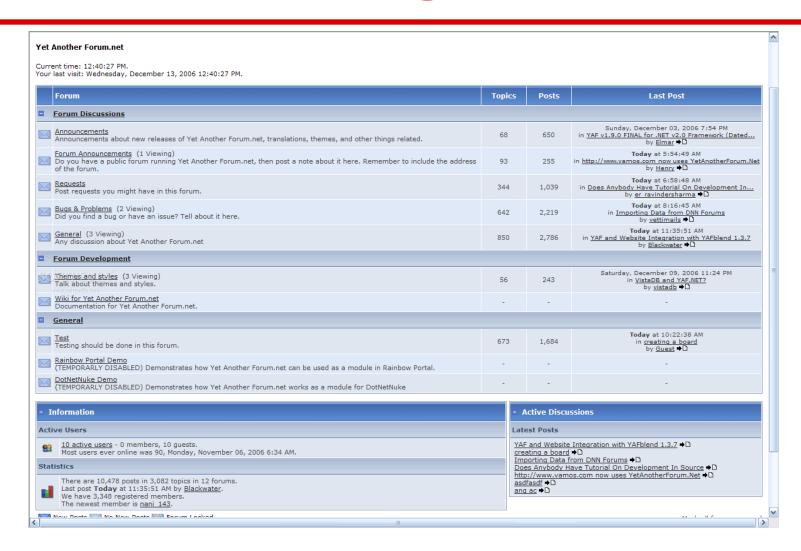
# **Social Learning**

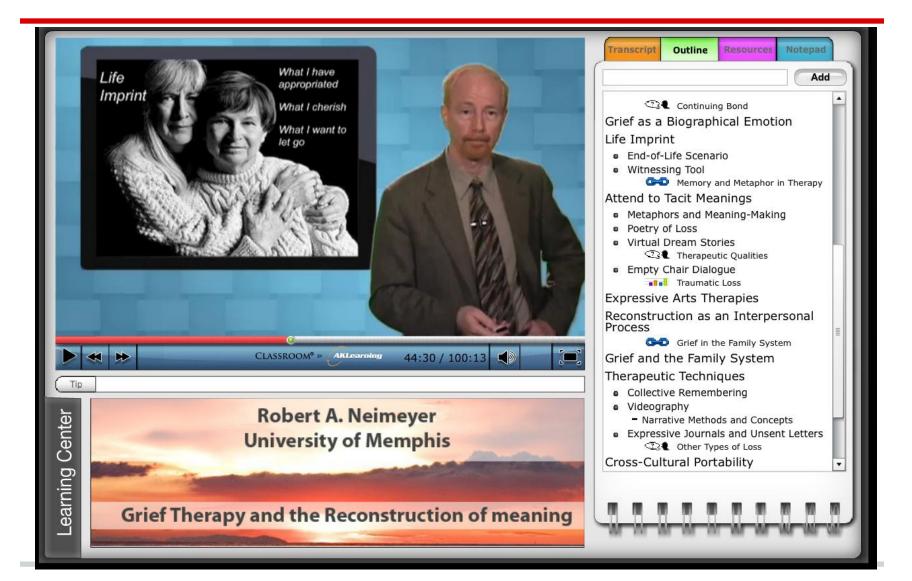


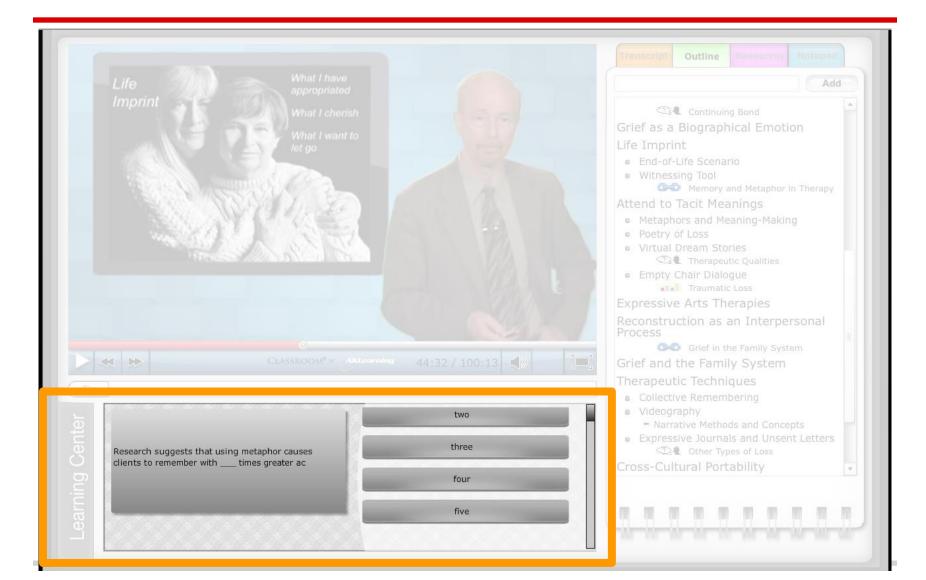
# **Social Learning**

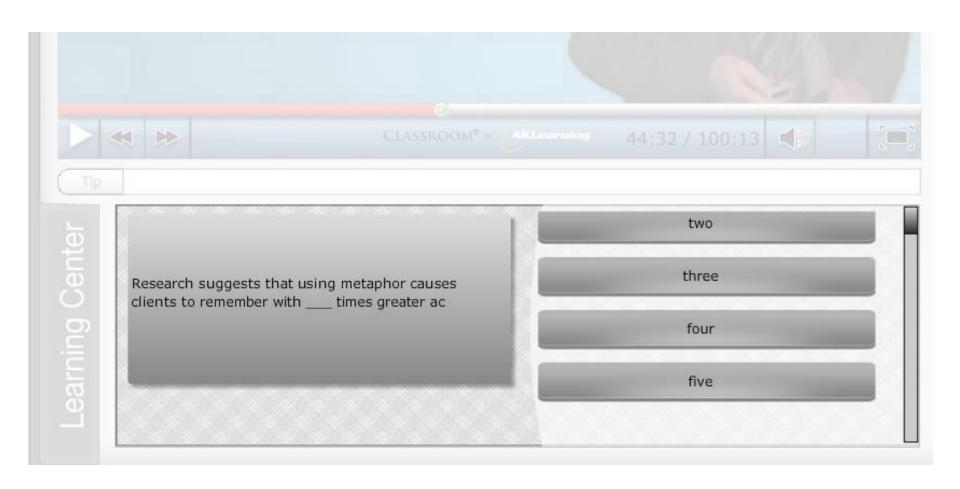


# **Social Learning**

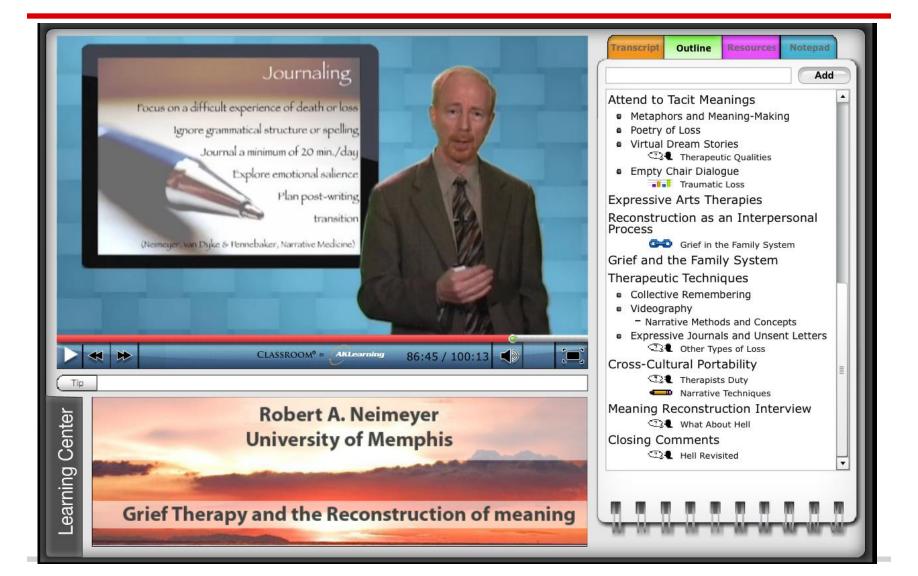


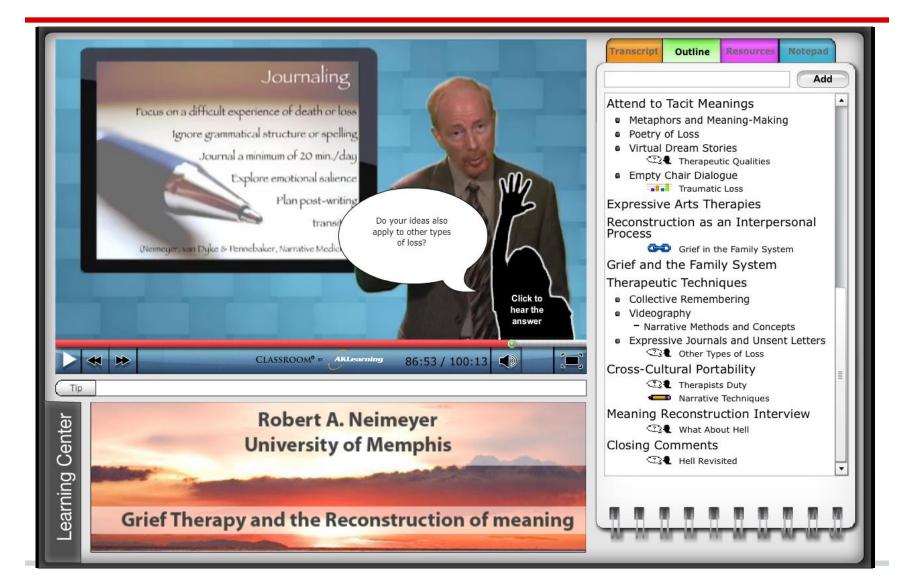








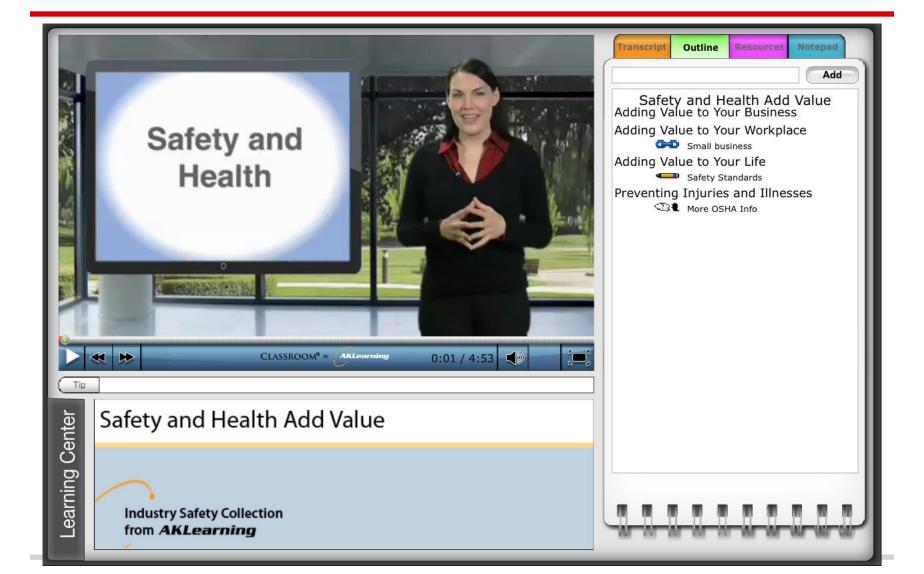


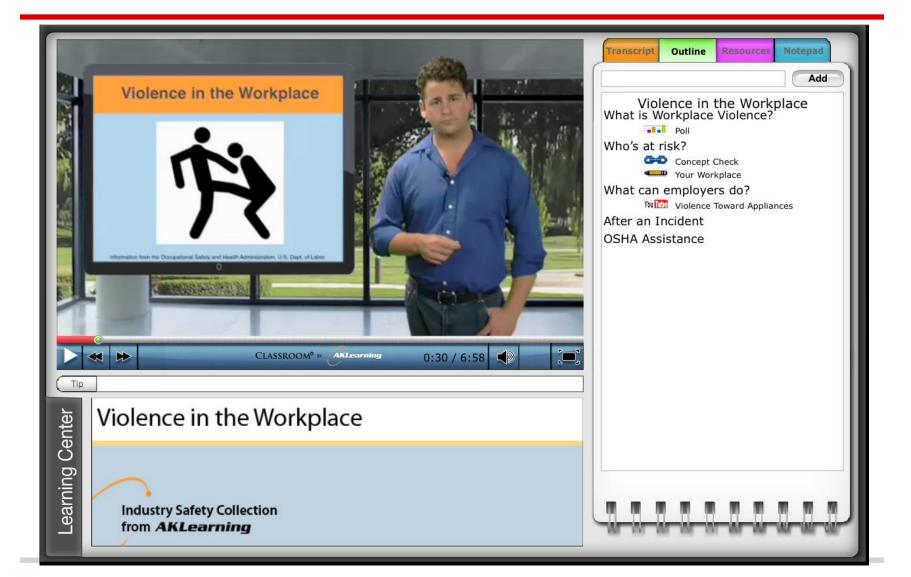


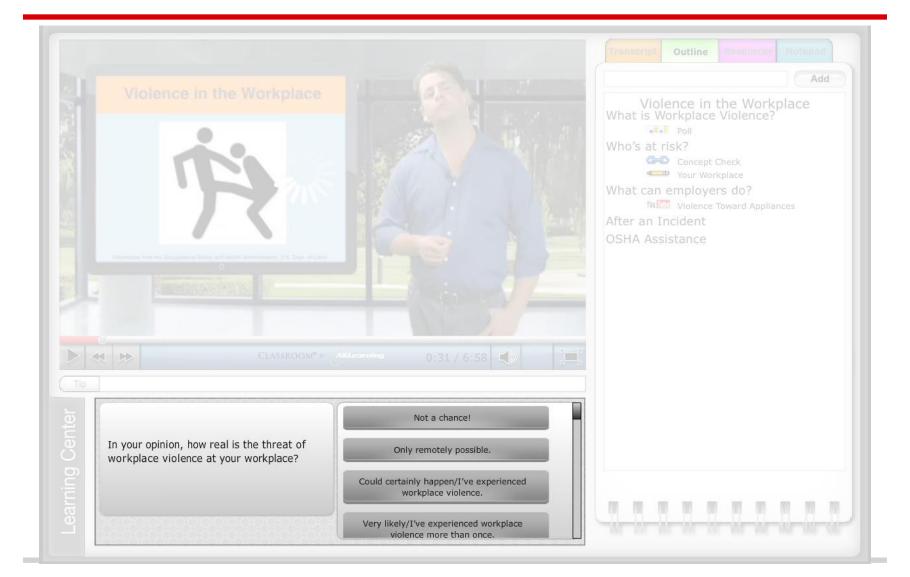
#### Let's Vote

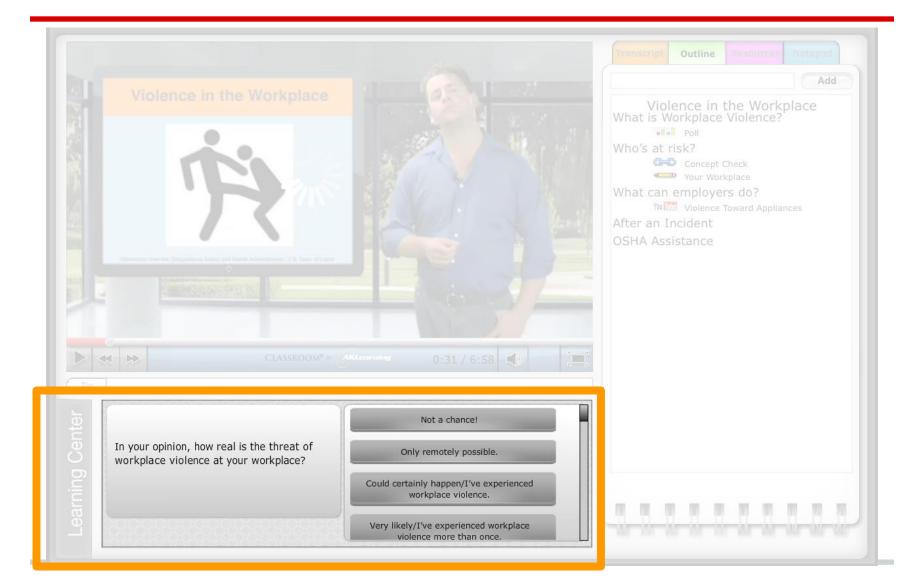
A Social Learning

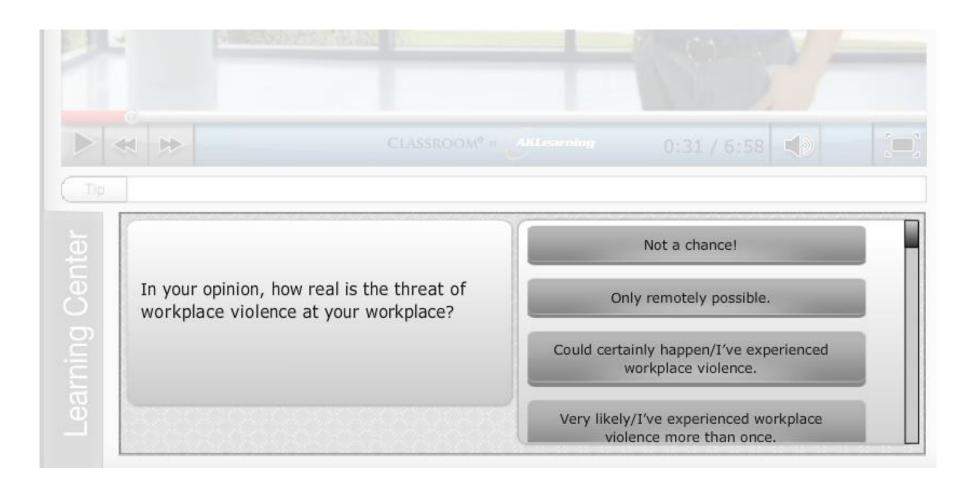
### **Follow Up Training**













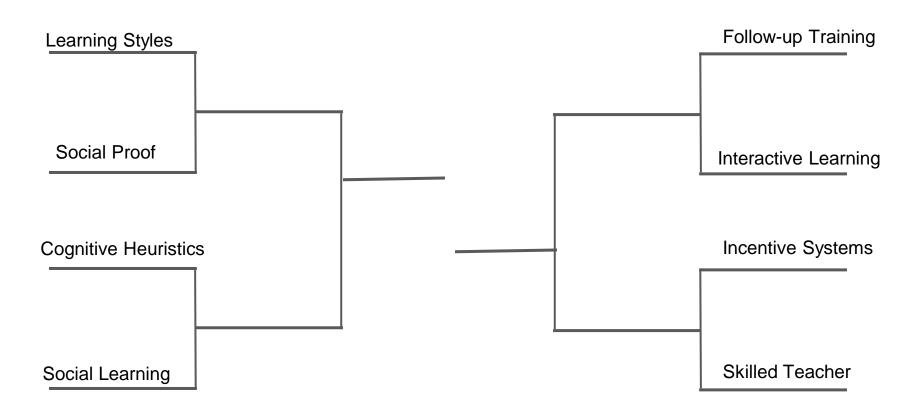




#### Let's Vote

A Follow Up Training

# The Elite Eight Critical Factors that Affect Transfer



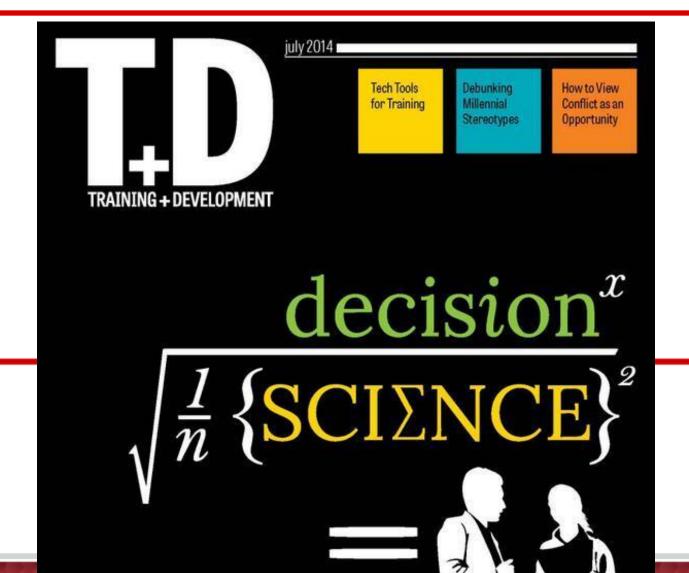
#### **Our Final Four**

# **Championship Game**

#### **Take Home Lessons**

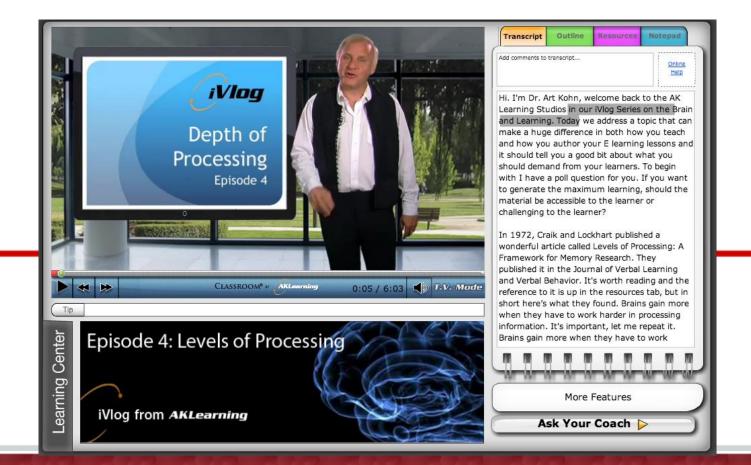
- Incentive systems
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#### **How to Learn More**



#### How to Learn More

#### The Neuroscience Academy



#### **How to Learn More**

- Have this session boosted
- Get access to these slides
- Join my Neuroscience Academy
- Invite me to present to your company

Type your email into the discussion and tell me what you want

#### Thanks for coming...

Art\_Kohn@aklearning.com