

ATD 2015 International Conference & Exposition

Leading an International Delegation

By ATD International



Welcome!

EII CUUTAL



Wei Wang Ph.D., CPLP

Director, International

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Willkommen

Bienvenue

Welkom

Velkommen

Vitame

歡迎

欢迎

emak

Bienvenidos

Bem Vindo

Добро

пожаловать

Benvenuto

Witamy

Υποδοχή



Introducing the ATD International Team

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Wei Wang

Director

Frank Cen

Director, ATD China Inigo

Sanchez-Cabezudo

Sr. Regional Manager, Europe & Latin America Youngkuk Lim

Sr. Regional Manager, Asia Pacific **Vivek Nair**

Regional Manager, Middle East, Africa & India Nan Kim

Sr. International Coordinator

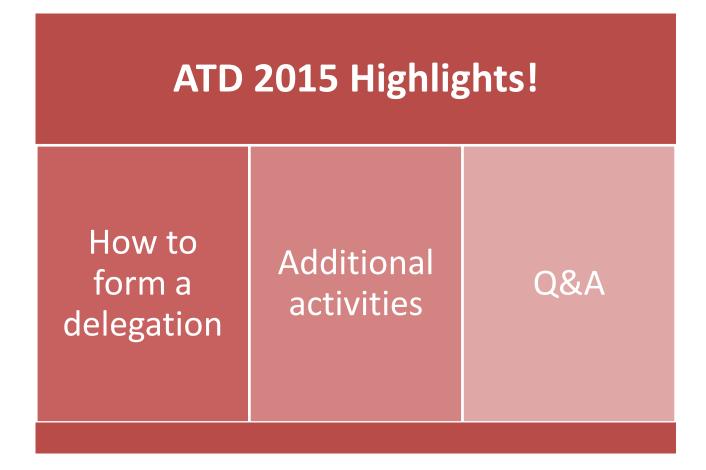
Ginny Rosell

International Coordinator



Agenda

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Industry-Defining Event for Talent Development

EL CUDURAL



- 70 years' history
- More than 10,500 attendees, 25% overseas
- 90+ countries represented
- 60+ international delegations

- 250+ educational sessions from industry-leading experts
- 300+ Speakers from 20+ countries
- World-class EXPO with 350+ exhibitors



Top Attending Countries Outside the U.S. in 2014

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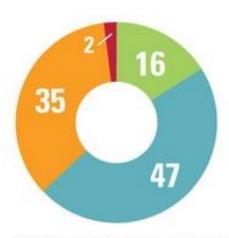


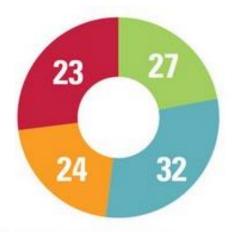


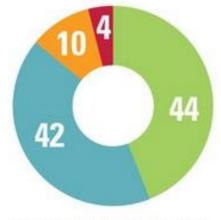


Attendee Profile

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LEVEL IN THE ORGANIZATION

Executive
Directors/Managers/Supervisors
Individual/Consultant
Other

ORGANIZATION SIZE

Over 10,000 1,000-9,999 100-999 Less than 100

PURCHASING AUTHORITY

Have purchasing authority Recommends purchases Specifies purchases Have no influence 20+ years 11-20 years 6-10 years 3-5 years Less than 2 years

TOP TITLES

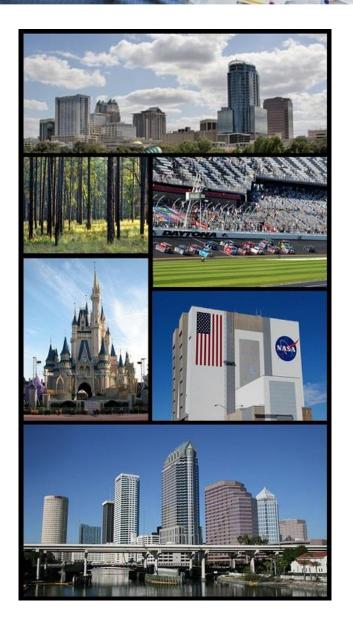
AVP, Talent Management
Chief Development Officer
Chief Engagement Officer
Chief HR Officer
Chief Learning Officer
Chief Talent Development Officer
Deputy Dir., Learning and Performance
Director - Change Management

Senior Training Officer
SVP - Chief Talent Officer
Training & Development Supervisor
Senior Director, Global L&D
Director – Talent Development
Director Corporate University
Director Human Resources
Director of eLearning

Director of Sales Training
Director, Leadership Development
Director, Training
Executive Director of Talent
Global Director of Sales Enablement
VP Technology
VP, Global Learning

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The Location Orlando, FL May 17-20, 2015



- One of the leading tourism destinations in the world
- Nicknamed "The City Beautiful"
- Also known as "The Theme Park Capital of the World" (home to Walt Disney World Resort and SeaWorld Orlando)



Top Reasons to Attend ATD 2015

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- ❖ The largest conference in the field providing the most choices for your professional development (10,500+ attendees)
- World-renowned experts
- ❖ 300 top-rated educational sessions and 10 content tracks
- Benchmarking against today's leading companies
- World-class EXPO
- Networking with like-minded peers from around the world



Conference ThemeContent, Community, Global Perspectives

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Tony Bingham
CEO & President of ATD

As businesses becomes more global and competitive, a key differentiator for success will be talent. You need to know the latest trends and best practices, and the best place to learn is at ATD 2015.

No other learning event brings together the global perspective, expert content, and community of practitioners that ATD's conference does.



Conference Tracks

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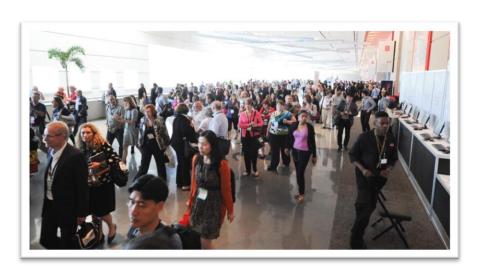
10 Content Tracks

- Career Development
- Training Delivery
- Global Human Resource Development
- Instructional Design
- Management

Four Industry Tracks

- Government
- Higher Education
- Sales Enablement
- Healthcare (New!)

- Human Capital
- Leadership Development
- Learning Technologies
- Learning Measurement & Analytics
- The Science of Learning





Keynote Speakers

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Andrea Jung

President and CEO, Grameen America

Consistently ranked among the top leaders in the world on lists including, Fortune magazine's Most Powerful Women in Business.

Sugata Mitra

Professor of Educational Technology at Newcastle University, United Kingdom

At the forefront of a new approach to education hat challenges how we teach today's children in a technological age.

Erik Wahl

Internationally recognized graffiti artist, author, and entrepreneur.

He has grown as a sought-after corporate speaker with an impressive list of clients including AT&T, Disney, Microsoft, and FedEx.

Simultaneous Interpretation





む寸 日本語 中文



Preconference Workshops & Certificate Programs

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Preconference Workshops

(1 day program)

- Interactive workshops with handson approach
- Ideal way to develop new skills or gain new perspectives while focusing in-depth on a topic

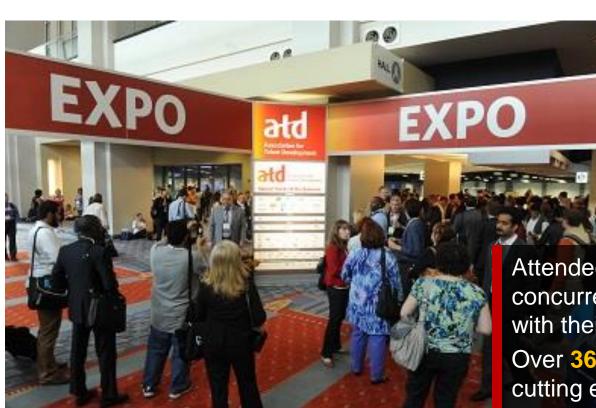
Certificate Programs

(2-3 day program)

- Practical content presented by expert practitioners
- Enhance your competitive advantage and advance your professional development
- Participants receive an ATD certificate



Industry's Largest EXPO



Attendees walk the EXPO between concurrent sessions and networking with their peers.

Over 360 exhibitors showcase their cutting edge resources, tools, and solutions—available to help take leaning and development in new directions.



Networking Night

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Details to be announced soon!





Attendees have the unique opportunity to dance to live music, network with peers, enjoy delicious food, and so much more...

Global Village

Network with your colleagues from around the world





- Relax and enjoy complimentary refreshments
- Plan your conference meetings and activities
- Post messages to the message board to connect with other attendees
- Meet the ATD International team



Special Events for International Attendees

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International Orientation



International Recognition Ceremony



International Reception



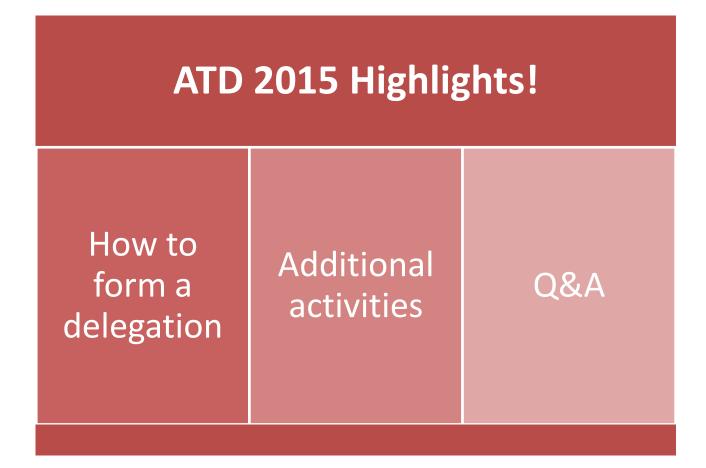
Strategic Partner & Network Meeting

Organized events for attendees from outside of the United States.



Agenda

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Why Do People Join an International Delegation?

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- Convenient conference registration
- Convenient travel arrangement
- Group activities (debriefing, welcome dinner, benchmarking)
- Networking
- Recognition
- Reduced registration rates







Delegation Benefits

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- Reduced registration rates
- ❖ For every 10 paid, the 11th is free
- Registration support
- Special recognition during the conference in the program guide & elsewhere
- Marketing support from ATD
- Networking room, early badge pickup, & access to other delegation-only services
- * Requires 5 or more paid attendees to organize



Agenda

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# of Paid Attendees	Delegation Rate	Free Registration*	Marketing Materials	Delegation Leader Events	Networking Room Sharing	Early Badge Pick Up	Additional Financial Incentive **
> 5	X		X	X			
>10	X	X	X	X			
>20	X	X	X	X	X	X	
>50	Х	Х	Х	X	Х	X	Х

^{*}For every 10 paid registered attendees, the 11th attendee is free

^{**}Additional agreement is needed



Registration

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Rates (USD/Person)	ATD Member	with Membership**	Non-Member	Effective Period
Early Bird Rate	\$1,275	\$1,474**	\$1,575	Now - 01/28/2015
Advanced Rate	\$1,500	\$1,699**	\$1,800	01/29 - 04/01/2015
Regular & On-Site Rate	\$1,800	\$1,999**	\$2,100	04/02 - 05/17/2015
*Early Bird Delegation Rate (5 or more)	\$1,100	\$1,299**	\$1,400	Now - 01/28/2015
Delegation Rate (5 or more)	\$1,200	\$1,399**	\$1,500	01/29 - 05/17/2015

^{*}Payments must be received by 01/28/2014 for "Early Bird Delegation Rate"

^{**}Prices including ATD Professional Membership



How We Can Support You

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- Marketing materials
- Delegation Leader Tool Kit
- Delegation leader emails
- Delegation registration form
- Special conference promotion workshops, videos







Delegation Registration Process

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STEP 1 Submit Delegation Application

STEP 2 Receive Delegation Confirmation

STEP 3 Register Delegation Attendees

STEP 4 Arrange Payment

Step1:

Submit Delegation Application

- Contact <u>international@td.org</u> for the "International Delegation Application Form"
- Complete and submit the application form

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Delegation Name How would you like your delegation to	be ad	ldress	ed? Please pro	wide full name and a	abbreviation if applicable
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Contact Information					
Delegation Leader Name:					
Delegation Leader Name: Delegation Leader Email:					
Delegation Leader Name: Delegation Leader Email: Coordinator Name:					
Delegation Leader Name: Delegation Leader Email: Coordinator Name: (If different from Leader)					
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Delegation Leader Name: Delegation Leader Email: Coordinator Name: (if different from Leader) Coordinator Email: Telephone: State/Province: Delegation Information Have You Organized a Delegation				If Yes, Which	E

International Delegation Application Form

Step 2: Receive Delegation Confirmation

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- Once the application is processed, you will receive a confirmation letter from ATD
- Returned qualified delegations will receive a delegation code with the confirmation letter
- New delegations will be assigned delegation codes when the minimum of five paid attendees is reached



Sample Delegation Banner with Code



Step 3: Register Delegation Attendees

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- We will provide a standard International Delegation Registration Spreadsheet
- Delegation leaders will use the spreadsheet to collect attendees information, and send it to ATD. The reduced rates and complimentary registration will be applied immediately

* Note: You may promote your

delegation code to individuals and have
them directly register with ATD.

However, if the delegation code is not
correctly entered when the individual
registers, the delegation will not receive
any benefits.

Ways to Register

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- 1. Online: ATD Store
- 2. E-mail international@td.org
 - Download and fill out the Registration Form from www.atdconference.com
 - Use the Delegation Registration Spreadsheet

Payment

- Delegations need to provide the <u>Delegation Registration Spreadsheet</u> with payment before the deadline
- Additional/cancelation registrations may be adjusted on the same spreadsheet
- Additional registrations may be processed onsite
- Payment is required before registration is considered complete
- ATD accepts credit cards, purchase orders, and wire transfers



HotelsOfficial ATD Housing

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- Official hotels are ATD-endorsed and inspected
- Housing representatives are available at the conference for onsite assistance with official hotels
- Friendly booking terms: no change fees; no FULL pre-payment
- Guaranteed hotel rates
- Complimentary shuttle service provided from most official hotels
- It is EASY to make changes
- Greater networking opportunities exist in hotels within the conference block
- Individual and Groups Online Registration: http://www.wynjade.com/atd15/



Visa

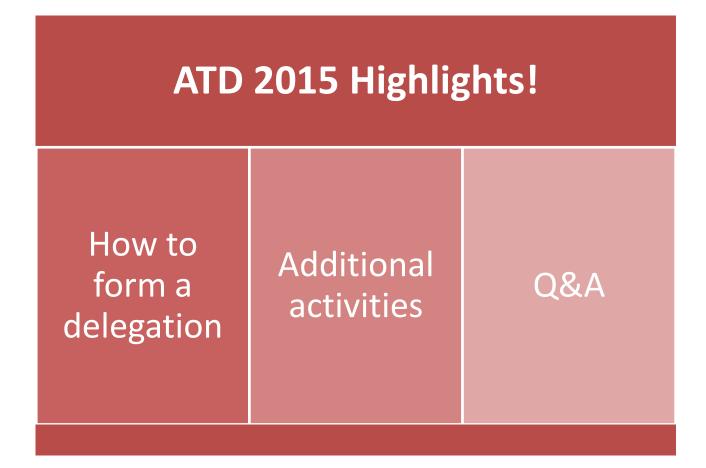
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- We provide invitation letters for conference attendees for visa purposes.
- Request the Invitation Letter Form by contacting international@td.org.
- Please allow 3 business days to process your request.
- Contact ATD early to leave enough time for your visa application.
- *Complete visa information which can be found at the U.S. Department of State website.



Agenda

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Additional Activities

In addition to the standard conference program, you may also consider:

- ❖ An orientation session before your group departures
- Networking events during the conference
- Group debriefings after sessions
- Customized learning materials (guide, CDs)
- Benchmarking visit
- Post-conference sharing events

Questions?

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Thank you and see you in Orlando, FL!

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