Using xAPI for Learning Data & Analytics

Megan Torrance
mtorrance@torrancelearning.com

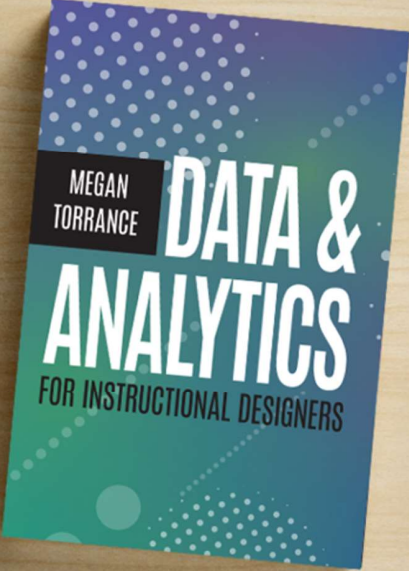1

MEGAN TORRANCE
mtorrance@torrancelearning.com

2

What do I do with all this data?!?!

Available at Amazon, Borders, and other online retailers

MEGAN TORRANCE
DATA & ANALYTICS
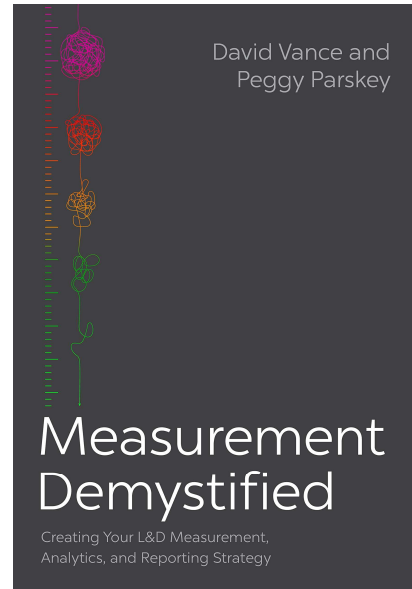FOR INSTRUCTIONAL DESIGNERS

3

Like chocolate & peanut butter

4

Establish benchmarks
Communicate findings
Monitor results
Manage operations
Discover insights
Analyze results
Ensure goal accomplishment
Demonstrate process
Inform stakeholders
Evaluate programs
Assess value
Plot trends
Identify success rates
Assess gaps

David Vance and
Peggy Parskey

Measurement Demystified

Creating Your L&D Measurement,
Analytics, and Reporting Strategy

Measurement Demystified, (2021) David Vance & Peggy Parskey

5

xAPI is ...

X = experience
API = application programming interface

Specification for sending, storing,
retrieving activity about learning and
performance experiences

Brought to you by the same folks
who created SCORM

xAPI Specification: https://github.com/adlnet/xAPI-Spec

6

SCORM

Time
Score
Location
Status
Answers

Interoperable
Interchangeable
Geek-free
Low barriers to entry

7

SCORM

Time
Score
Location
Status
Answers

xAPI

Actor verb object
Actor verb object result context

8

Claire read Business Writing for Professionals
John practiced frosting birthday cakes
Lindsey watched the Company History video
→ Rashad completed Oil Change Upselling
→ Cynthia completed Oil Change Upselling score 60%
Actor verb object
Actor verb object result **context**

9

Actor verb object result context

Claire read Business Writing for Professionals
John practiced frosting birthday cakes
Lindsey watched the Company History video
Rashad completed Oil Change Upselling
Cynthia completed Oil Change Upselling score 60%
Cynthia sold premium synthetic oil
Ladan simulated landing successfully at LAS
Arthi simulated landing successfully at LAS with a score of 98% in SimSuite #4 by Instructor Tim
Bob performed landing successfully at LAS on Runway 2; windspeed 5; B737-900ER; Oct 20, 2019; 14:53
Oron rated event xAPI for Instructional Designers with @MMTorrance 5 stars "coffee rocked, nice use of PowerPoint"

10

11

12

Adobe Stock 158410923

13

"LEARNING ANALYTICS is the **science and art** of **gathering, processing, and interpreting data and communicating results** including recommended decisions and actions related to the efficiency, effectiveness and business impact of development programs **designed to improve individual and organizational performance and inform stakeholders."**

Learning Analytics, Mattox, Parskey, and Hall (2020)

14

ANALYTICS
answering exploratory questions

REPORTING
sharing regular & routine information

15

FRAMEWORK FOR USING DATA

(it's not just analytics!)

| ARCHIVE | Store & Secure |
| | Transcript & Credentialling |

ANALYZE	Descriptive
	Diagnostic
	Predictive
	Prescriptive

ACT ON	Recommend Learning
	Personalize & Adapt Learning
	Incorporate in Workflow

16

Most organizations start at the top and work downward to deeper questions.

Descriptive — What happened?

Diagnostic

Predictive

Prescriptive

17

KIRKPATRICK & LTEM COMPARISON

KIRKPATRICK

1	2	3	4
Reaction	Learning	Behaviors	Results

LTEM

1	2	3	4	5	6	7	8
Attendance	Activity	Perceptions	Knowledge	Decision Competence	Task Competence	Transfer	Effects

18

19

Most organizations start at the top and work downward to deeper questions.

- Descriptive — What happened?
- Diagnostic — Why did it happen?
- Predictive
- Prescriptive

20

21

Most organizations start at the top and work downward to deeper questions.

Descriptive	What happened?
Diagnostic	Why did it happen?
Predictive	What will happen?
Prescriptive	

22

Image courtesy of Emma Weber, https://transferoflearning.com/

23

Date	LO1	LO2	LO3	LO4
(Last Activity)	Identifies relevant assessments	Defines key purposes of a capacity assessment generally	Identifies key constructs underlying a capacity assessment	Administers a capacity assessment
7/7/2022, 10:04:43 PM	✓ GREEN LIGHT	✓ GREEN LIGHT	✓ GREEN LIGHT	✓ GREEN LIGHT
7/7/2022, 12:25:51 PM	✗ RED LIGHT	✓ GREEN LIGHT	⚠ YELLOW LIGHT	⚠ YELLOW LIGHT
7/6/2022, 4:44:54 PM	✗ RED LIGHT	✓ GREEN LIGHT	⚠ YELLOW LIGHT	✓ GREEN LIGHT
7/6/2022, 10:19:51 AM	✗ RED LIGHT	✓ GREEN LIGHT	⚠ YELLOW LIGHT	✓ GREEN LIGHT
7/5/2022, 3:02:52 PM	✓ GREEN LIGHT	✓ GREEN LIGHT	✓ GREEN LIGHT	✓ GREEN LIGHT
6/29/2022, 5:06:54 PM	✓ GREEN LIGHT	✓ GREEN LIGHT	✓ GREEN LIGHT	✓ GREEN LIGHT
GROUP RESULTS	✗ RED LIGHT	✓ GREEN LIGHT	✗ RED LIGHT	✓ GREEN LIGHT

Wendy Morgan, PHD: A Crucial Blended Learning Tool: The Traffic Light Dashboard, https://www.learningguild.com/articles/a-crucial-blended-learning-tool-the-traffic-light-dashboard/

24

Most organizations start at the top and work downward to deeper questions.

Descriptive	What happened?
Diagnostic	Why did it happen?
Predictive	What will happen?
Prescriptive	How can we make "X" happen?

Read more: Ben Betts, Learning Analytics Maturity Model
https://learningpool.com/learning-analytics-maturity-model/

25

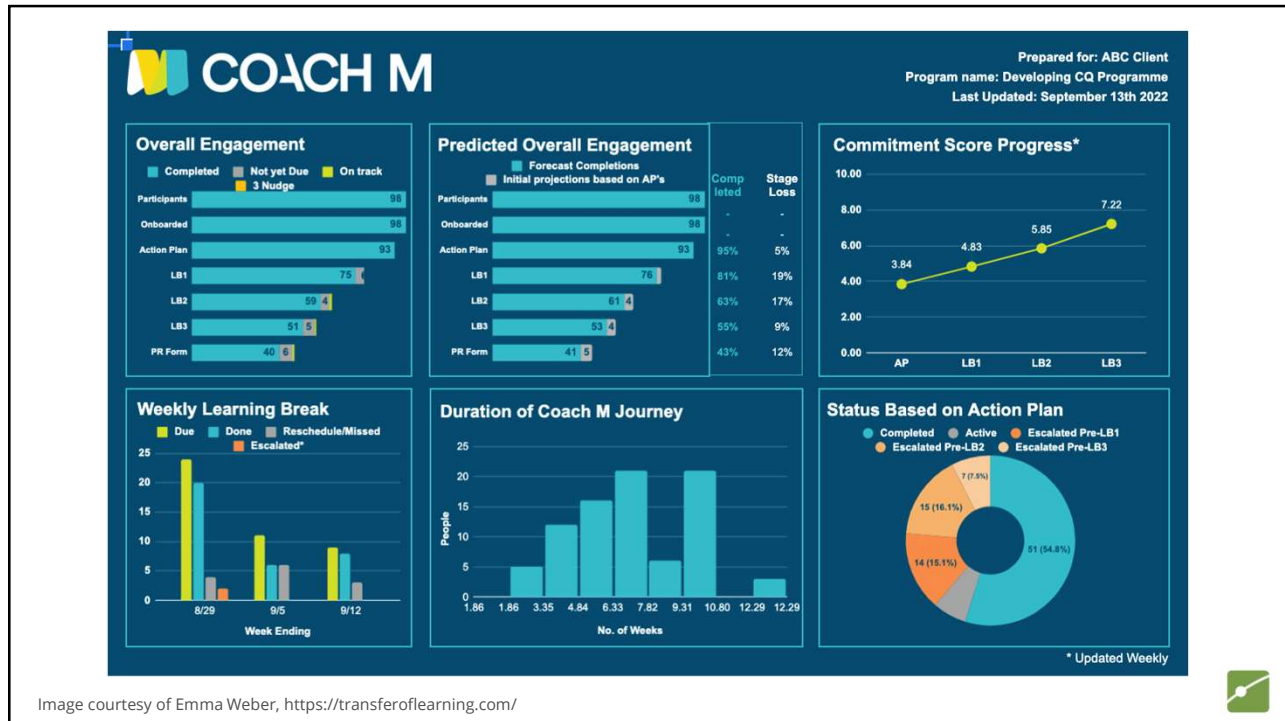## Most organizations start at the top and work downward to deeper questions (& harder math).

Descriptive	Math & statistics
Diagnostic	Statistics
Predictive	Data science
Prescriptive	Data science & machine learning

This is a **gross oversimplification** and there are blurry lines between these categories.

26

GETTING STARTED

Adobe Stock 79551218

27

	Prototype	Pilot	1st Production Project	Multiple Projects	Full Scale Operation
Strategy & Purpose	Get feet wet Get buy-in	Actually collect data to get buy-in	Identify needs for data & standards	Educating the team & business	The org assumes we do this
Skillset & People	Few people know what xAPI is	Building capability	Borrowing data capability	Teams sharing best practices	Team is built for data use
Systems & Data Supply	Existing tools Often elearning	Free or low-cost LRS basic analysis	Elearning, code-free, maybe custom SW	Encouraging other LX tools to use xAPI	Only using LX tools that support xAPI
Statistics & Data Science	"It's aliiiiiivvve!"	Data collection might be an afterthought	Building it into existing processes	Building processes to support rollout	Design for data analytics
Relationships	May be solo, quiet project	May be solo or may bring in IT	L&D, IT, BI, Data Science	L&D, IT, BI, Data Science	Integrated work across teams

28

Communicate visually
- Communicate visually
- Connect with stakeholders
- Identify what's next

- Analyze
- Iterate design
- Iterate analysis
- Ask new questions

Visualize & share results

Analyze & iterate

Make a plan

Define questions

Gather & store data

- Identify stakeholders
- Connect with organizational needs
- Identify data types and sources available

- Connect org needs to questions
- Form hypotheses

- Instrument for data capture
- Store, clean & secure data

29

Make a plan

Purpose:	**Why** do we want data? **What** questions are we trying to solve?
Participants:	**Who** is involved in sending data? **Who** is involved in using data?
Data Sources:	**Where** is the data coming from?
Data Storages:	**Where** will we hold the data?
Data Consumers:	**What** systems and processes will use the data?
Data Details:	**How** will we organize the data so we can get to it later? **How** will we get data to the right people in the right places?

30

MAPPING THE LEARNING DATA ECOSYSTEM

	CURRICULA		LEARNING EXPS		LEARNER		PERFORMANCE	
ACTIVITY								
STORAGE								
ANALYSIS								
AGGREGATE								

31

THIS MIGHT BE YOUR LEARNING DATA ECOSYSTEM

	CURRICULA		LEARNING EXPS		LEARNER		PERFORMANCE	
ACTIVITY		Virtual Classes	E-Learning	Learning Games	Perf Reviews	HRIS	Slack	Business Systems
STORAGE	Comp'y Map	LRS	LMS	Internal LRS			Data Warehouse	
ANALYSIS								
AGGREGATE		LER / ELR					Data Lake	

Granular & activity-specific analytics on "noisy" data

Summary level & cross-activity analytics on interoperable "summary transaction" data

32

ANALYZE

DESIGN

DEVELOP

IMPLEMENT

EVALUATE

If you can avoid it:
Don't wait till the end to get started

TIME

33

Define questions

How do we come up with questions for analysis?

1	2	3	4
What does the organization need? What are we curious about?	What do evaluation frameworks suggest to us?	Where is the data to answer our questions?	Form hypotheses & analyze

34

4/19/2023

1

What does the organization need? What are we curious about?

The Business

The ABO

The Learning Team

- Does nudging bring people back to the app?
- Is nudging improving business results?
- Does nudging improve business outcomes
- Who knows if I clicked on a nudge or didn't?
- When I follow a nudge, am I more successful as an ABO?
- When I click a nudge, do I get something helpful?
- How do we know the nudge made an impact?
- Do Nees visit the [platform] more frequently than NNees
- Did we annoy them so much that they don't come back?
- What is it about the people who never click on a nudge? Even if they're active?
- How will clicking on this nudge help me?
- Is everyone else getting nudged as much as I am?
- What % of nudges get clicked on by nudge type?
- What types of nudges are most successful?
- Do nudgees retain knowledge more than NNees
- Did the ABO change behavior that we nudged?
- Do people who follow a nudge click elsewhere in the academy vs. non-nudge sources?
- How many licks does it take to get to the center of a Tootsie Roll Pop?
- How many nudges have I ever clicked?
- Did the ABO take action on the nudge?
- Are we nudging the right way?
- Are nudges increasing engagement with Academy?
- Does nudging increase time spent with content?
- Can ABOs be successful without learning?
- What types of nudges are being used by the ABO is a particular nudge type being used more? (aggregate)
- How successful is the Action Center?
- Did the nudge create an OPPOSITE effect of what we were seeking? (rebel)
- Am I special?
- Is the nudge clear to me that I know how to act?

35

2

What do evaluation frameworks suggest to us?

	Desired Outcomes		Efficiency Measures		Effectiveness Measures	
Attendance	Time delay between delivery, receipt, action	Which ABO segment or LOS responds to nudges more?	What drives training more - Shares or Nudges?		What % of nudges get acted on?	
Activity			Did a piece of content get more traffic because it was nudged?	How long does a Nee spend in Academy?	Did ABO come back after nudge?	
Perceptions					Did people who were nudged rate it higher than people who weren't?	Do people who are following Nudges feel better about learning in general?
Knowledge						Did Nees score higher in learning assessments?
Decision Competence						
Task Competence						
Transfer		Did Nee share Academy content with someone else?				
Effects	Did productivity go up after Nudges?		Do people who are nudged share more content with others?		Do Higher Nudge users stay as Active ABOs longer?	

36

18

	Stakeholders				Data Sources		
Question	Biz	L&D	ABO	Required Data to Answer*	App	Academy	Other
Does nudging bring people back to the app?	x			# nudges viewed # visits to app	x		
Does nudging improve business results?	x			# nudges viewed sales metric	x		
Are we annoying learners with nudges so much that they don't come back?	x			# nudges viewed # visits to app	x		
[3 Where is the data to answer our questions?] ...ver organic ...	x			# nudges viewed # visits to app via Action Center # organic/direct visits to app	x		
...avior that was ...	x			Nudge click-through rate Nudge action**	x		
...e behavior that was nudged? (or the opposite behavior)	x			Nudge click-through rate Nudge action**	x		
Do nudged learners spend more time in the Academy?		x		# Academy-related nudges viewed # nudges viewed # sessions in Academy Duration per session in Academy	x	x	
Do learners take action on the nudges?	x			Nudge click-through rate Nudge action**	x		
What is the % of nudges that get acted on by nudge type?		x		Type of nudge Nudge click-through rate Nudge action**	x		
Do nudged learners access the platform more frequently than non-nudged learners?		x		# nudges viewed # visits to app via Action Center	x		

37

3

Where is the data to answer our questions?

4

Form hypotheses & analyze

Exploratory analysis vs. hypothesis-testing

38

Adobe Stock 158410923

39

STEP #1	1. Use your existing elearning authoring tools
CAPTURE & SEND ACTIVITY DATA	2. Get your favorite product vendor to send the data
	3. Use your platform to assemble things into a trackable path
	4. Write some custom code (not as hard as it sounds!)
	5. Import from business data

40

YOUR AUTHORING TOOLS DO THIS

Out of the box:
• SCORM-like transactions
• Individual page views
• Actions and triggers (depends)

With a little JavaScript or xapi.ly statement builder:
• Any action, trigger, variable

THIS LIST IS GROWING & THEREFORE INCOMPLETE

41

MANY OTHER LEARNING TOOLS USE xAPI, TOO

THIS LIST IS GROWING & THEREFORE INCOMPLETE

42

WHERE??? It depends ...

Within the platform that creates the data (LMS, EPSS, etc.)	Aggregated into a single platform across data sources (LRS, etc.)	Downstream analysis & visualization tools (Tableau, PowerBI, etc.)

45

46

Every single person who confuses correlation and causation ends up dying.

An image I pulled from my Facebook feed, 2023.

47

"There is no guarantee that a decision based on data will be a good decision."
Christopher Anderson, Professor, Cornell University

"What gets measured gets managed – even when it's pointless to measure and manage it, and even if it harms the purpose of the organization to do so."
Simon Caulkin, *Administrative Science Quarterly,* 1956

"With great power comes great responsibility."
Uncle Ben to Peter Parker, Spider-Man

48

LEARN MORE ABOUT xAPI

xAPI Learning Cohort
LearnxAPI.com
xapi.com
Udemy
LinkedIn Learning
Learning Dojo

49

Free 12-week, vendor-neutral, virtual learning-by-doing-in-teams

Every Spring & Fall

Weekly web meetings 2-3pm ET (recorded).

Ad hoc teams form to tackle a project together and provide weekly report-outs.

Learning-by-lurking is just fine!

www.xapicohort.com

50

WHAT QUESTIONS DO YOU HAVE?

MEGAN TORRANCE
mtorrance@torrancelearning.com

51