Hit the Ground Running

5 Often Overlooked Strategies to Ensure Career Success in 2019

Presented by: Vivian Blade

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What compelled you to attend?

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How Will 2018 Stack Up?

A. I have accomplished everything I intended in my career this year.
B. I made some progress, but not all that I had hoped.
C. I made very little progress.
D. I'm happy where I am.
E. I wasn't even sure what I should have expected for myself this year.
F. Other
G. Don't Know / N/A

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Ready to Make 2019 a Banner Year?

A. I am currently proactively planning for 2019.
B. I'm beginning to think about next year, but haven't started planning yet.
C. I'm so busy closing this year, it's not on my radar screen yet.
D. I'm a 'go with the flow' kind of person.
E. Other
F. Don't Know / N/A

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Today's Outcomes

- 5 Overlooked Career Empowering Strategies
- Guiding Questions
- Shift Your Mental Power

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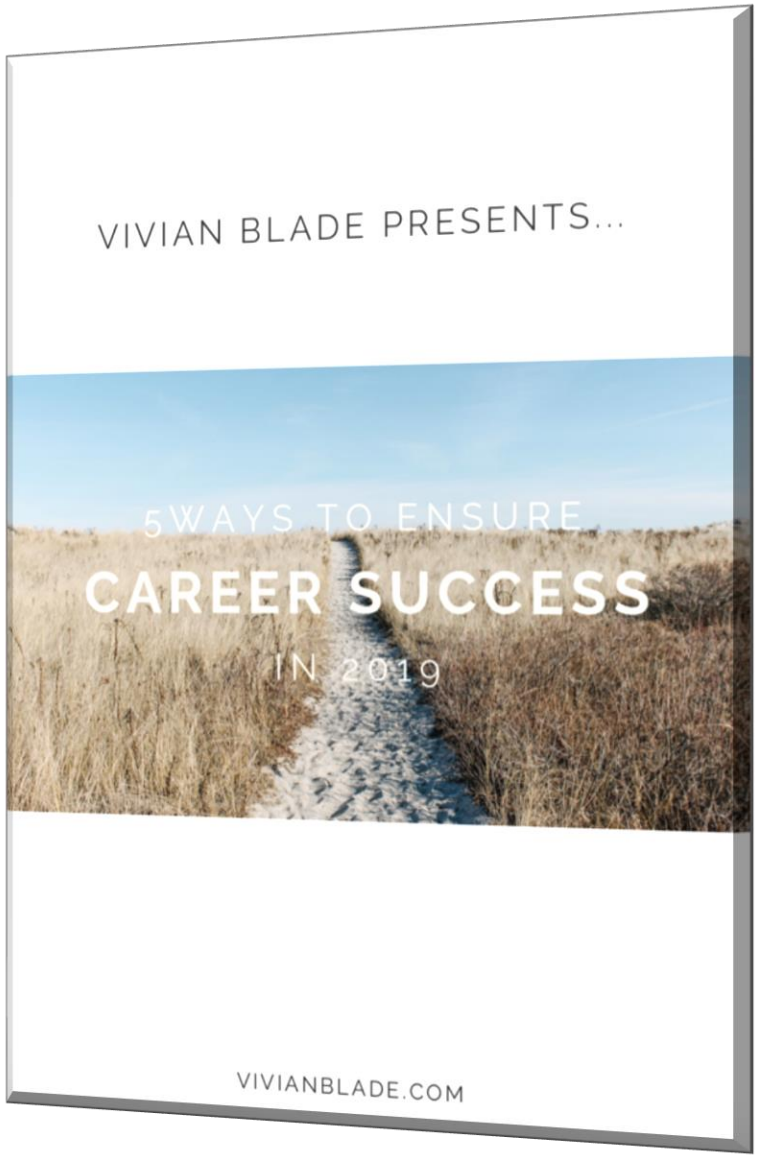

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5 Career Empowering Strategies You Can’t Overlook

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1. Leverage Your Strengths

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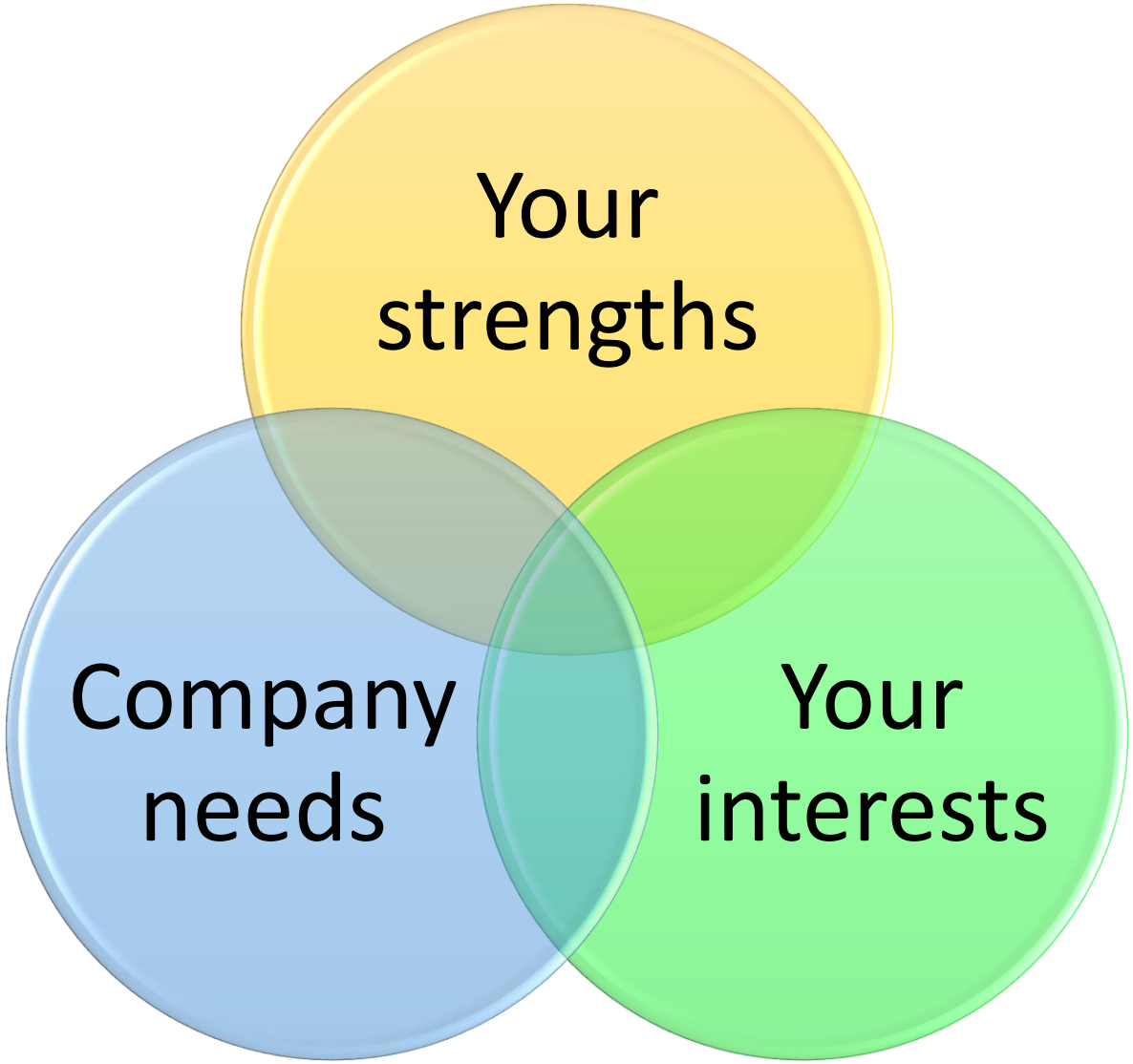
Your Sweet Spot



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I am intentional about considering my strengths and leveraging them to demonstrate my value.

A. Pretty consistently
B. Sometimes
C. Not as often as I should
D. I hadn't really thought about it
E. I don't know what steps to take
F. I'm a 'go with the flow' kind of person
G. Other
H. Don't know / N/A

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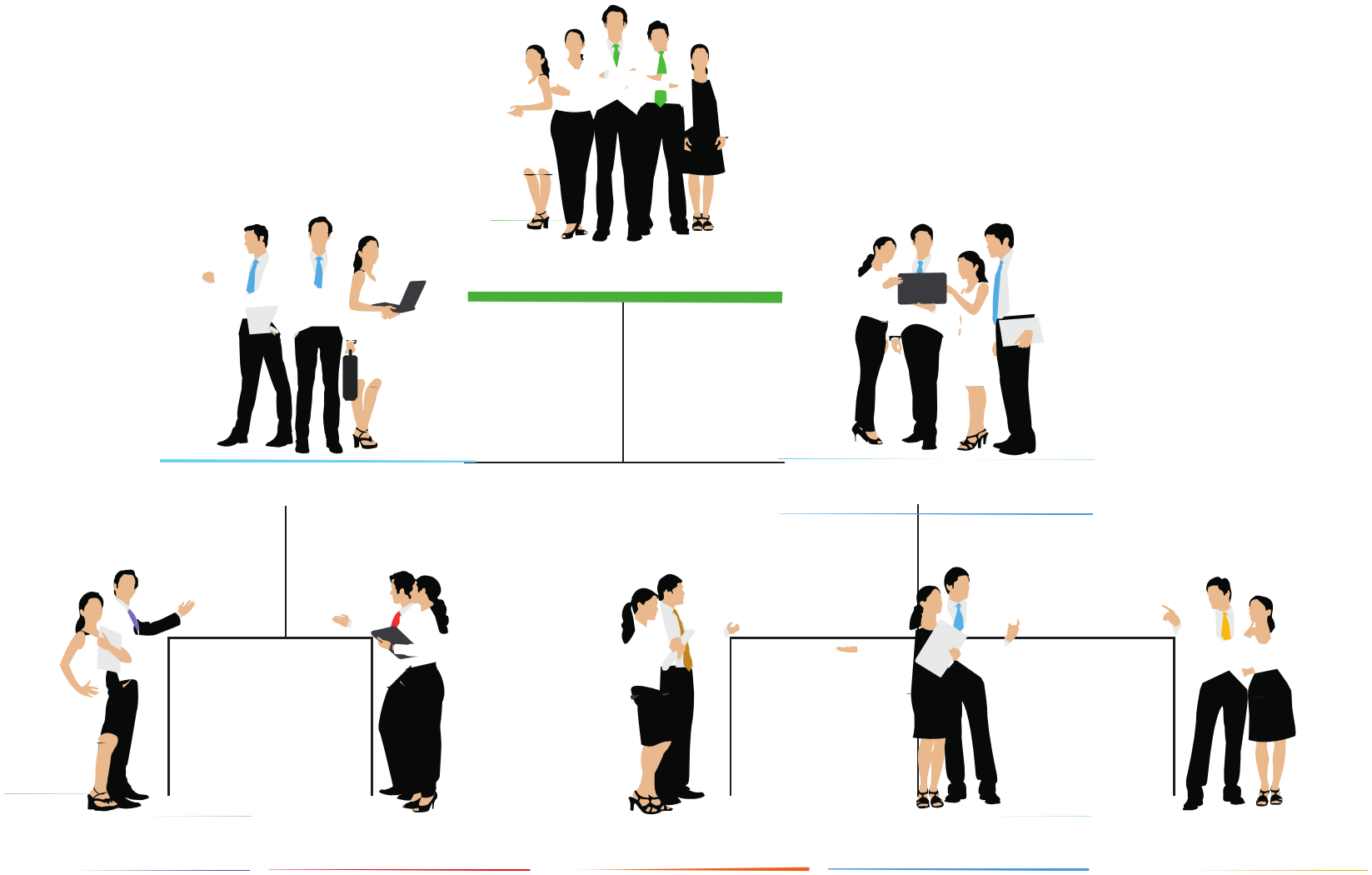
2. Build a Network of Allies



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Build a Network of Allies

- Source of information
- Honest and trusted feedback
- Get things done
- Reciprocal

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I am thoughtful about nurturing strategic relationships

A. Pretty consistently
B. Sometimes
C. Not as often as I should
D. I hadn't really thought about it
E. I don't know what steps to take
F. I'm a 'go with the flow' kind of person
G. Other
H. Don't know / N/A

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3. Proactively Manage Your Reputation

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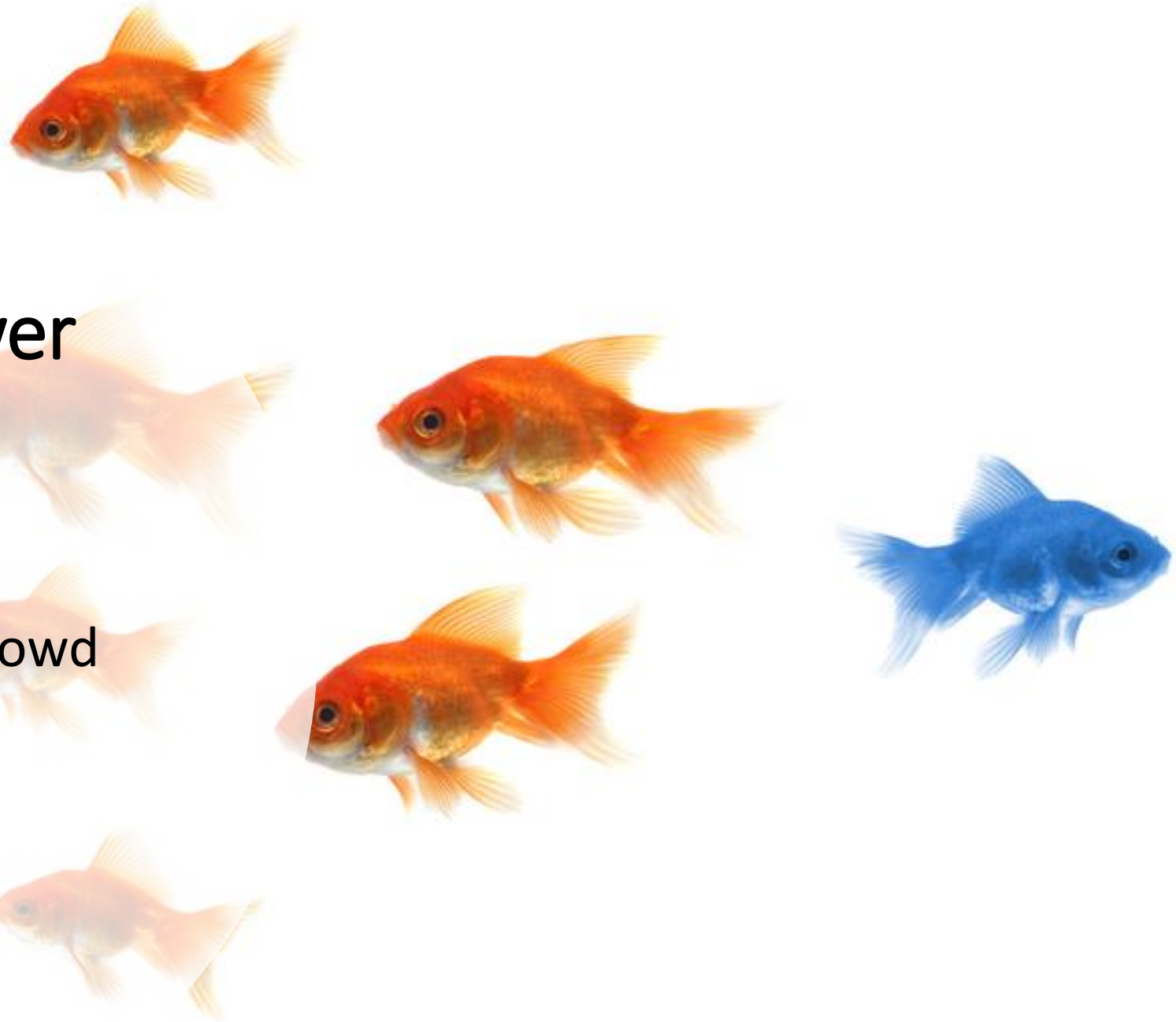
Reputation Power Traits

- Stands out from the crowd
- Well known
- Perceived runway



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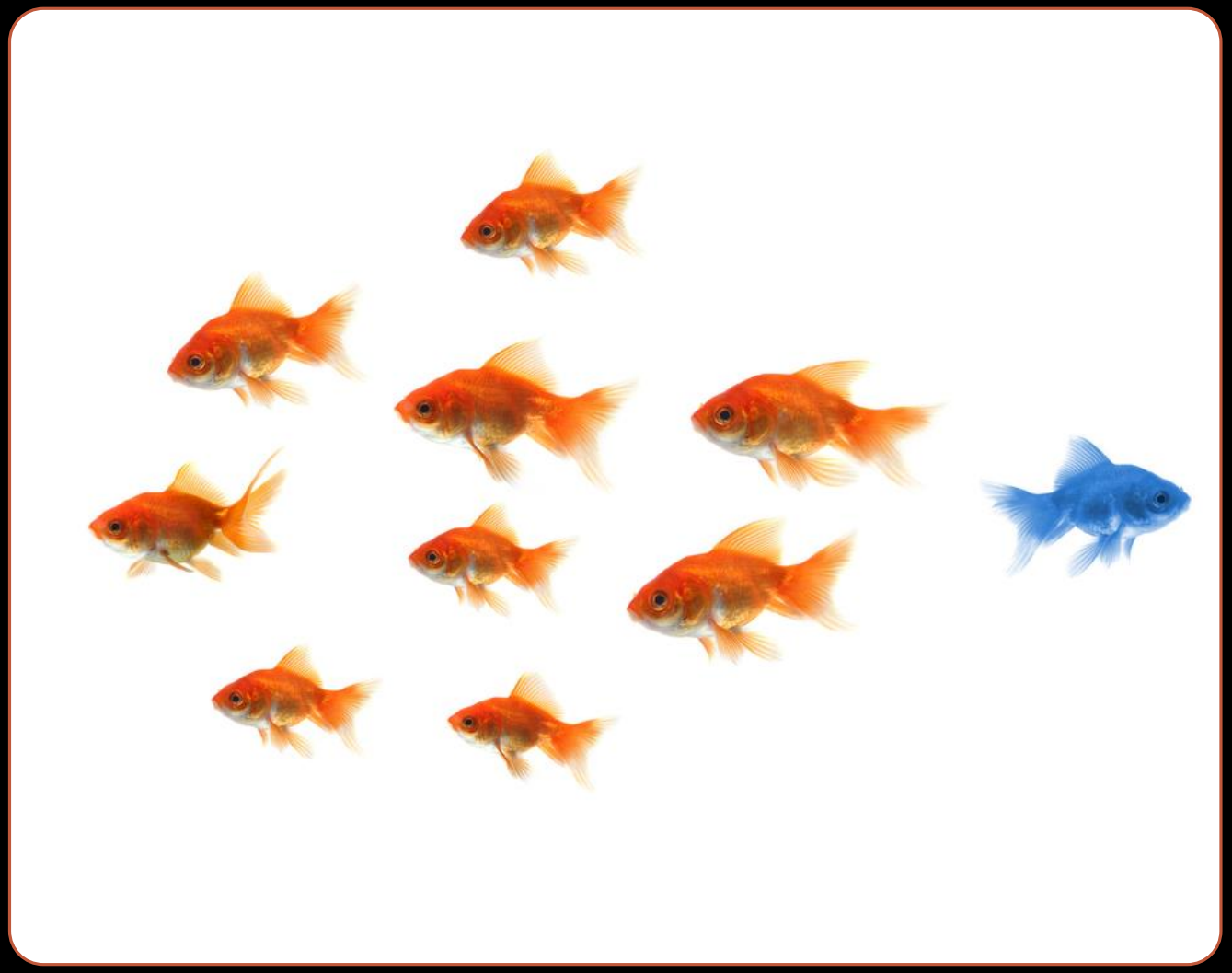
I proactively take steps to manage my reputation.

A. Pretty consistently
B. Sometimes
C. Not as often as I should
D. I haven’t really thought about it
E. I don’t know what steps to take
F. I’m a ‘go with the flow’ kind of person
G. Other
H. Don’t Know / N/A



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4. Invest in Ongoing Personal Development

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Strive for Your Full Potential

- Self-Awareness
- Professional / Leadership Development
- Continuing Education
- Professional Associations
- Advanced Degree
- Certifications / Certificates
- Licensing
- New experiences

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Which personal development strategies will be in your 2019 plan?

A. Self-Awareness
B. Professional / Leadership Development
C. Continuing Education
D. Professional Associations
E. Advanced Degree
F. Certifications / Certificates
G. Licensing
H. I'm a 'go with the flow' kind of person
I. Other
J. Don't Know / N/A

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5. Engage the Right Coach & Mentor

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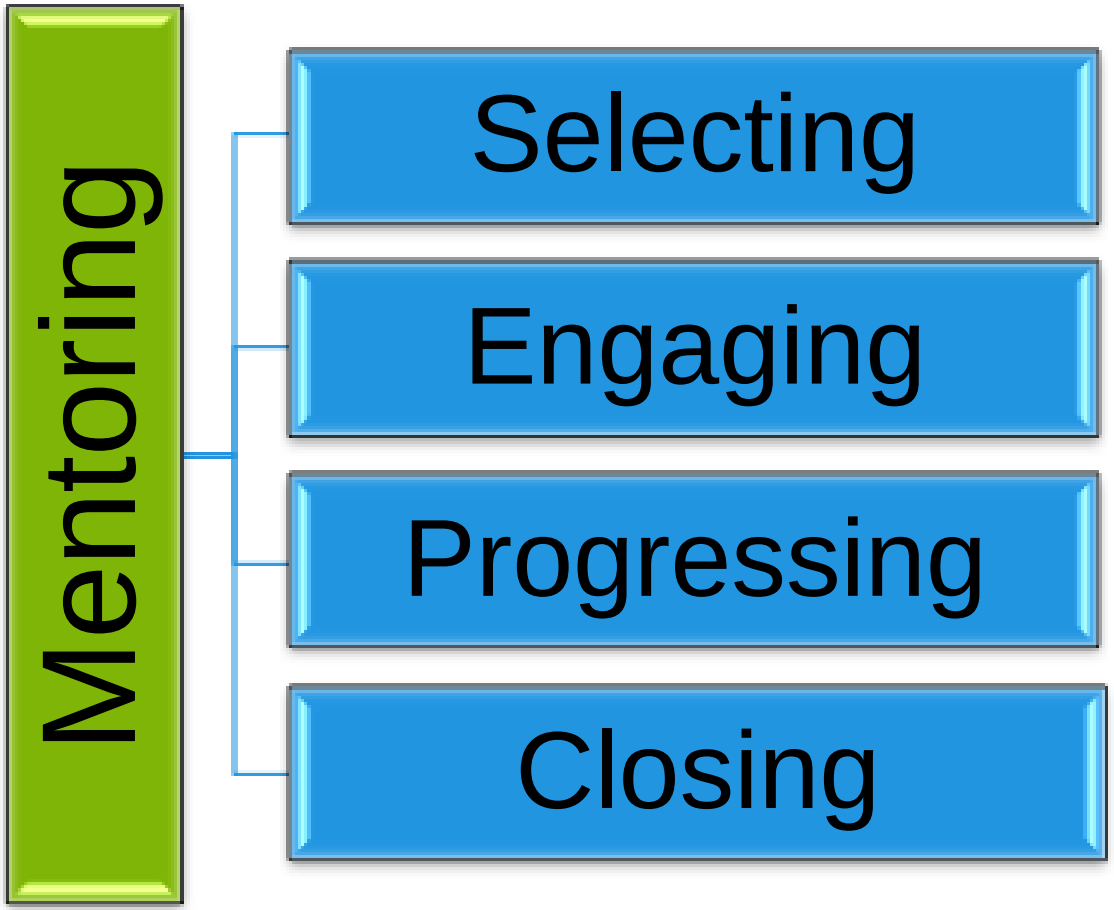
Optimizing Your Outcomes



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I have engaged with a mentor

A. Within the past 12 months
B. Within the past 24 months
C. It’s been longer than 24 months
D. I have never had a mentor
E. I’m a ‘go with the flow’ kind of person
F. Other
G. Don’t Know / N/A

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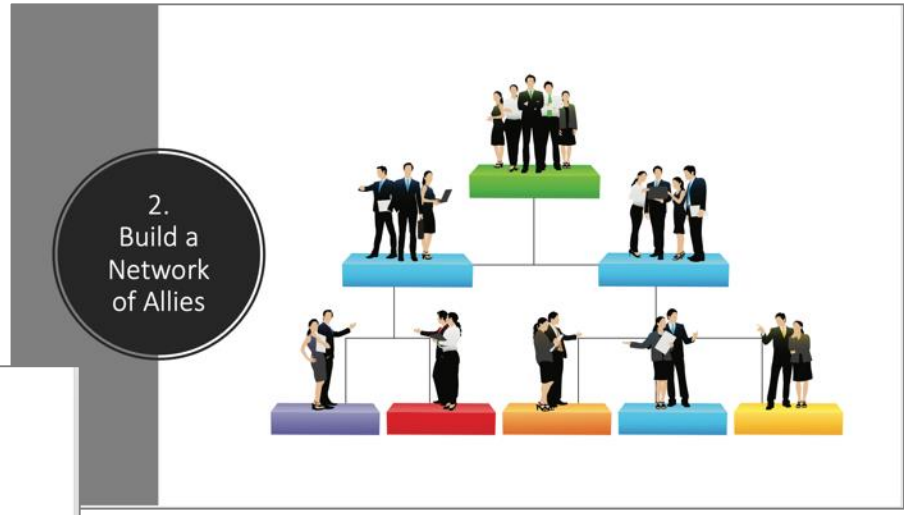
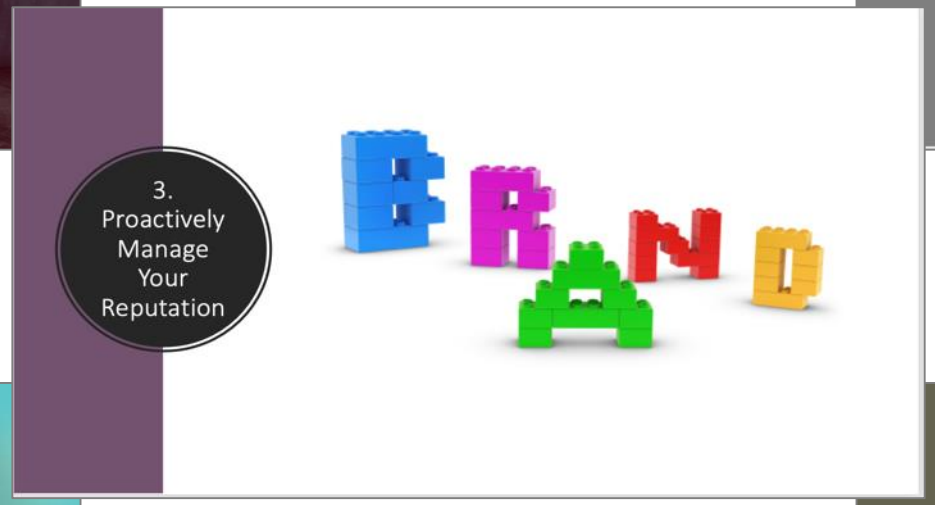
5 Empowering Strategies to Ensure Career Success





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SHIFT

Your Mental Power

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Attitude

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Intention ➡ Action

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My Reflections & Action Ideas

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5 OFTEN OVERLOOKED STRATEGIES TO ENSURE CAREER SUCCESS MY REFLECTIONS & ACTION IDEAS PLANNER

Use this resource sheet as a starting point for your career success plan. Activate these often overlooked strategies to fuel success in your career. See just how far you can go in your career this year!

MY REFLECTIONS:

For each of these often overlooked ways to ensure career success, add your reflections for the corresponding questions:

1. Leverage your strengths
What are the things I do best? What skills am I most comfortable using?
In what situations can I use different strengths?

2. Build a network of allies
With whom have I worked and seem to have good camaraderie?
What ways can I be proactive in reaching out to offer help with something, even before someone asks me?

3. Proactively manage your reputation
What do I want people to think of when they hear my name?
Do my words and actions contribute to or detract from the type of reputation I want to build?

4. Invest in ongoing personal development
What technical or soft skills do I need to further refine in preparation for my next career move?
If I could carve out time to work on just two development areas this year, what would they be? Which will be of greatest benefit to me?

5. Engage the right mentor
How could I most benefit from a mentor this year?
Who possibly would be able to assist me in this particular area?

MY ACTION IDEAS:

Add three to four action ideas to activate these strategies in a way that will work best for you. Prioritize one action idea that you can begin working on within the next seven days.

Action Ideas that can fuel my success:

Priority	Action Ideas

ACCELERATE YOUR PROGRESS:

Stuck or need help coming up with effective action ideas? Book an appointment with me via my website (vivianblade.com) to see how I can help.

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Q&A

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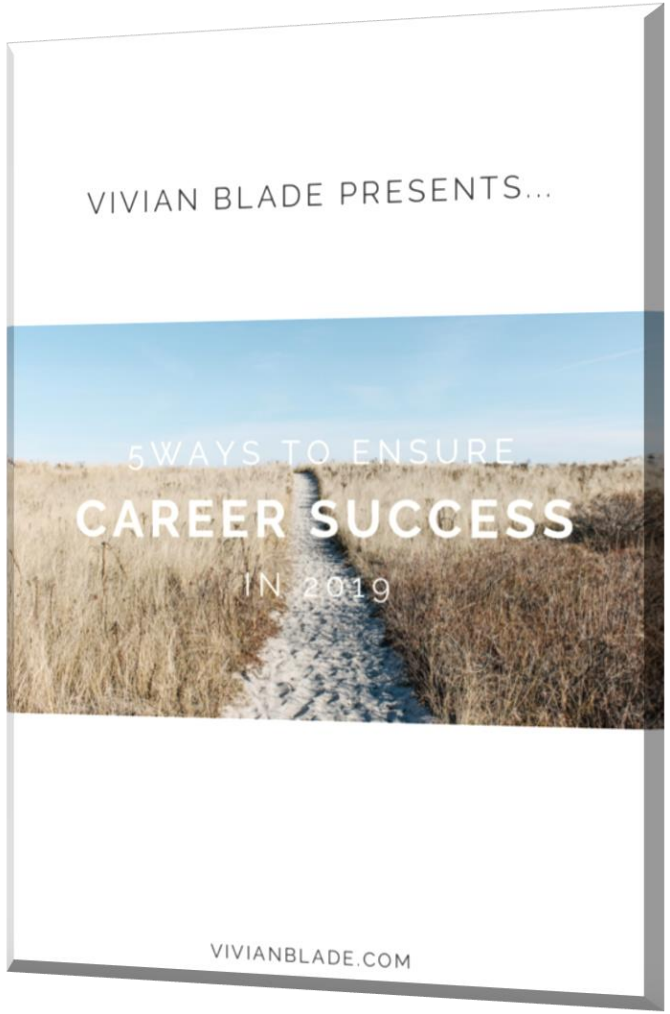

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