



How Does Mobile Reinforcement Maximize Your Learning Investment?

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VALUE AT EVERY STEP OF THE **LEARNING JOURNEY**





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& 1.5 Million Learners

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Learning Partner

Fully Customized
Solutions

Reinforcement
& Sales Enablement

Proven ROI
Tied to Metrics







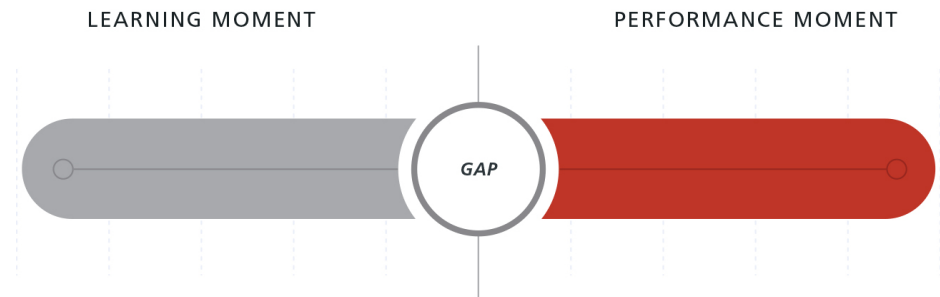
Agenda

- Learning-Performance Gap
- Solution: Reinforcement through Retrieval Practices
- Anatomy of a Learning Reinforcement Plan
- Science Behind Reinforcement
- Key Benefits
- Practical Tips



The Learning-Performance Gap

30% of what is actually taught transfers to the job in a way that enhances performance.*



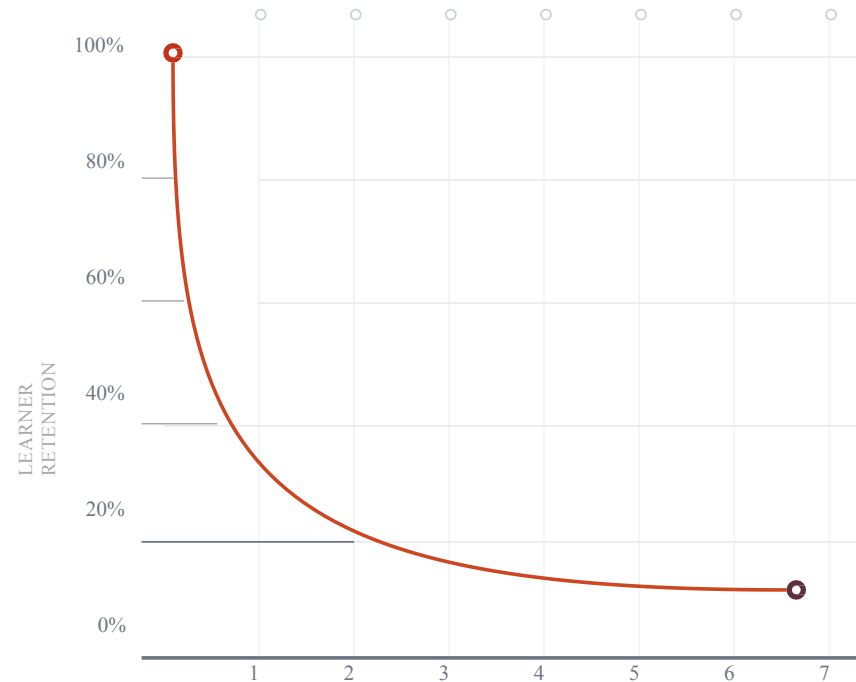
* Broad, M., Newstrom, J. W. (1992). Transfer of Training: Action packed strategies to ensure high payoff from training investments. Reading, MA: Addison Wesley.



What Creates the Gap? -- The Forgetting Curve...

Research shows that **up to 70%** of what we learn is forgotten **within 24 hours**. Within a week, forgetting claims an **average of 90%.***

* Peter C. Brown, Henry L. Roedinger III, and Mark A. McDaniel, *Make It Stick: The Science of Successful Learning* (Cambridge, MA: Harvard University Press, 2014).



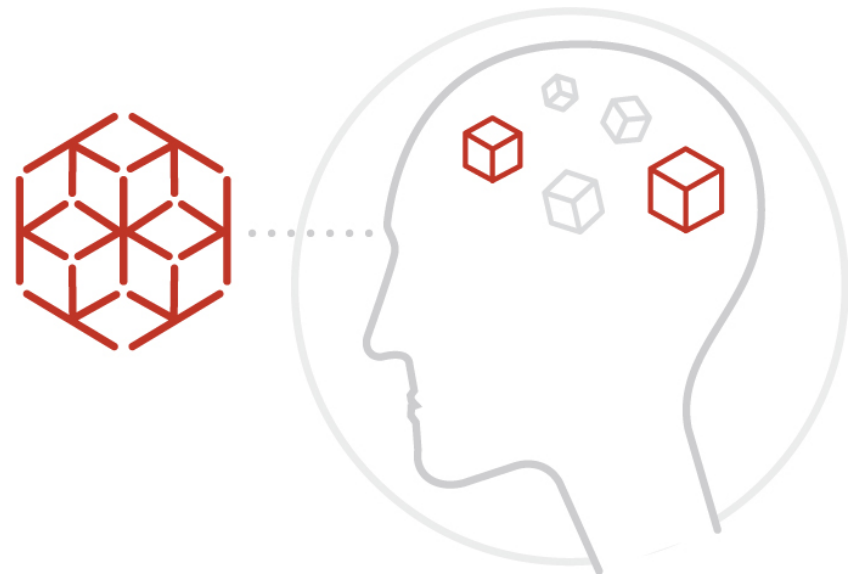


... and the Illusion of Knowing

Our training methods lead employees to mistake fluency for mastery.

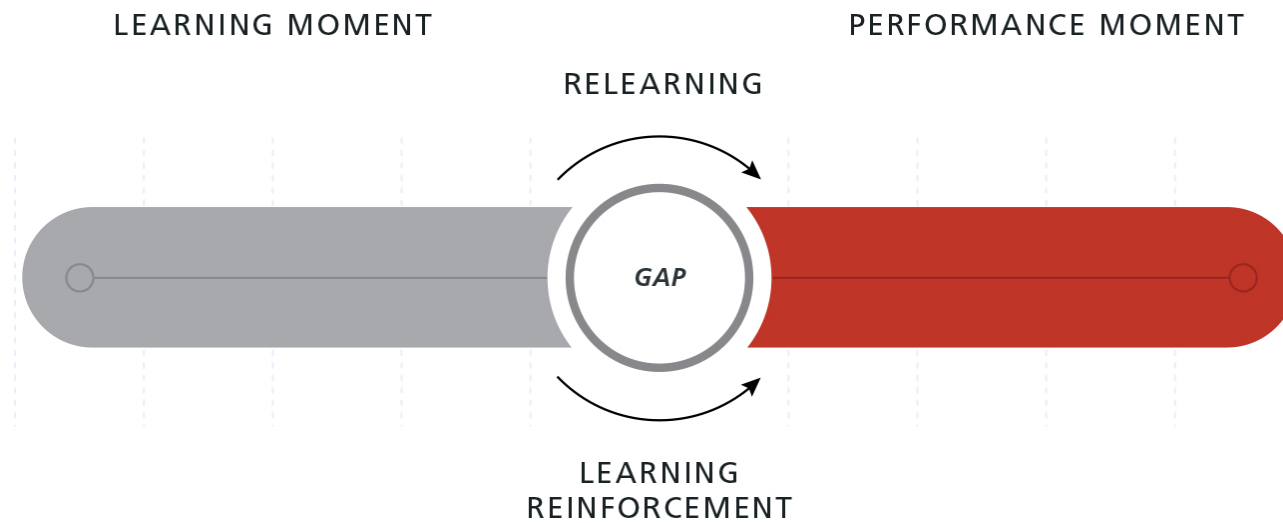
This is made worse by:

- Technology
- People's misperception of their own competence



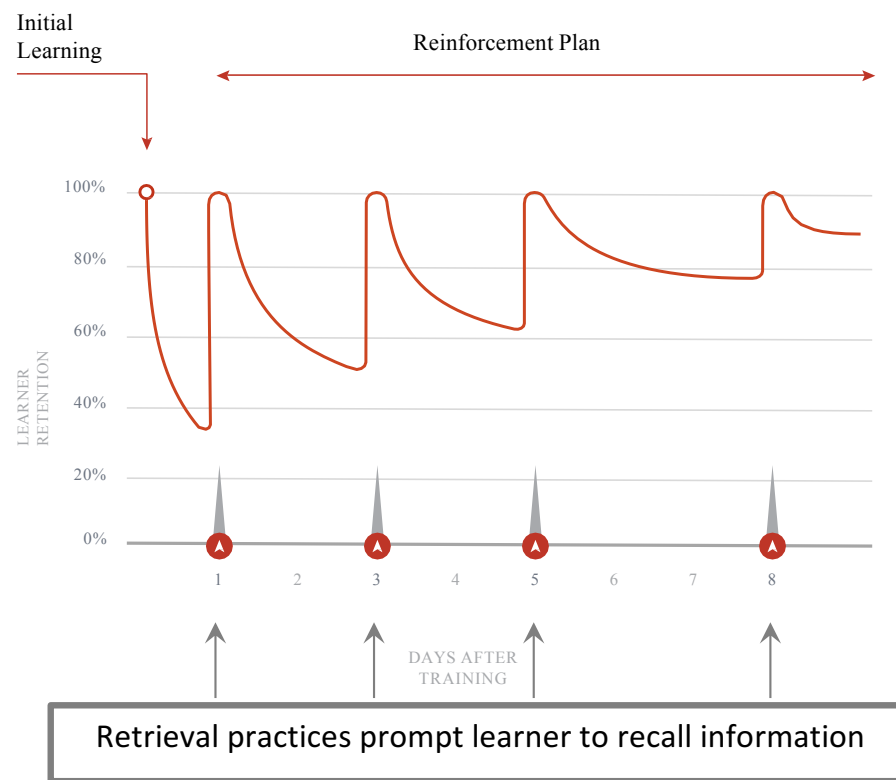


Options to Close the Gap





Reinforcement Through Retrieval Practices





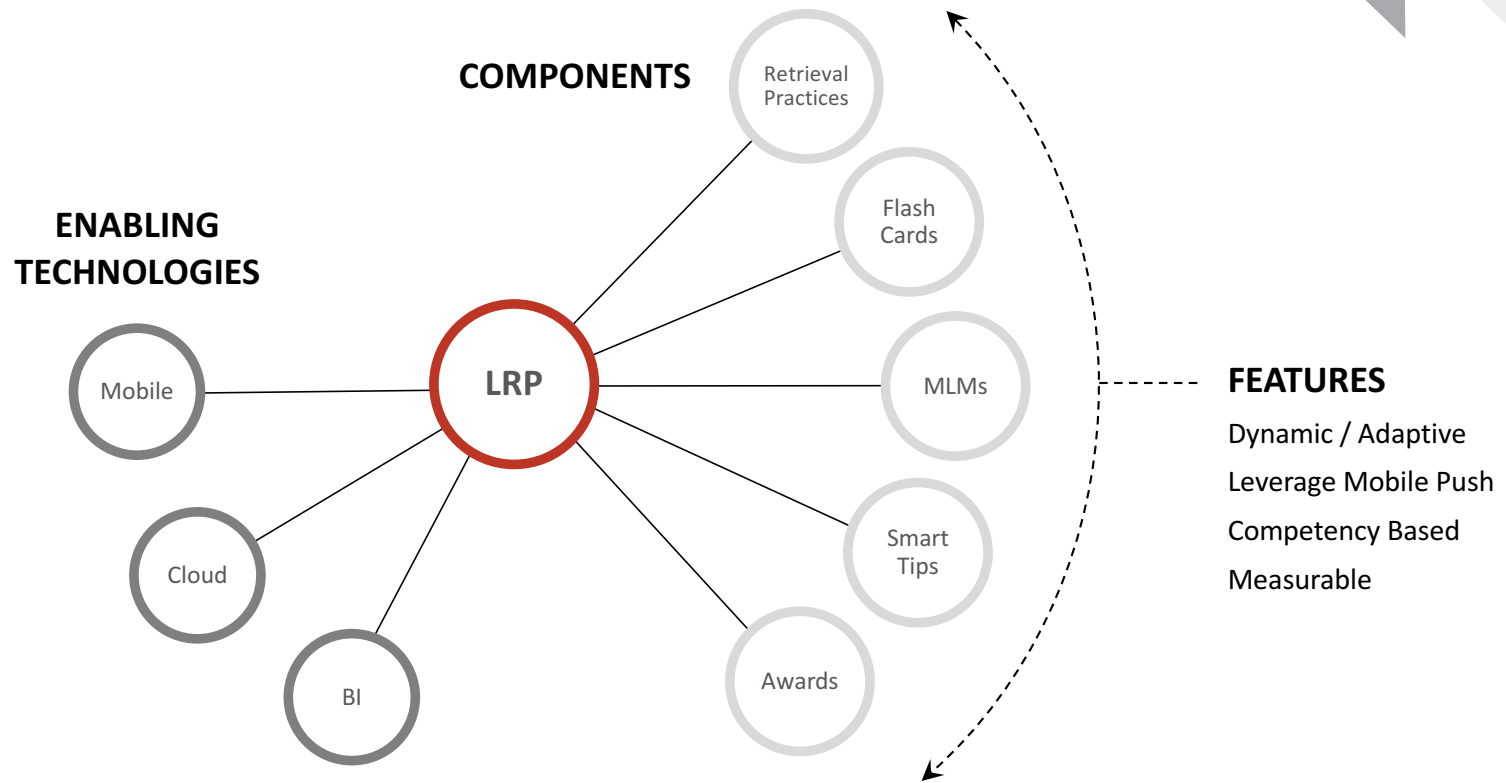
The Science Behind Effective Retrieval

Research shows 4 traits make retrieval practices effective for long-term retention and improved performance. Retrieval practices need to:

- 1 Be Effortful
- 2 Be Spaced Out
- 3 Incorporate Delayed Feedback
- 4 Be Interleaved



Anatomy of a Learning Reinforcement Plan (LRP)





Some Practical Tips

Here are a few tips, based on our experience, to get the most out of your Learning Reinforcement Plan (LRP):

- LRPs should start immediately after the training event
- LRPs need to focus only on core concepts
- Retrieval practices can take as little as a few minutes every other day
- Simple yet well-crafted retrieval practices (such as multiple choice quizzes) are as effective as rich-media and interactive content



Key Benefits of Reinforcement

Learning Reinforcement Plans:

- Improve long-term retention and performance
- Increase ROI
- Help avoid expensive and time-consuming refresher courses
- Transform training events into continuous learning journeys
- By-pass the need for new content creation
- Bridge the gap between traditional training and mobile learning



Thank you for your time!
We will now answer questions.

For more info on the award-winning ECHO platform or to receive the GE Case Study, please visit

www.swissvbs.com/echo or email sales@swissvbs.com

