



BlueCross® BlueShield®

**Illinois • Montana • New Mexico
Oklahoma • Texas**



HCSC LEADER DEVELOPMENT

**Presented By: Canakkale Edwards
Tara Sedlacek**

2011: How Do We Do It?

➤ External Challenges

- Industry Changes
- Talent Requirements

➤ Internal Challenges

- Organizational Change
- Decentralized learning
- Geographical dispersion
- Consistent experience
- Repeatability
- Sustainability

Comprehensive Needs Assessment

Business Alignment



- Annual Business Plan Alignment
- Workforce Feedback

Internal Data & Feedback



- Talent Review data
- HR CoE Input
- Business Leader Focus Group
- Workforce Analytics
- Engagement Data

External Research



- Industry Best Practices
- Partner Research



Management Effectiveness Series (MES)



Advanced Leadership Experience (ALE)



Management Effectiveness Series

For Supervisors and Managers

A flexible enterprise-wide management development program. This 10-week series is designed to develop a baseline knowledge of the expectations, core competencies, processes and requirements of a people leader.



Management Effectiveness Series

- Expectations of an HCSC Leader
- HCSC Leadership Competencies Panel
- HCSC Leadership Model
- Your Personal Leadership Brand

Management Behaviors

- Managing Strategic Alignment
- Managing Individuals
- Managing Change
- Managing Teams






Employment Management

- Family Medical Leave Act
- Equal Employment Opportunity
- Preventing Sexual Harassment
- Affirmative Action
- Corrective Action
- Americans with Disability Act
- Short Term Disability

Manager Resources

- Systems & Processes, including:
 - ✓ Recruiting system
 - ✓ Manager Self-service
 - ✓ Performance Management system
- Additional educational solutions and resources

Management Effectiveness Series: Jan-April 2014

	LIVE	SELF-PACED ACTIVITIES			
Week/Topic	 ATTEND	 SELF-STUDY (WORKBOOK or WBT)	 WATCH (on myLEARNING)	 VIRTUAL COMMUNITY	 WEB-BASED TRAINING (WBT)
Kickoff (Tuesday or Thursday) <i>All webinars will be recorded and available for review on the Monday following the webinar.</i>	Webinar (60min) <ul style="list-style-type: none"> 1/28 @ 10am OR 1/30 @ 2pm 	HOMEWORK (Read/Review) <ul style="list-style-type: none"> HCSC Leadership Competencies Model (HCSC5001Doc03) Your Personal Leadership Workbook (HCSC5001Doc05) Manager Reference Guide (HCSC5001Doc08) (Get Familiar With) myLearning/Quickr Webinar recording: HCSC5009DOC01 <i>(if you did not attend live event)</i> 	HOMEWORK (Complete before Week 1 Touchpoint) <ul style="list-style-type: none"> Expectations of an HCSC Leader (HCSC5001Doc01- 3 min) Leadership Competencies Panel (HCSC5001Doc02 - 17 min) Your Personal Leadership Brand (HCSC5001Doc04) - 7 min) Webinar Recording available on 2/3/14 	Post Your Bio in the Virtual Community <ul style="list-style-type: none"> Click on the LIVE link in this column each week to access the Virtual Community 	
WEEK 1 Expectations of an HCSC Leader (Tuesday or Thursday)	Webinar (60min) WEEK 1 Touchpoint <ul style="list-style-type: none"> 2/4 @ 10am OR 2/6 @ 2pm 	<ul style="list-style-type: none"> Complete Self-Study Homework activities Webinar recording: HCSC5011WBT02 <i>(if you did not attend live event)</i> 	<ul style="list-style-type: none"> Complete myLearning Homework Activities Webinar Recording available on 2/10/14 	Post your response or comments in the Week 1 Forum	<ul style="list-style-type: none"> HCSC Affirmative Action Curriculum (HRCLD5007 - 60min) EEO Essentials (HRCLD5001 - 30min) [Complete by 2/13/14]
WEEK 2 Employment Management!	Webinar (2 hours) Employment Mgmt <ul style="list-style-type: none"> 2/13 @ 10am 	<ul style="list-style-type: none"> Webinar recordings: HCSC5006WBT02 <i>(if you did not attend live event)</i> 	<ul style="list-style-type: none"> Webinar recording available on 2/17/14 	Post your response or comments in the Week 2 Forum	<ul style="list-style-type: none"> FMLA Basics (HRCLD5003 - 30min) FMLA Beyond Basics (HRCLD5004 - 30min) STD Toolkit (HRCLD5013)

Advanced Leadership Experience

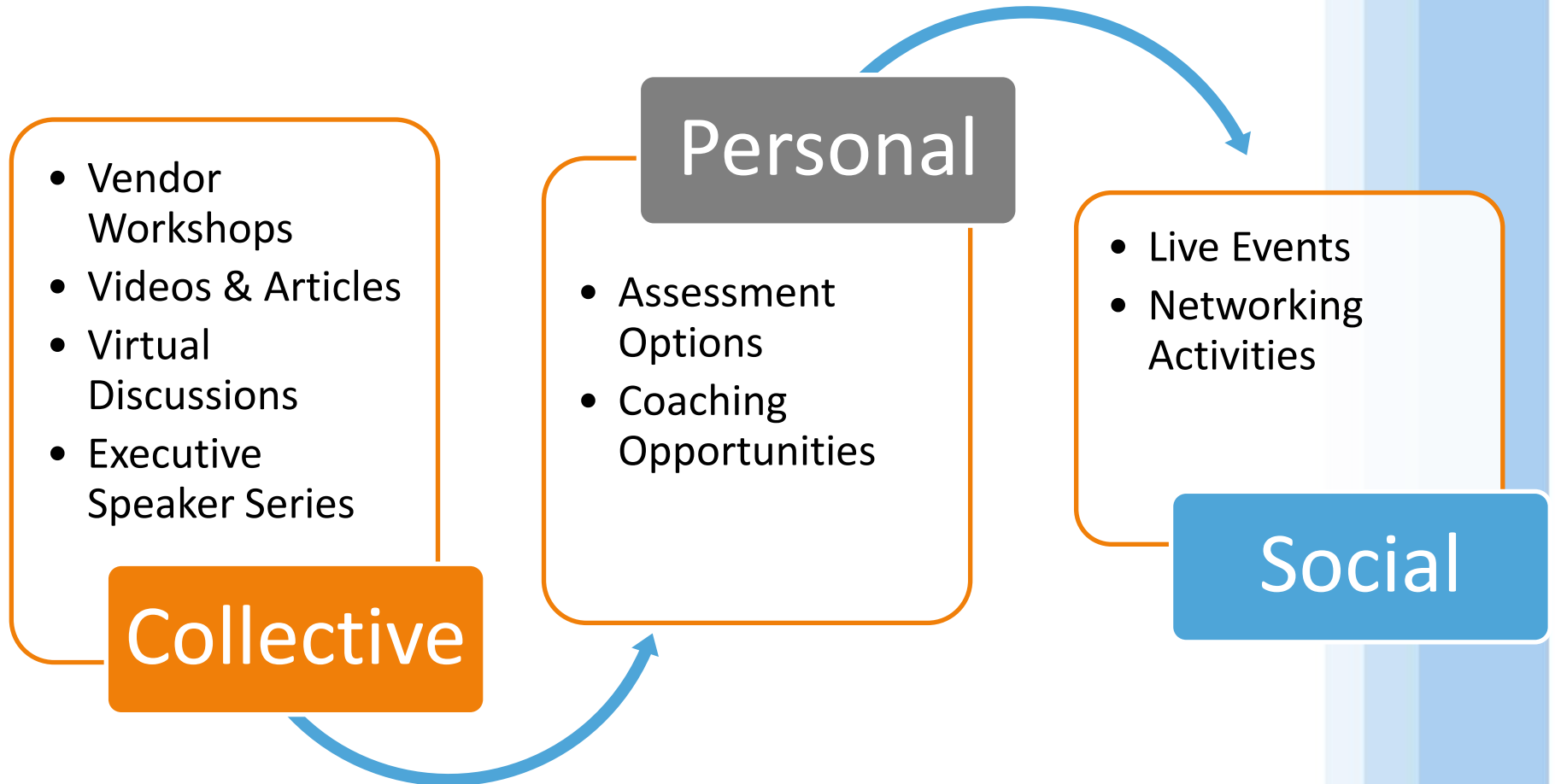


Enabling a High
Performance
Culture








Building Your
Leadership
Reputation

Advanced Leadership Experience



Advanced Leadership Experience











 <p>Topic</p>	<p>Meetings</p>	<p>Activities</p>		
	 <p>Attend</p>	 <p>Read</p>	 <p>Watch</p>	 <p>Discuss</p>
<p><u>Orientation</u> Learn about the underpinnings of research-based leadership to prepare you for the ALE program.</p>	<p>Kick Off Webinar: 2/25/14, 9:30-10:30 2/27/14, 2:00-3:00</p>	<p><i>All Change Is Personal, What Was I Thinking?</i></p>	<p>Kick Off Recording (if unable to attend one of the live sessions) Anne Riches – <i>Controlling Emotions</i></p>	<ul style="list-style-type: none"> • Why is emotional intelligence so important? • How have you seen an emotional hijack at work? • What can you do to help someone who hijacked?
<p><u>Enabling a High Performance Culture</u> Learn how to best influence others and create a culture of sustained high performance.</p>	<p>Live Workshop*: 3/18/14 (8:30-4:30, Chicago Columbus C) 3/20/14 (8:30-4:30, Richardson Auditorium C) VP Webinar: 4/3/14, 10:00-11:30</p>	<p><i>The Four Pillars of High Performance</i></p>	<p>Dan Pink – <i>The Puzzle of Motivation</i> (TED Talk) Clarissa Peterson – <i>Increasing Engagement in Your Organization</i></p>	<ul style="list-style-type: none"> • Why are carrots and sticks demotivating in today's workplace? • What motivates you? • What will you do differently to engage your employees?
<p><u>Building Your Leadership Reputation</u> Learn how to lead authentically with both heart and edge.</p>	<p>Live Workshop*: 4/22/14 (8:30-4:30, Chicago Columbus C) 4/24/14 (8:30-4:30, Richardson Conf 3) VP Webinar: 4/30/14, 10:30-12:00</p>	<p><i>The Power of Reputation</i></p>	<p>Simon Sinek – <i>Representing Yourself As You Truly Are</i> Dorie Clark – <i>Take Control of Your Personal Brand</i></p>	<ul style="list-style-type: none"> • Why is authentic leadership important? • What concerns you the most about being in a leadership position? • Think of a person you think is an effective leader. What did you admire?
<p>Personal Development Option</p>	<p>Choose one option:</p>	<p>Hogan Assessment plus one professional coaching session 360° Assessment plus two professional coaching sessions 4 professional coaching sessions</p>		

Advanced Leadership Experience

2014 #1 (March/April)

Checklist



✓	Week	Activity
<input type="checkbox"/>	Feb 24	 Attend kick off webinar (or watch recording) Watch Anne Riches <i>Controlling Emotions</i> Join the Virtual Community (click here) and post your bio
<input type="checkbox"/>	Mar 3	 Read <i>What Was I Thinking?</i> and <i>All Change Is Personal</i>
<input type="checkbox"/>	Mar 10	 Read <i>The Four Pillars of High Performance</i>
<input type="checkbox"/>	Mar 17	 Attend <i>Enabling a High Performance Culture Workshop</i> <ul style="list-style-type: none">• 3/18/14 – Chicago• 3/20/14 – Richardson
<input type="checkbox"/>	Mar 24	 Watch Dan Pink <i>The Puzzle of Motivation</i> and Clarissa Peterson <i>Increasing Engagement in Your Organization</i>
<input type="checkbox"/>	Mar 31	 Attend VP Webinar Read <i>The Power of Reputation</i>
<input type="checkbox"/>	Apr 7	No activities this week
<input type="checkbox"/>	Apr 14	 Watch Simon Sinek <i>Representing Yourself As You Truly Are</i>
<input type="checkbox"/>	Apr 21	 Attend <i>Building Your Leadership Reputation Workshop</i> <ul style="list-style-type: none">• 4/22/14 – Chicago• 4/24/14 – Richardson Sign up for Personal Development Option*

Are We Doing It Right?

➤ Process

- When and how often do we offer the program?
- How many participants per program?
- How do we handle enrollment and reporting?

➤ Challenges

- Lean training organization
- Program administration

➤ Solutions

- Better utilization of existing systems for more accurate and efficient tracking
- Cross-training additional facilitators

Do We Have the Right People?

➤ Challenges

- Preparing leaders in the midst of Healthcare Reform
- Where is the most value added

➤ Solutions

- Targeting existing leaders (high performers) and new hires
 - 60% targeted vs. 40% open enrollment
- New requirement for newly hired and positioned leaders
- High touch approach resulting in improved completion rates

Talent Analytics - Retention



MES

95.8% Retention of Leaders

95.3% Retention of Direct Reports



**Non-
MES**

94% Retention of Leaders

88.3% Retention of Direct Reports

Talent Analytics - Retention



ALE

97.9% Retention of Leaders

94.0% Retention of Direct Reports



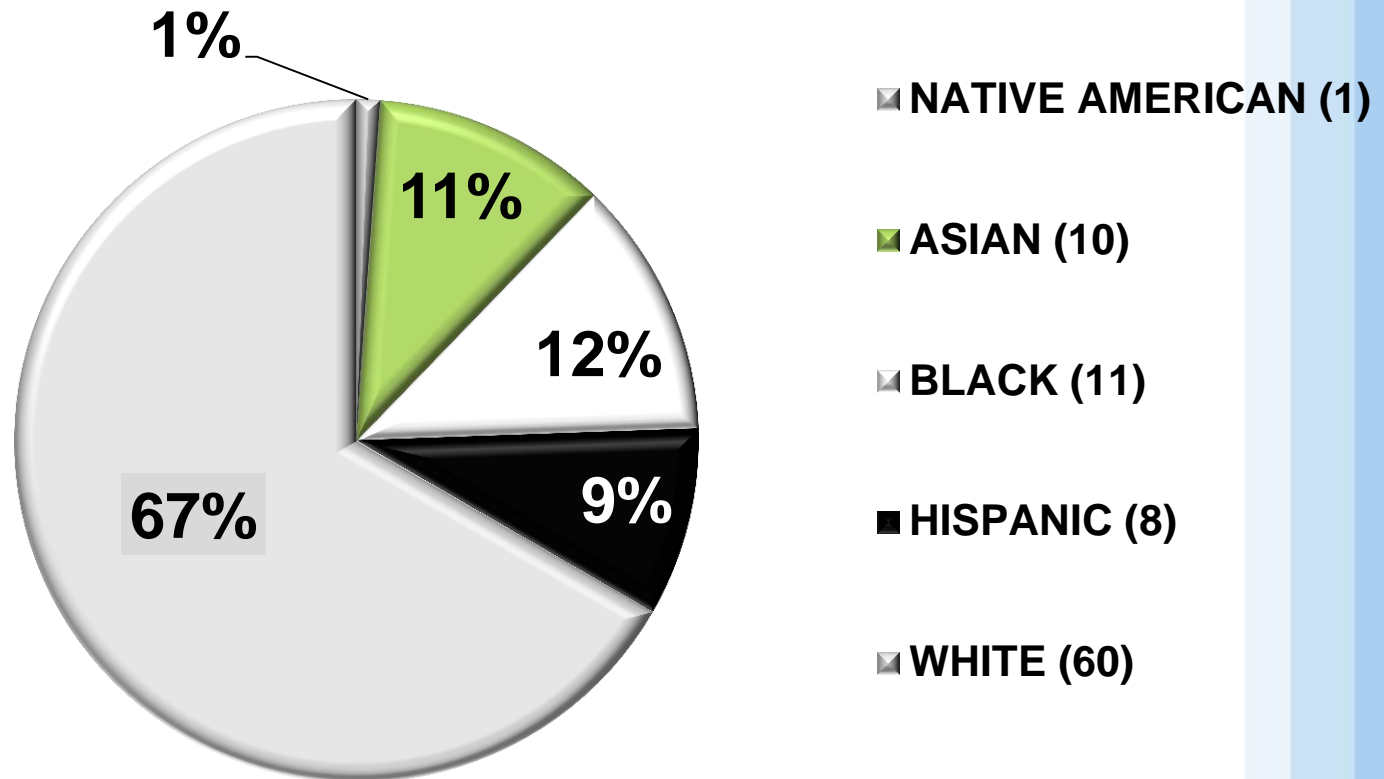
**Non-
ALE**

94% Retention of Leaders

88.3% Retention of Direct Reports

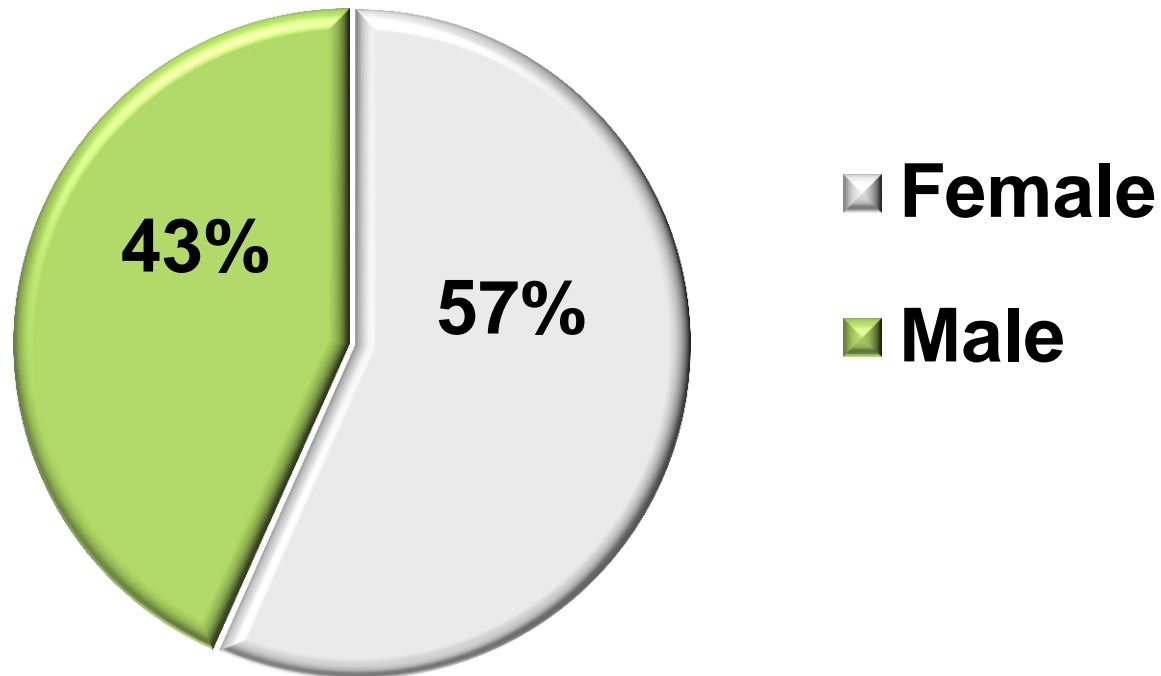
Talent Analytics - Diversity

By Ethnicity



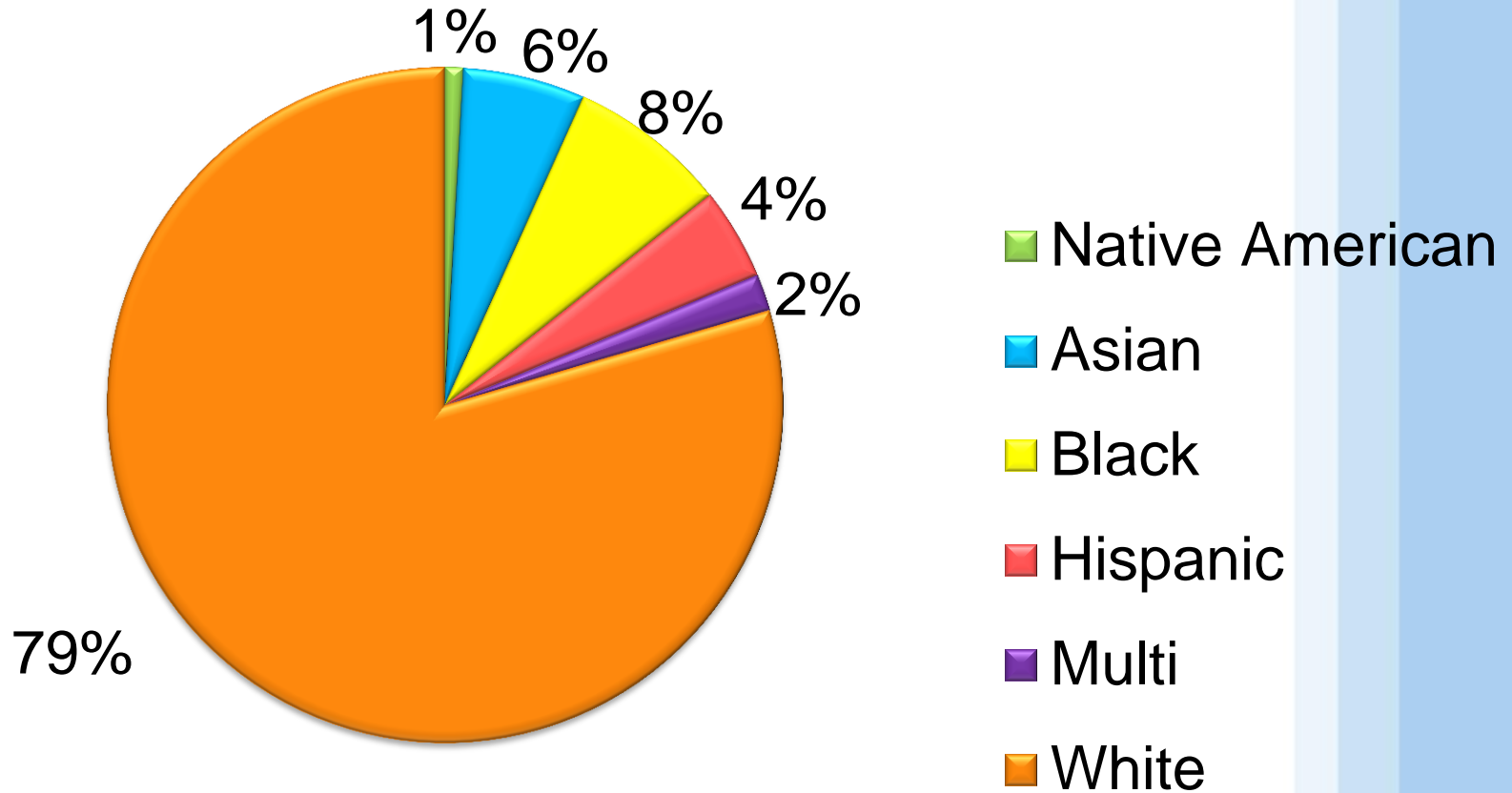
Talent Analytics - Diversity

By Gender



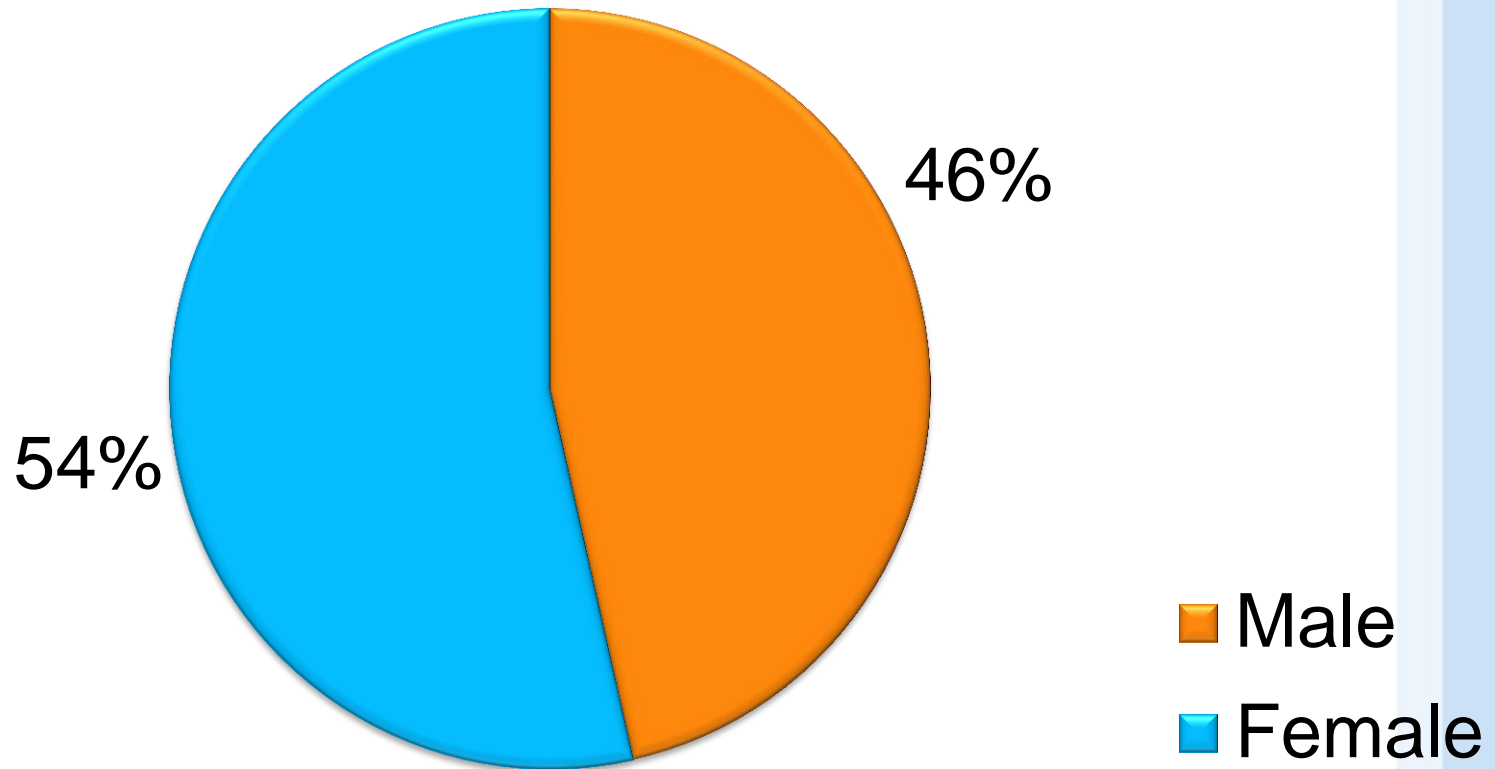
Talent Analytics - Diversity

By Ethnicity



Talent Analytics - Diversity

By Gender



Participant Report

- After **completing** MES and ALE, participants reported the following improvements

	<u>MES</u>	<u>ALE</u>
A role change at work:	21%	13%
Increased accountability:	76%	69%
Heightened performance:	91%	94%
Applied skills or knowledge obtained:	94%	100%
Enhanced professional network:	82%	75%
Increased overall effectiveness as a leader:	97%	100%

2014: What's Next?

➤MES

- Outreach
- Redesign
- Increase the number of facilitators
- Increase the number of thought leader presentations

➤ALE

- Technology (videoconferencing, webcams)
- Alumni activities
- Refresh topics

? Questions