Exhibitor Know Before You Go!

Sean Soth
Vice President
Global Business Partnerships, SCRS



SECUTIONS SUMMIT SET TO SITE



2019 GLOBAL SITE SOLUTIONS SUMMIT









The Diplomat Beach Resort | Hollywood, Florida
October 11-13, 2019





Sean Soth VP, Business Partnershipssean.soth@myscrs.org



Marcus Maleck
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Brittany Parrotte
Exhibit Coordinator
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GET TO KNOW SCRS



Casey Orvin
President



Dan MilamVice President, Global Engagement



Allyson SmallVice President, Operations



Jessica KnottSenior Communications Manager



Jimmy BechtelDirector of Engagement



Michael JayDirector, Special Projects



MAKE THE MOST OF YOUR SUMMIT!

Open, Honest, Unfiltered, Respectful, Solution Focused





WHAT DOES/DOES NOT COME WITH YOUR BOOTH?

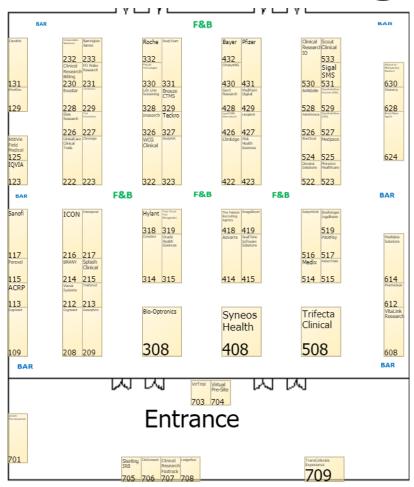




Included Not Included



FLOORPLAN



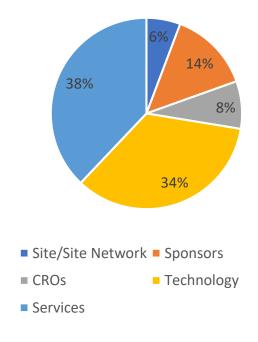
- SEARCH BY NAME OR CATEGORY
- KNOW YOUR BOOTH NUMBER
- **HOMEWORK: GET TO KNOW YOUR NEIGHBORS**





WHO'S EXHIBITING IN 2019?

2019 Exhibitor Profile



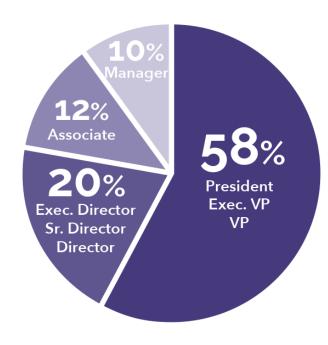
SITE SUCCESS IMPACTS **EVERYONE** IN RESEARCH



WHO'S ATTENDING?







Over 1,000 attendees expected





SUMMIT MOBILE APP







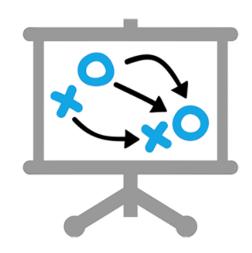
AVAILABLE FOR DOWNLOAD NOW

SPONSORED BY: Cognizant



PRE-MEETING

- 30 MINUTE PRE-SUMMIT POW-WOW
- STAFF "NEED TO KNOWS"
- BADGE REG
- PRE-PLAN, DURING, POST
- MEET EACH DAY





MARKETING

- PRE-SHOW ATTENDEE LIST: SENT SEPTEMBER 6TH
- **UPDATED PRE-SHOW ATTENDEE LIST: SENT SEPTEMBER 25th**
- POST-SHOW ATTENDEE LIST: **WEEK AFTER SUMMIT**





GET SOCIAL!

#SCRS19

WHAT ARE YOU EXCITED ABOUT?



Jessica Knott, Communications Manager











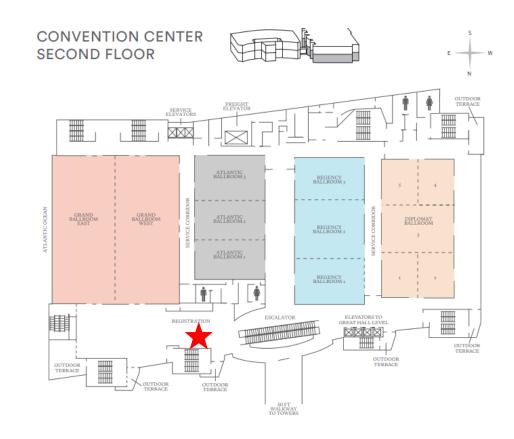


WHAT TO EXPECT ON-SITE

SETUP TIME

FRIDAY OCTOBER 11 8am-4pm

ONSITE LOGISTICS





Friday, October 11, 2019

8am-4pm | Set-up 4-6pm | Opening Keynote & Sessions 6-7:30pm | Opening Reception in Expo Hall*

Saturday, October 12, 2019

7:30-8:30am | Premier Sponsor Breakfast

8:30-9am | Networking Break in Expo Hall*

9-10:30am | General Sessions

10:30-11:00am | Networking Break in Expo Hall*

11:00-11:40am | Plenary Session

11:40am-12:30pm | Site Patient Recruitment Innovation Award (SPRIA)

12:30-1:30pm | Clinical Connections Lunch

1:30-2:30pm | Breakout Session 1

2:30-3:00pm | Networking Break in Expo Hall*

3:00-4:00pm | Breakout Session 2

4:00-4:30pm | Networking Break in Expo Hall*

4:30-5:30pm | Breakout Session 3

5:30-6:30pm | Partnership Reception in Expo Hall*

7:15-8:45pm | SCRS Eagle Award Gala and Awards Dinner

8:45-10:15pm | SCRS Site Appreciation Reception

EXHIBITOR SCHEDULE

Sunday, October 13, 2019

8-9am | Breakfast Meet-Up in Expo Hall*

9am-12:00pm | Exhibitor Tear-Down

9:35-10:30am | Site Tank Presentation

10:30-Noon | General Sessions & Closing Remarks



TYPES OF SESSIONS

Plenary Presentations
 Expert presenters will provide a provocative and lively discussion of the challenges facing our industry in the grand ballroom.

Expert presenters will provide an in-depth review of challenging topics facing the clinical research industry in designated rooms.

Site Matters
A cross-section of expert panelists will provide unique perspectives on industry and site pain points and engage the audience in identifying solutions.

Come prepared to discuss relevant issues and learn new best practices. These sessions will be moderated by an industry expert who will provide a backdrop for the topic. Small groups will be formed to further discuss and identify solutions. Each group will share its findings with this session's attendees.









EAGLE AWARD GALA & AWARDS DINNER





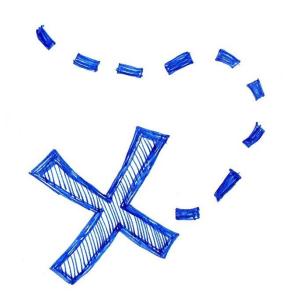


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POST-SHOW GAMEPLAN

- SHARE WHAT YOU LEARNED WITH COMPANY STAKEHOLDERS AND CLIENTS
- AGREE TO FOLLOW-UP AGENDA AND CLIENT OUTREACH
- SHOWCASE CONSISTENCY: IF YOU ARE EXHIBITING WITH SCRS IN 2020, LET PEOPLE KNOW!







AUSTIN, TEXAS LISBON,
PORTUGAL

WEST COAST, USA MELBOURNE, AUSTRALIA HOLLYWOOD, FLORIDA



JAN. 31 - FEB. 1



MARCH 9-10



SPRING 2020



JULY 14-15



OCT. 9-11



SEE YOU IN HOLLYWOOD!

