

HOW TO INCREASE TEAM ENGAGEMENT FOR GREATER RESULTS



By Tony Lynch, from Keep Thinking Big.
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Leaders and managers are busy people.

- Leaders and managers are busy people - however how can they achieve what needs to be achieved?



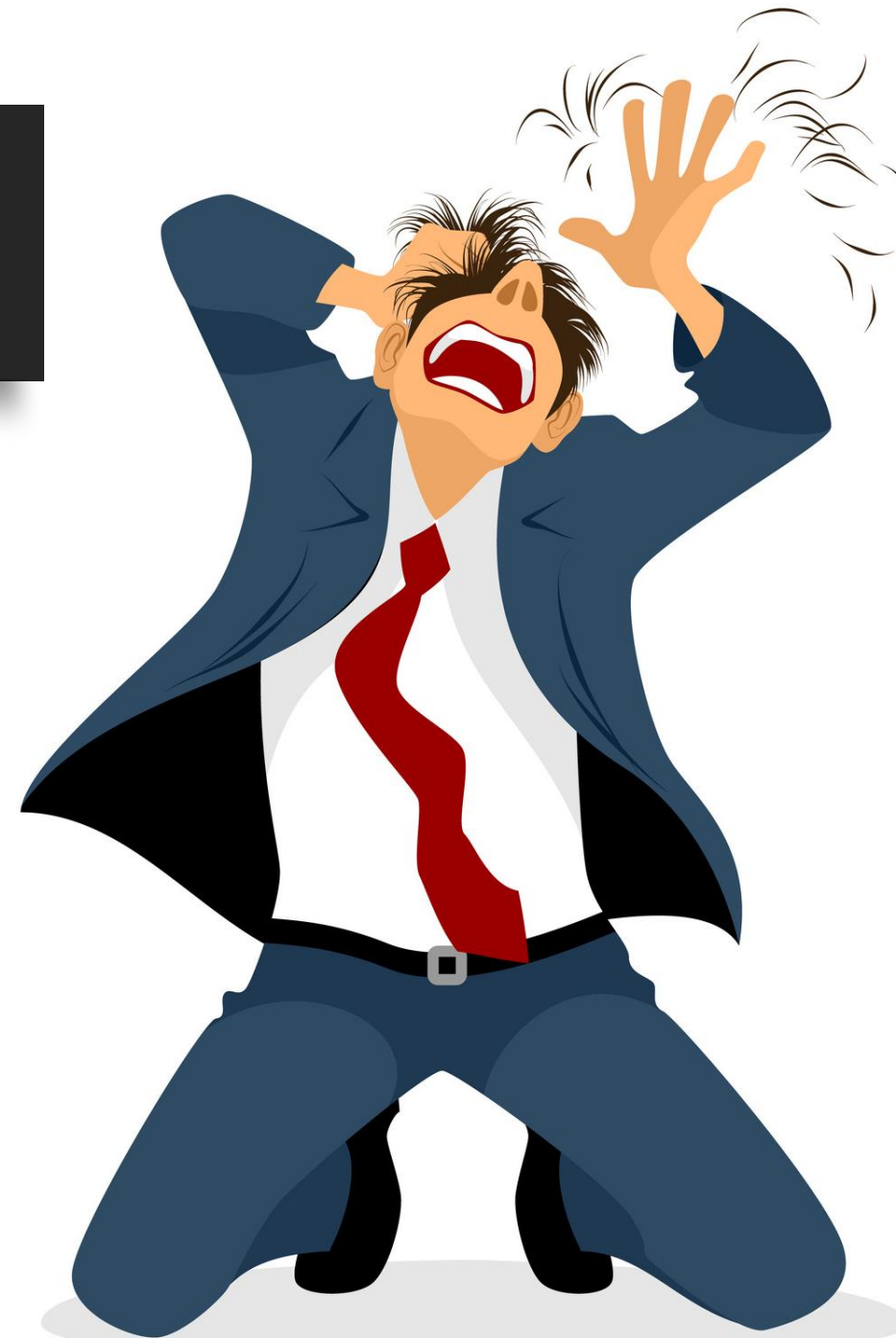
Leaders and managers
need to produce results.

- Increasing profits.
- Reducing overheads.
- Increasing competition.
- Results - not excuses - attitude.



Leaders and managers are busy people.

- Some feel the pressure more than others.
- Some don't know where to start when it comes to increasing engagement from their team.



Leaders and managers
are busy people.

- So where should
one start?



So how can Leaders and managers engage their teams for maximum results?

- Lets look at Talent Development.



Engage, engage, engage and engage again teams for maximum results.

- Team work can make the dream work.
- However talents need to be recognized and developed.



For maximum results -
don't just employ talent!

- Talents V
Engagement.



For maximum results -
create ways to engage
talent.

- Create a culture
of 'engaging the
talents around
you'.



For maximum results -
create ways to engage
talent.

- Engaged talent
teams are
stronger and
more productive
than just
talented
individuals.



Engagement breeds a healthy culture for growth.

- Talent always needs to be developed - what is your talent development process?



So how can leaders and managers engage their teams for maximum results.

- Talent must always be engaged not left dormant - a leader must be active in creating ways to engage talent.



So how can Leaders and managers engage their teams for maximum results.

- Engaged talent teams are happy teams.



Engaging teams help to increase productivity & profitability.

- Everyone benefits when teams are engaged.



So how can Leaders and managers engage their teams for maximum results.

- Engaged talented teams builds a culture where everyone achieves more - **TOGETHER.**



Engaged teams look to maximum results.

- Developing a strong and positive culture ensures that everyone - together can achieve more.



Vision keeps teams engaged.

- Teams need to see vision.



Vision keeps teams engaged.

- Teams need to see the importance of their role within the vision.



Affirmation keeps
teams engaged.

- Teams need to
hear words of
affirmation.



Affirmation keeps teams engaged.

- Thank team members for their efforts not just their achievements.



Questions and actions to consider.

- How will you develop or redevelop your process for your - 'Talent development process'?
- When, how and what will your KPI's be when reviewing your progress?



Questions and actions to consider.

- On a scale of 1-10, how do you rate your teams 'Engagement'?
- In the next 7 days what steps will you take to increase this?



Questions and
actions to consider.

- Remember this, -
No process - no
progress.



Questions and
actions to consider.

- BUT with a good process - great progress can be achieved.



Questions and actions to consider.

Increasing team engagement really does lead to greater RESULTS.



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