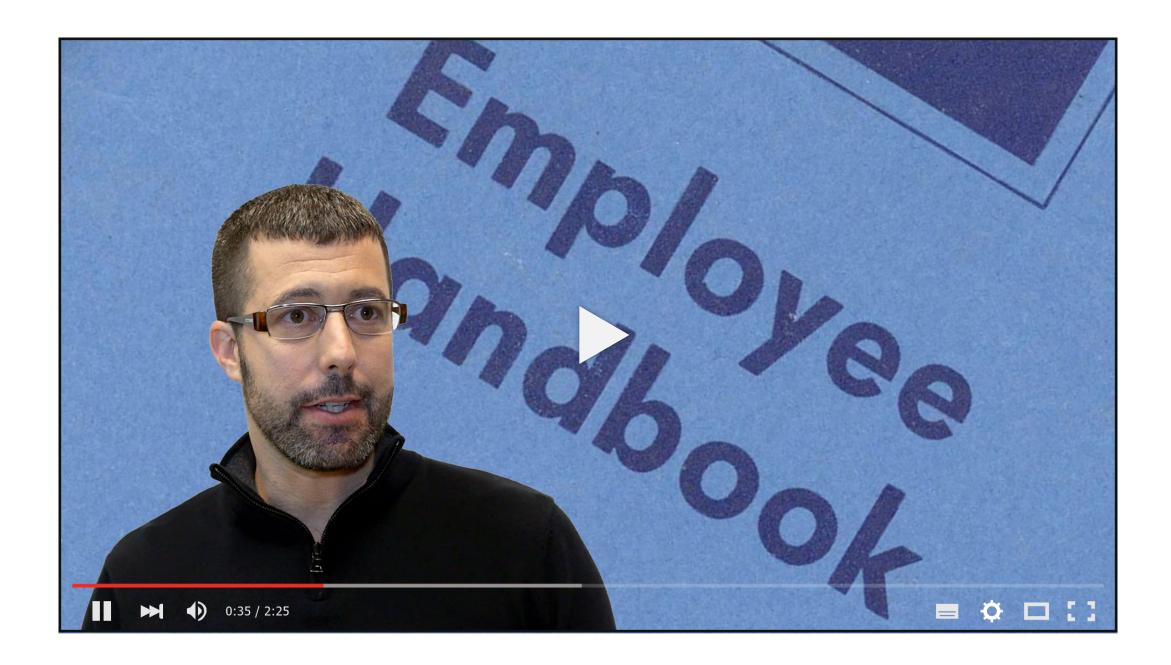


#### You get what you pay for:

5 reasons your training videos don't belong on YouTube, and the pros & cons of your 5 best alternatives

Steve Rozillis,
Panopto
video platform



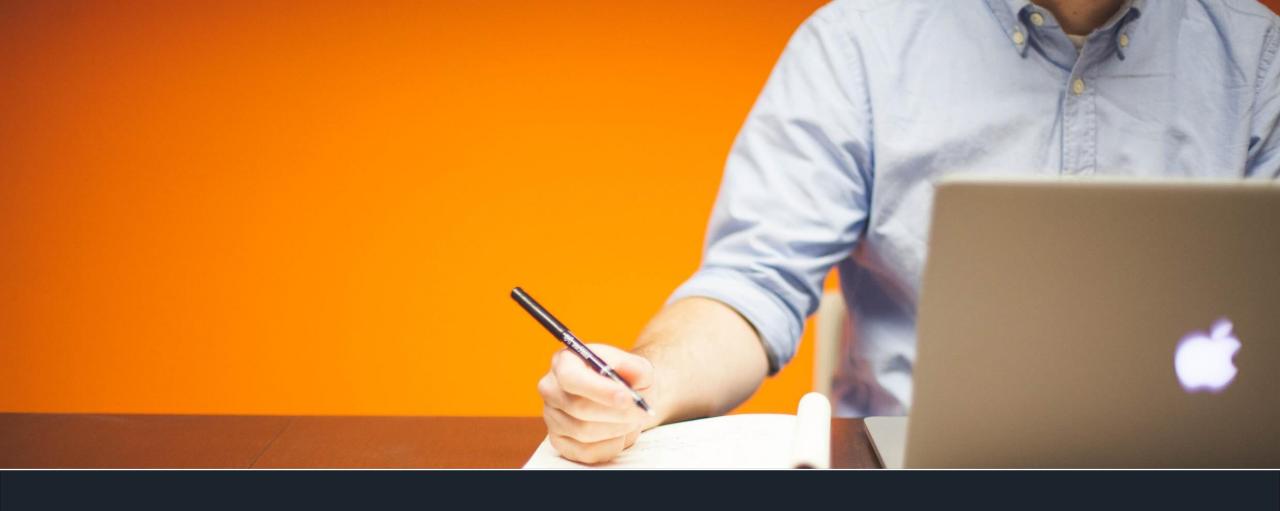
5 reasons never to share training videos on YouTube

The 5 best alternatives to sharing videos on YouTube

The pros & cons of each alternative to YouTube

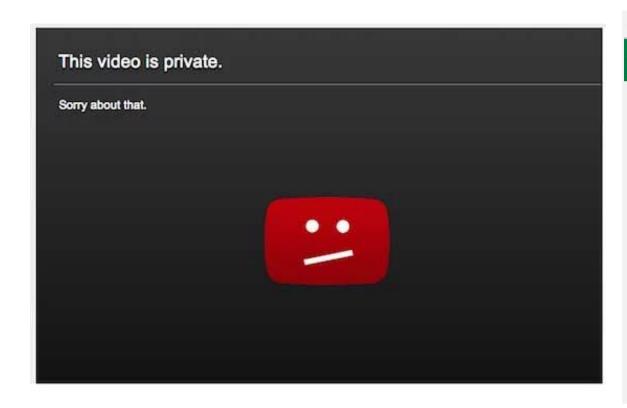
## How many videos does your organization have?



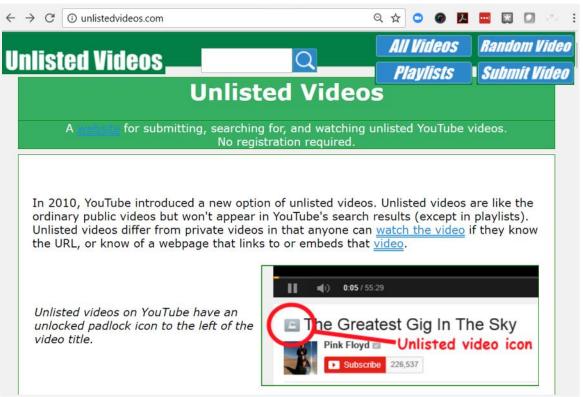


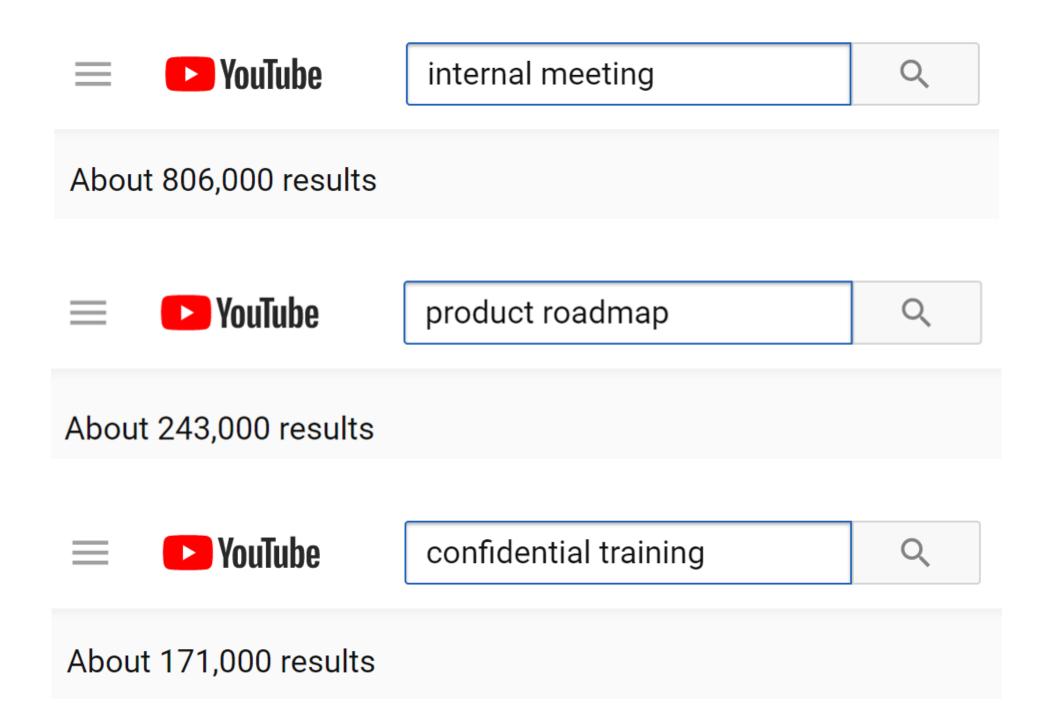
"Private" isn't private enough

#### **Private**



#### Unlisted







"Search" doesn't find much

**Title:** An Introduction to Network Security

**Tags:** Network security, intrusion detection, corporate WAN, firewall, authentication

**Description:** A broad overview of network security as defined by today's hybrid corporate WANs.













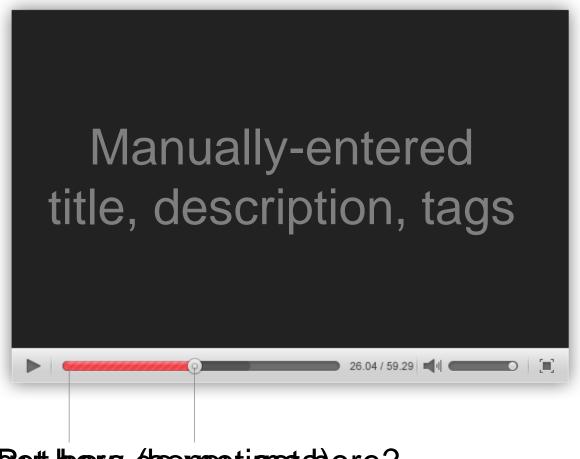
125 words per minute 5,625 words spoken

The network is the entry point to your application. It provides the first gatekeepers that control access to the various servers in your environment. Servers are protected with their own operating system gatekeepers, but it is important not to allow them to be deluged with attacks from the network layer. It is equally is a part to exceed that network layer. It is equally is a part to exceed that network layer. It is equally impost at an abshell retwork because involves restecting network devices and the data that they forware.

The basic components of the sold of the sold of the front-like gater of sold of the firewall, and the switch. An attacker looks for poorly configured network gatekeepers to exploit.

Common vulnerabilities include weak default installation settings, wide-open access controls, and unpatched devices.

# With 10 tags, you've covered less than 1% of valuable content



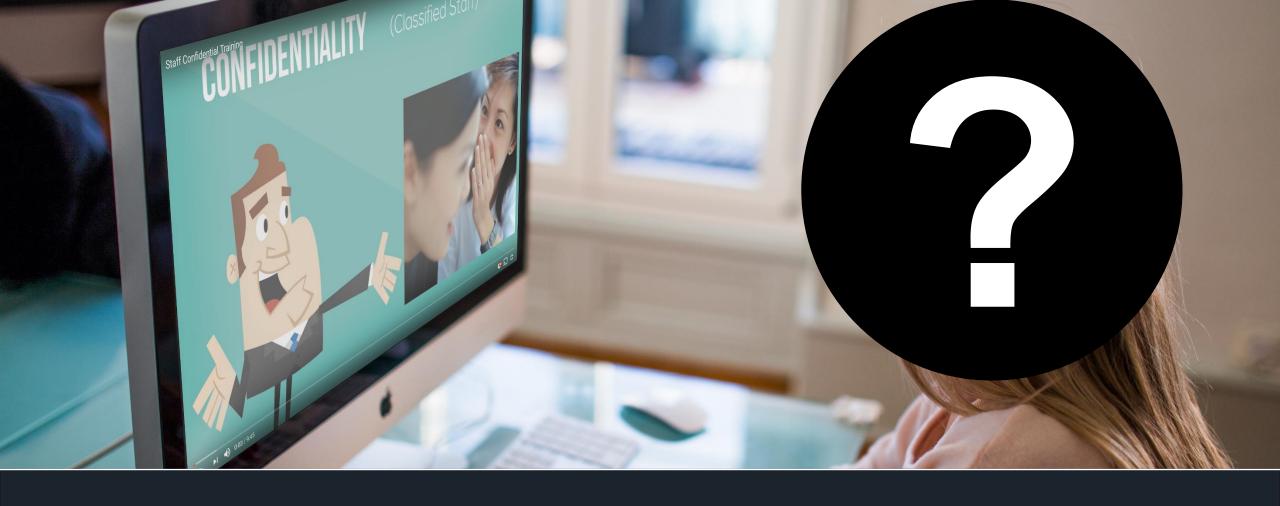
Helps you Breat Inherver (theory of the source tightest) ere?

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#### The terms of use aren't on your side







The analytics are great...
if you don't care who's watching

## You Tube can tell you:

- Total and real-time video views
- Viewership demographics
- Ad performance
- Estimated earnings
- Playback locations
- Traffic sources
- Devices
- Audience retention
- Subscriber counts
- Likes and dislikes
- Favorites
- Comments
- Sharing
- Annotations



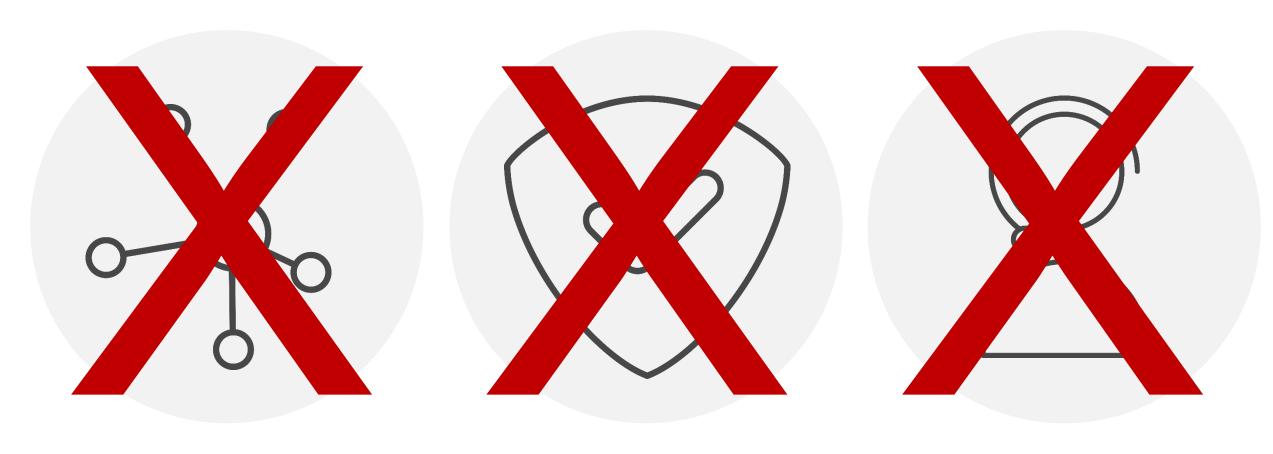
Did Sam in Accounting watch the last compliance video?

Did he watch the whole thing?

Did he understand it?



You get what you pay for



**Central Administration** 

Branding

**Customer Support** 



But is there a better option?

## Where do you store your video files today?

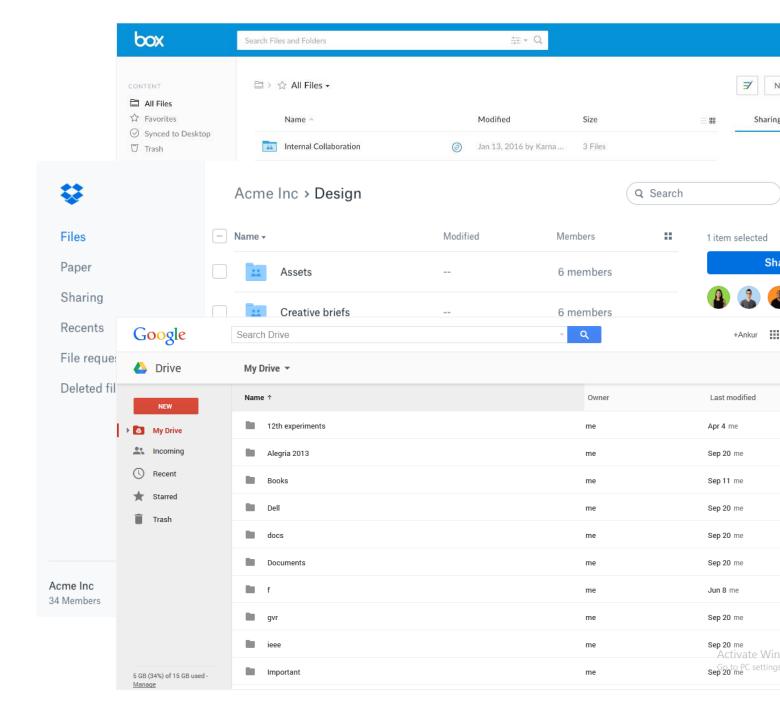




## Cisco

Chype for Dusiness

## Enterprise file sharing tools



Capable of storing large files

Some support for playback

Fast options for storing and sharing media that people are generally familiar with





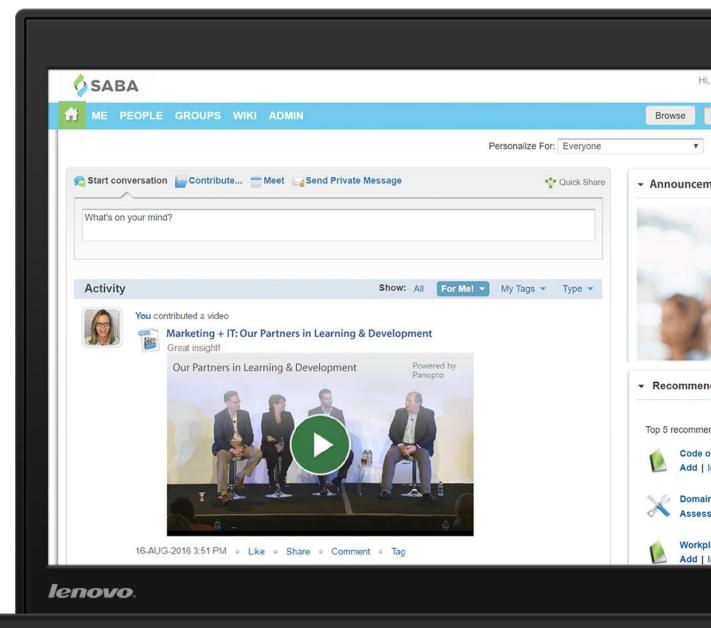
No analytics whatsoever

No support for video search

No support for transcoding = incompatibility with devices

No support for streaming = high stress on bandwidth

### Your Learning Management System



It's already the center of your learning ecosystem

You likely already have SSO, so you know it's secure

SCORM and SSO often enable you to know who watches what

It's already paid for





No LMS is built to handle video

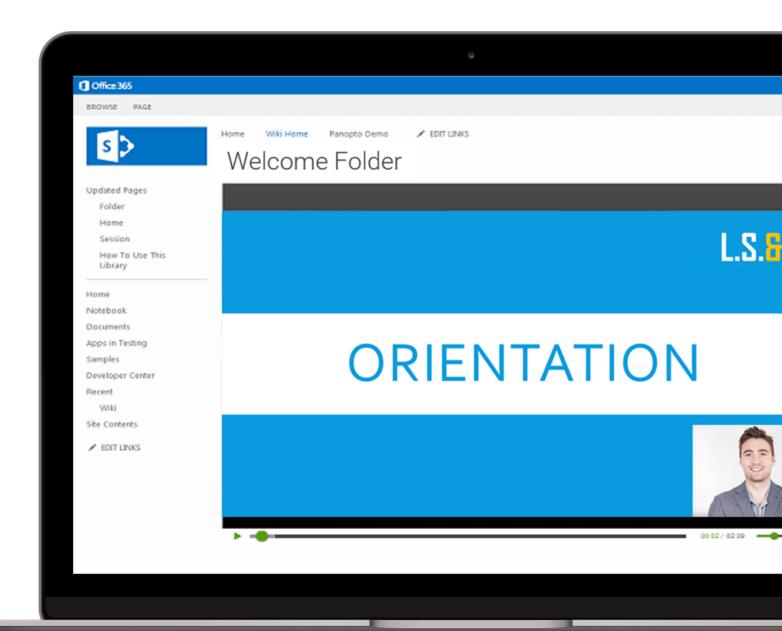
File size restrictions

File type issues

Buffering in playback

Poor, metadata-only search

### Your Content Management System



It's where everyone expects information to be shared

Again, you've got SSO included for privacy

Again, it's already paid for





Just as with your LMS: no CMS is built to handle video

File size restrictions

File type issues

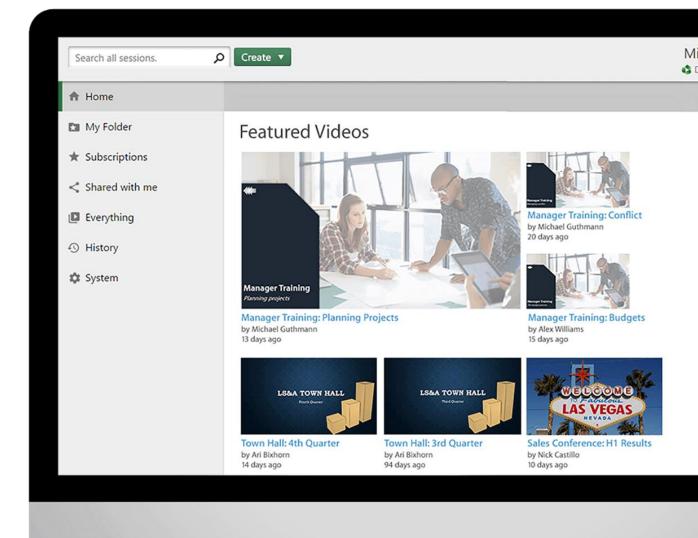
Buffering in playback

Poor search

Poor analytics

Varying quality of integration with LMS systems

## Video Content Management System



Built specifically to handle video

Integrate with LMS, CMS, & other tools

SSO support for user-level analytics and real privacy

Support virtually all file sizes & types

More comprehensive content search

May include extras like recording, live streaming, editing, quizzing, and more

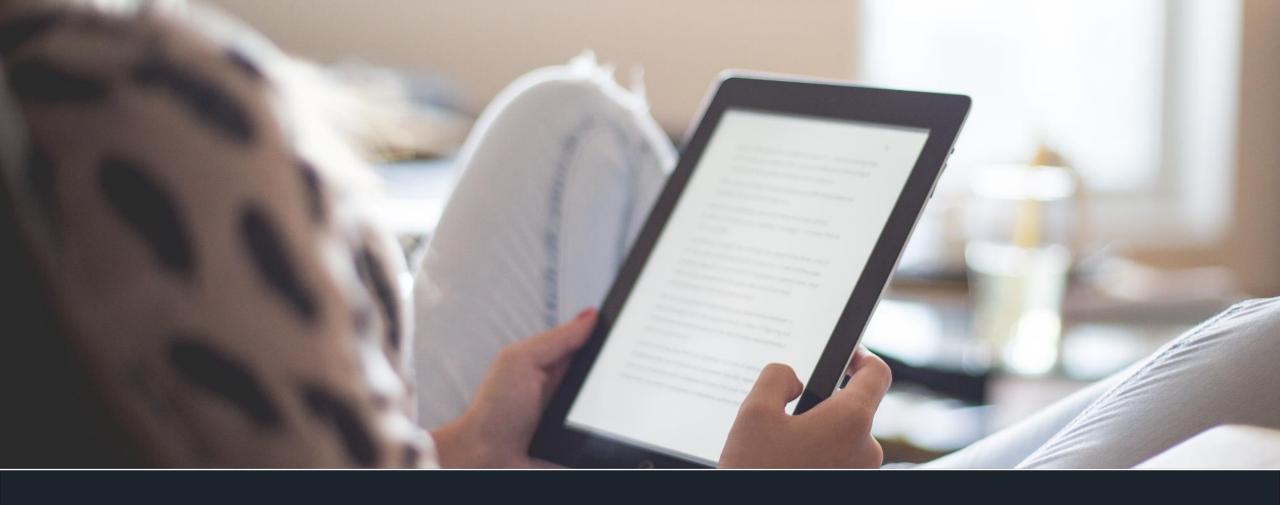




Market is only ~10 years old, so this is a newer toolset

Early versions weren't much better than your LMS

Unlike your LMS or CMS, you may not already have one



Recommended reading

## Why isn't video standard even in modern LMS & CMS solutions? <a href="http://panop.to/why-isnt-video-standard">http://panop.to/why-isnt-video-standard</a>

10 reasons you shouldn't rely on your LMS to manage video <a href="http://panop.to/10-reasons">http://panop.to/10-reasons</a>

3 is a trend: Panopto's a Leader again in the Gartner MQ <a href="http://panop.to/3-time-gartner-leader">http://panop.to/3-time-gartner-leader</a>