LEAD NOW! TO BUILD
BUSINESS & PEOPLE RESULTS

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Peter K Stewart, PhD

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STEWART LEADERSHIP BUILDING LEADERS FOR OVER 40 YEARS

- We design tailored solutions that meet your specific needs
- We focus on people results. . . Enabling you to deliver the business results
- We are a full-service human capital partner and able to provide comprehensive solutions to you and your business









Find out more at <u>stewartleadership.com</u>





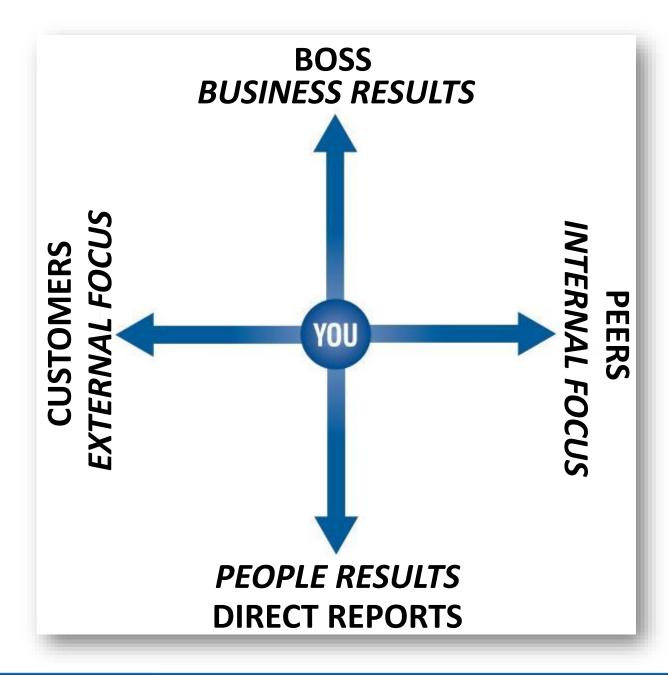




A Leader's Choice: Deep or Across

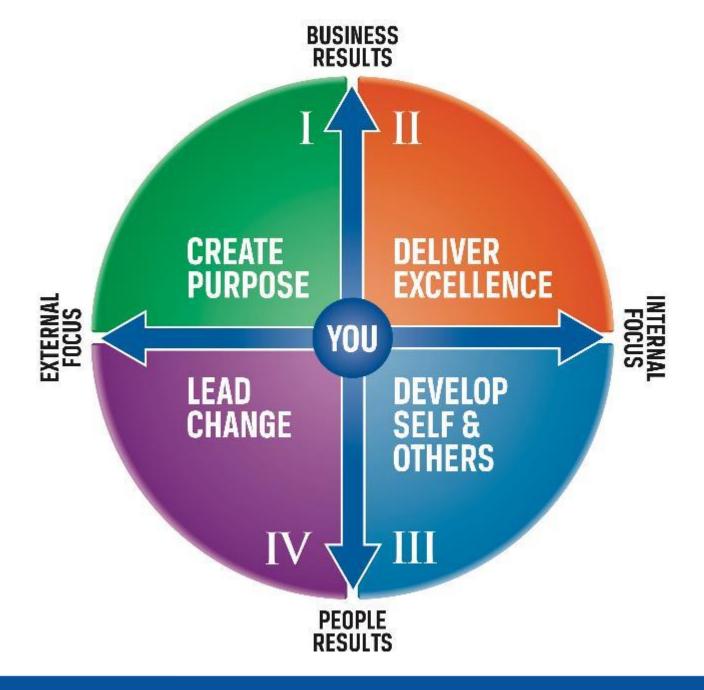


4 CRITICAL RELATIONSHIPS





BRINGING IT TOGETHER





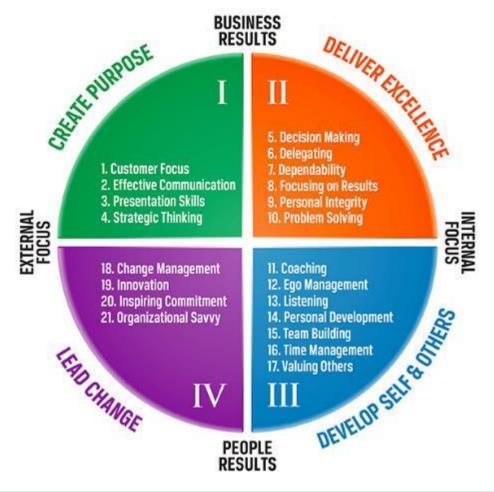
LEAD NOW! A SOLID FOUNDATION

LEAD NOW! provides leaders at all levels a simple and comprehensive framework for the critical dimensions of leadership.

Built on the assumption that individuals & leaders must achieve aligned and positive results from four perspectives:

- 1. Their people
- 2. Their business
- 3. Their marketplace (external)
- 4. Their organization (internal)







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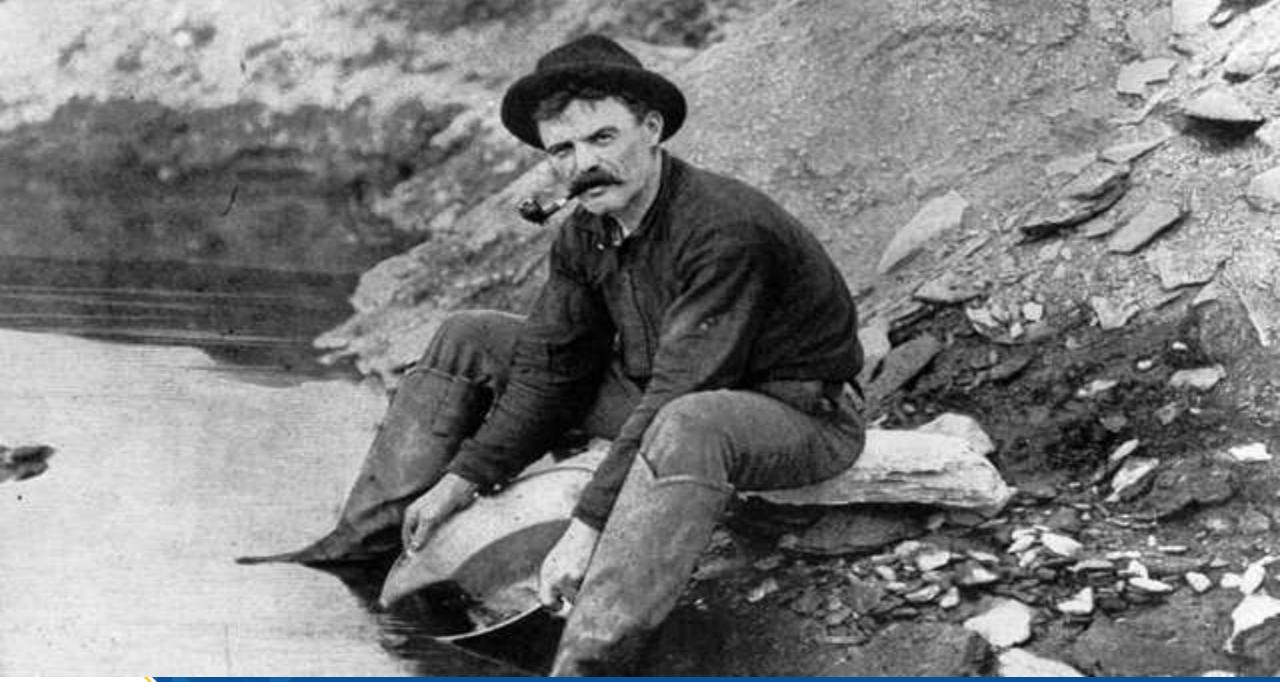
Scan for a Model PDF

LEADERSHIP DEVELOPMENT MODEL BUSINESS RESULTS 5. Decision Making 6. Delegating 1. Customer Focus 7. Dependability 2. Effective Communication 8. Focusing on Results 3. Presentation Skills 9. Personal Integrity 4. Strategic Thinking EXTERNAL 10. Problem Solving 18. Change Management 11. Coaching 19. Innovation 12. Ego Management 20. Inspiring Commitment 13. Listening 21. Organizational Savvy 14. Personal Development 15. Team Building 16. Time Management 17. Valuing Others Ш IV PEOPLE

RESULTS







A 10-MONTH VISUAL TIMELINE – A SAMPLE LEAD NOW! EXPERIENCE PROGRAM

June 2021	Aug 2021	Sept 2021	Oct 2021	Nov 2021	Dec 2021
Kick-Off Model & Intro	Creating Purpose (2-hr workshop)	60-Min Small Group Coaching	Delivering Excellence (2-hr workshop)	60-Min Small Group Coaching	Develop Self & Others (2-hr workshop)
LEAD NOW! Self or 360 Assessment	Individual Action Planning Throughout				

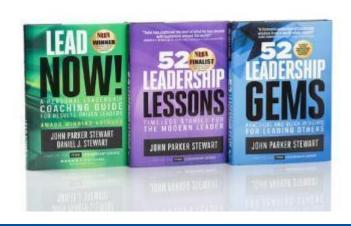
Jan 2022	Feb 2022	Mar 2022	Apr 2022			
60-Min Small Group Coaching	Leading Change (2-hr workshop)	60-Min Small Group Coaching	Highlights, Wrap-up, & Celebration			
Individual Action Planning Throughout						

Sample program includes 10 touchpoints.

This program can be easily adapted to 2 in-person days or 4 half-days virtual or in-person.



STEWART LEADERSHIP BOOKS & COACHING CARDS HIGHLIGHTS



OVERVIEW

The three books in the award-winning Stewart Leadership Book series are powerful tools with quick, easy to grasp, practical concepts that blend and reinforce the principles of a successful leader to improve your leadership abilities and those of your organization. All are based on the LEAD NOW! Model which breaks down the essential 21 Leadership Dimensions of an effective and successful leader, and shows you, as the reader, how to capitalize on your strengths.



OVERVIEW

Sometimes all you need is a quick reminder. The LEAD NOW! Coaching Cards describe each of the essential 21 leadership behaviors with examples of how they look, what they are not, quick coaching tips, and questions for self-reflection all on a small reference card for quick access.



LEAD NOW! CLASSROOM & VIDEO LIBRARY



PROGRAM FEATURES

LEAD NOW! Classroom Package

The LEAD NOW! Classroom package gives 60 minutes of scripted sessions for each of the 21 Leadership Dimensions, which can be delivered in person or virtually. You may deliver the LEAD NOW! Classroom Package as many times as you need, wherever you need to, using any of the 21 Leadership Dimension topics.

- Facilitator Guide
- Program slides and reinforcement templates to sustain the learning beyond the classroom
- Valuable participant worksheets one for each leadership dimension
- 21 Videos one on each dimension averaging ~7 minutes

LEAD NOW! Mini-Video Self-Paced eLearning Package

The LEAD NOW! Self-paced option gives 21 modules per user to work through at their own pace – or through assignment. This is accessed through a LMS.

21 leadership modules containing videos & participant worksheets



LEAD NOW! SELF ASSESSMENT HIGHLIGHTS



OVERVIEW

The LEAD NOW! Self Assessment provides participants with critical information on how their leadership effectiveness aligns with their leadership preferences (what they like to do) and how they can build their leadership ability. The assessment enables leaders to accurately and quickly learn what their strengths are, and what they can do immediately to improve their leadership capabilities.

FEATURES

- Assessment Type: Behavioral leadership assessment
- Time to complete: 15-20 minutes
- Format: Online survey of 45 questions and 5 short responses
- Results at 3 levels of analysis: 4 Quadrants, 21 Dimensions, and 45 Behaviors
- Personalized Report detailing immediate next steps



LEAD NOW! 360° ASSESSMENT HIGHLIGHTS



OVERVIEW

The LEAD NOW! 360° Assessment enables leaders to accurately and quickly learn how their direct reports, bosses, peers, and other associates assess their leadership behaviors. Once the 360° assessment has been completed, participants receive a comprehensive, personalized report of results. A certified leadership coach will review the results and help create an action plan, translating the feedback into clear and measurable steps for improvement.

FEATURES

- Assessment Type: Behavioral leadership assessment
- Time to complete: 30-40 minutes
- Format: Online survey of 80 questions and 4 short responses
- Results at 3 levels of analysis: 4 Quadrants, 21 Dimensions, and 45 Behaviors
- Personalized Report
- Personalized Action Plans based on results



LEAD NOW! EXPERIENCE PROGRAM FEATURES

Identify and improve the behaviors needed to increase success in leadership and achieving desired organizational results.





PROGRAM FEATURES

Cross-functional group of managers, supervisors, and directors will come together

- ✓ Pre-work includes LEAD NOW! Self Assessment across 21 leadership dimensions
- ✓ 2-day workshop (or 4-half days or 6 two-hour sessions)
- ✓ Reinforced with book, coaching cards, & comprehensive participant guide
- ✓ Individual action planning to support growth and development





LEAD NOW! EXPERIENCE

The LEAD NOW! Experience may be an option to consider for a cohort-type learning experience of 16-24 leaders. It can be a 2-day in-person experience or broken into 4 half-days or even 6 two-hour modules virtual held virtually.

OVERVIEW

- It launches with a kick-off and each participant conducts a LEAD NOW! Self Assessment
- Designed to teach and apply what it takes to be a leader who achieves both business and people results
- Gain awareness to four key relationships of a leader, review each of the four LEAD NOW! Quadrants, create an individual action plan, and receive personalized Leadership Assessment as well as the Award-Winning LEAD NOW! Book and LEAD NOW! Coaching Cards

KEY OUTCOMES

- Increase ability to coach team members to greater levels of performance
- Identify leadership strengths and areas of opportunities along with tools to impact them
- Consistent leadership language across the organization
- Better align with the four critical relationships for all leaders: with boss, team, peers, and customers
- Leave with Action Plan: Prepare a detailed individual plan to improve leadership capability



THANK YOU & WE LOOK FORWARD TO ANSWERING YOUR QUESTIONS

Peter Stewart
Managing Partner

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