



Welcome



"This truly is a global gathering of the talent development profession, with attendees coming from all over the world"

환영

Willkommen

Bienvenue

Welkom

Velkommen

Vitame

歡迎

欢迎

Bienvenidos

Bem Vindo

Добро

пожаловать

Benvenuto

Witamy

Υποδοχή



Agenda

ATD 2017 International Conference & Expo Highlights

Organize a
Delegation to
Attend ATD 2017

Sharing from Experienced Delegation Leaders

Questions and Answers



The Largest Conference in the World Dedicated to Talent Development and Training Professionals

Industry-Defining Global Event for Talent Development Professionals

70+ year history

More than 9,600 attendees,

25% overseas

92 countries represented

60+ international delegations

300+ educational sessions

400 exhibitors

300 speakers from 22 countries



Top Attending Countries Outside the United States in 2016

























10 Content Tracks



4 Industry Tracks



- Career Development
- Global Human Resources
 Development
- Human Capital
- Instructional Design
- Leadership Development

- Learning Technologies
- Learning Measurement& Analytics
- Management
- Training Delivery
- Science of Learning

- Government
- Healthcare
- Higher Education
- Sales Enablement

CONTENT - COMMUNITY - GLOBAL PERSPECTIVES



Monday, May 21, 8-9:30 a.m.

Keynotes

Highly Decorated NASA Astronauts and Retired U.S. Navy Captains

To Infinity and Beyond! Extraordinary Life Lessons From the Kelly Brothers

Tuesday, May 22, 8-9:30 a.m.

Health Psychologist and Lecturer at Stanford University.

How to Make Stress Work for You





Dr. Ronan Tynan Irish Tenor, Paralympic Champion, and M.D.

Wednesday, May 23, 3:00 p.m.-4:00 p.m.

Irish Tenor, Paralympic Champion, and M.D. Ronan moves people like few others can. His ability to easily connect with audiences along with his inspiring message about overcoming obstacles and living life to the fullest promotes ways to reach new heights both professionally and personally

Hitting the High Notes: Living Life to the Fullest



International Programs





Global Perspectives

- Global HRD track: More than 20 sessions.
- Global focus
- More than 60 international speakers from 22 countries

Global Village

Network with your colleagues from around the world! The Global Village is the center of networking for international attendees and is open during the entire conference.



International Programs

International Attendee Orientation

This informative session is highly recommended for new and returning international attendees to network and learn how to get the most out of ATD 2017.

International Reception

A festive invitation-only networking reception, this event is a great opportunity to start your conference networking with attendees from around the world. Refreshments and light hors d'oeuvres will be served.





International Recognition Ceremony

An invitation-only ceremony to honor and recognize special delegations and attendees

Strategic Partner and Network Meeting

An invitation-only opportunity to meet with our strategic partners and network.





International Programs

Simultaneous Interpretation

Simultaneous interpretation is offered for several sessions in three languages for a fee:

Korean, Japanese, and Chinese (Mandarin)







MAY 21-24 | ATLANTA, GA

CONTENT - COMMUNITY - GLOBAL PERSPECTIVES

About Preconference Program Expo Hotel and Travel International

Certificate Programs (2-3 days)

- Practical content presented by expert practitioners
- Enhance your competitive advantage and professional development
- Participants receive an ATD certificate

atd2017

Organizational Development

- Action Learning Certificate
- ATD Expert Coach™ Certificate
- Change Management Certificate
- Coaching Certificate
- Consulting Skills Certificate
- Integrated Talent Management Certificate
- Knowledge Management Certificate

Project Management

 Project Management for Learning Professionals

Delivering Training

- Accelerated Learning Certificate
- ATD Master TrainerTM
- Training Certificate

Designing Learning

- ATD Master Instructional Designer™
- Blended Learning Certificate
- Designing Learning Certificate
- Needs Assessment Certificate
- Writing for Instructional Design and Training Certificate

Managing Learning

Managing Learning Programs Certificate

Human Performance Improvement

- ATD Master Performance Consultant™
- Improving Human Performance Certificate
- Performance Support Certificate

Learning Technologies/E-Learning

- Adobe Captivate Certificate
- Advanced E-Learning Instructional Design Certificate
- Articulate Storyline Certificate
- E-Learning Instructional Design Certificate
- Mobile Learning Certificate
- Rapid Video Development for Learning
 Certificate
- Scenario Based E-Learning Certificate

Measuring and Evaluating Learning

- Evaluating Learning Impact Certificate
- Measuring Return on Investment Certificate

Management and Leadership Development

- ATD Certificate in Strategic Leadership
- Creating Leadership Development Programs Certificate
- Creating New Manager Training Programs
 Certificate



Preconference Workshops (1-2 days)

Two-Day Workshops

- Preparing for the CPLP: Instructor-Led 2-Day Workshop
 - May 19-20, 2017 | 8:30 a.m.-4:30 p.m.
 - ATD Member: US \$995 | Nonmember: US \$1,350
- Workshop 1: Leaving ADDIE for SAM MegaWorkshop
 - May 19-20, 2017 | 9 a.m.-5 p.m.
 - ATD Member: US \$1,195 | Nonmember: US \$1,550

One-Day Workshops

May 20, 2017 | 9 a.m.-5 p.m.

ATD Member: US \$495 | Nonmember: US \$695

- Workshop 2: Coaching Essentials for Team Leaders
- Workshop 3: Funny Fuel: Gas to Gain Glee in Your Training and Speaking
- Workshop 4: Improving Internal and External Knowledge Transfer
- Workshop 5: TBA
- . Workshop 6: Know the Mind, Know the Learner: Applying Brain Science to Improve Training
- Workshop 7: Performance Consulting: The What, Why, and How
- Workshop 8: Smartphone Cinema for L&D Professionals
- Workshop 9: Talent Development in the Digital Age: Designing Learning Environments

- Provide a deeper and more experiential focus on a topic.
- Interactive workshops with a hands-on approach
- Ideal way to develop new skills or gain new perspectives while focusing in-depth on a topic



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Attendees can visit the EXPO between concurrent sessions and networking with their peers. Top suppliers showcase their cutting-edge resources, tools, and solutions, which you can use to take talent development in new directions.



ATD 2017 Networking Night



Attendees will have the opportunity to dance to live music, network with peers, enjoy delicious food, and so much more!

Register together with the conference (\$75/person)!

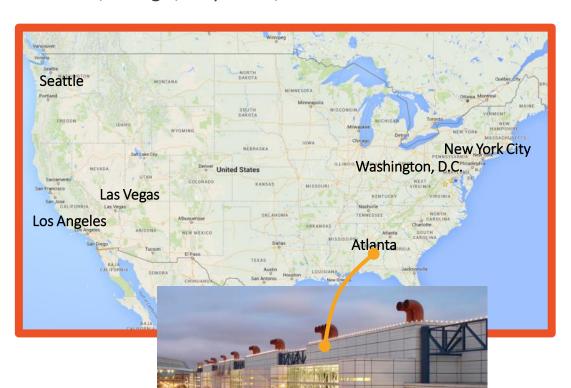
ATD 2016 Networking Night Denver Art Museum Denver, CO

Georgia Aquarium



Date and Location

Atlanta, Georgia, May 21-24, 2017



Georgia World Congress Center
285 Andrew Young International

Blvd. NW, Atlanta, GA 30313

Atlanta: A fascinating historical hub, Georgia's capital city was named one of the New York Times's 52 places to visit in 2014. There is no time like the present to visit the South's largest city. Around every corner is a new attraction, restaurant, or shop.

Learn more about Atlanta at www.atlanta.net!



Destination: Atlanta



southern United States

World headquarters for 13 Fortune 500 companies

America's most accessible city

- · Direct, nonstop service to more than 150 U.S. destinations-80 percent of those within a two-hour flight
- · Direct flights to Europe, South America, and Asia

Fast-paced, modern city proud of its heritage



Visiting Atlanta

http://www.atdconference.org/Hotel-and-Travel/Destination

Atlanta's Local Cuisine:

Twin Smokers

300 Marietta Street NW

Paschal's Restaurant

180-B Northside Drive SW

Mary Mac's Tea Room

224 Ponce de Leon Ave NE

Old Vinings Inn

3011 Paces Mill Road

South City Kitchen

1144 Crescent Avenue NE

•Lure

1106 Crescent Avenue NE

Steel Restaurant & Sushi

Lounge

950 West Peachtree NW

Suite 255

Anis Cafe and Bistro

2974 Grandview Avenue

Alma Cocina

191 Peachtree Street NE





Visiting Atlanta

Local Attractions:

- World of Coca-Cola
 121 Baker St NW
- Georgia Aquarium225 Baker St NW
- Centennial Olympic Park265 Park Ave W NW
- Atlanta Botanical Garden
 1345 Piedmont Ave NE
- Atlanta Cyclorama & Civil War Museum
 675 Ponce De Leon Ave NE
- Martin Luther King Jr. National Historic Site
 - 450 Auburn Ave NE
- Atlanta History Center130 West Paces Ferry Road NW
- Center for Civil and Human Rights
 100 Ivan Allen Jr. Boulevard











Register

Full Conference Registration	ATD Member	List Price
Advanced Rate Ends March 31, 2017	\$1,575	\$1,900
Online Rate Ends May 12, 2017	\$1,875	\$2,200
On-Site Rate	\$2,175	\$2,500
International Delegation (Groups of 5 or More)	\$1,250	\$1,575
Government	\$1,250	\$1,575
Student	\$500	\$800
Other Fees		
Networking Night		\$75
Simultaneous Interpretation Korean, Japanese, Chinese		\$345











70 International Delegations







Delegations

With a minimum of **five paid participants**, you can organize an international delegation.
Benefits include:

- convenient conference and travel registration
- delegation only-services, such as a networking room and early badge pickup
- special recognition during the conference
- marketing support
- reduced registration rates
- a rebate based on the number of paid participants.







Delegation Benefits

Paid Delegate Number	Delegation Rate	Marketing Materials	Delegation Leader Events	1 Free Registration for Delegation Leader	Additional Financial Incentive*	Networking Room Sharing	Early Badge Pickup
≥ 5	•	•	•				
≥ 10	•	•	•	•	•		
≥ 20	•	•	•	•	•	•	•
≥ 50	•	•	•	•	•	•	•

^{*} Rebate based on number of paid delegates.

How We Can Support You

- Marketing materials
- Delegation Leader Tool Kit
- Delegation leader emails
- Delegation registration form
- Special conference promotion workshops, videos



Delegation Leader Tool Kit

ATD International has prepared some items that you will find useful in leading and promoting your International Delegation to ATD 2017. This Tool Kit is updated periodically with new materials. Please check back for more updates.

ATD 2017 Materials

ATD 2017 VIDEO





Delegation Registration Process

STEP 1 Submit Delegation Application

STEP 2 Receive Delegation Confirmation

STEP 3 Register Delegation Attendees

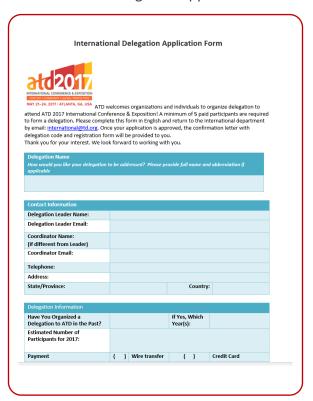
STEP 4 Arrange Payment



Step1: Submit Delegation Application

International Delegation Application Form

- Contact <u>international@td.org</u> for the "International Delegation Application Form"
- Complete and submit the application form



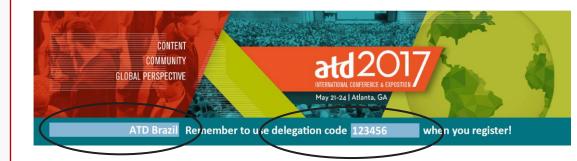


Step 2: Receive Delegation Confirmation

- Once the application is processed, you will receive a confirmation letter from ATD
- Returned qualified delegations will receive a delegation code with the confirmation letter
- New delegations will be assigned delegation codes when the minimum of five paid attendees is reached

Sample Delegation Banners with Code







Step 3: Register Delegation Attendees

- We will provide a standard International Delegation Registration Spreadsheet
- Delegation leaders will use the spreadsheet to collect attendees information, and send it to ATD. The reduced rates and complimentary registration will be applied immediately

* Note: You may promote your

delegation code to individuals and have
them directly register with ATD.

However, if the delegation code is not
correctly entered when the individual
registers, the delegation will not receive
any benefits.



Step 4: Arrange Payment

- Delegations need to provide the <u>Delegation Registration Spreadsheet</u> with payment before the deadline
- Additional/cancelation registrations may be adjusted on the same spreadsheet
- Additional registrations may be processed onsite
- Payment is required before registration is considered complete
- ATD accepts credit cards and wire transfers

Ways to Register

- 1. Online: ATD Store
- 2. E-mail <u>international@td.org</u>

Download and fill out the Registration Form from www.atdconference.com

Use the Delegation Registration Spreadsheet



Hotel & Travel: Why Use Official ATD Housing?

- Official hotels are endorsed and inspected by ATD.
- Housing representatives are available at the conference for assistance with official hotels.
- You'll receive friendly booking terms with no change fees and no full prepayment.
- You'll have guaranteed hotel rates.
- Complimentary shuttle service is provided from most official hotels.
- It is easy to make changes.
- Greater networking opportunities exist in hotels within the conference block.

The number of rooms is limited. <u>Book your room now!</u>





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Using ATD's Official Housing: http://www.atdconference.org/Hotel-and-Travel

Atlanta

ATD 2017 International Conference & EXPO will be held at:

Georgia World Congress Center

285 Andrew Young International Blvd NW Atlanta, GA 30313

Book Your Hotel

ATD has reserved rooms with special rates for conference attendees at area hotels in Downtown Atlanta. Reserve your room early for the best chance at getting your first choice. Remember, the number of rooms held at each hotel is limited.

Why Use Official ATD Housing?

When making your housing arrangements for the ATD 2017 International Conference & Exposition, it is important to use a company that you can trust. ATD provides our housing arrangements through Wyndham Jade. When you

Embed from Getty Images







Choosing Your Hotel

	HOTEL	RESERVATIONS	
	Check-in	05/21/2017	
	Check-out	05/24/2017	
	Occupancy	1 person, 1 bed	
	Reservation Type	- Please Select - ▼	
		Search	
Modify a reservation		Manage group reservations	
		111	
(Record ID Required for login)		(Username and Password Required for login)	
	ATD 2017	7 HOUSING FORMS	
INDIVIDUAL HOUSING Individual Housing Form			

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Choosing Your Hotel

Sort: Hotel Name | Distance to Convention Center

Please Select

Amenity Chart Area Map

Aloft Atlanta Downtown

300 Spring Street Atlanta, GA 30308

Rates: Single: \$159 Double: \$159 Dbl/Dbl: \$159 Triple: \$169 Quad: \$179

Distance to Convention Center: 0.7 Mile

10% OFF FOOD AND BEVERAGE EXCLUDING ALCOHOL COMPLIMENTARY PARKING WITH MINIMUM OF 3 NIGHT STAY

This Downtown Atlanta hotel is centrally located within walking distance of many attractions. Wake up refreshed and ready to go in a signlatform bed, and revive in an oversized shower with Bliss Spa amenities. Stay connected with free WiFi throughout the entire hotel, er social scene in the Re:mix lounge, and relax over cocktails at the W XYZ bar. Enjoy grab & go snacks from Re:fuel, a 24/7 gourmet pan exploring everything Atlanta has to offer.

Atlanta Hilton

255 Courtland Street Northeast Atlanta, GA 30303

Rates: Single: \$169 Double: \$189

Single: \$169 Double: \$189 Dbl/Dbl: \$189 Triple: \$209 Quad: \$229

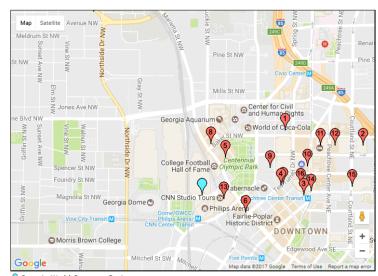
Distance to Convention Center: 0.82 Mile

buttons. You may zoom in on an area by double-clicking the map.

Printa

Map Instructions: This is an interactive hotel map. You can click on the numbered icon(s) to display hotel information as well as zoom in or out using the ⊞ buttons. Move the map by dragging your mouse or by using the ★□

Printable Map



- Georgia World Congress Center
- 1. Aloft Atlanta Downtown
- 3. Courtyard Atlanta Downtown
- 5. Embassy Suites Centennial Park
- Atlanta Hilton
- Doubletree Downtown
- 6. Glenn Hotel, Marriott Autograph Collection





If You Require a Visa to Enter the United States:



- We provide invitation letters only for registered conference attendees.
- Request the invitation letter form by emailing international@td.org.
 - Please allow three business days to process your request.
- Contact ATD early to leave enough time for your visa application.
- Complete visa information is available on the U.S.
 Department of State's website:

https://travel.state.gov/content/visas/en.html

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See You in Atlanta!
May 21-24, 2017



ATD 2017 International Conference & Exposition

Leading an International Delegation

By Enokponi Iniworikabo

Managing Consultant, Skills Dynamics Services Limited

ATD Nigerian Delegation Leader

eno@sdsng.com



Welcome!





Introduction – How I got involved v

A friend introduce me in 2009

 At the conference, I was amazed by the displayed by world-renowned experts
 Ken Blanchard, Donald Kirkpatrick and











 What prompted the idea of having a delegation from Nigeria

At the ATD 2011, Orlando Florida we when attendees from Nigeria

 The conference prompted us to start the & Development Network International (L credible platform for professionals comm to providing L&D solutions to support the of enterprises in Nigeria.

By 2014, in order to impact our L&D spac Nigeria, we need more professionals to a the ATD conference.



The Learning & Development Network Delegation

Our first Delegation at ATD 2014,









The Learning & Development Network Delegation

At ATD 2015, Orlando, Florida









 Marketing ATD 2016 Conference & **Exposition**

- Distribution of letters, emails to talent development professionals, Human Resources, organisations
- Promoted at our Learning & Developme International (LDNI) Monthly Learning C
- Emails to past ATD attendees



landscape is no small task. The watchful eye of the CEO, who is now, more than ever, focused on talent development and how the organization can be more innovative and shift with the changing environment,

The ATD 2016 International Conference & Exposition will provide you with the tools, strategies, and olutions you need to tackle these challenges head on. You'll get insights into the latest innovations in talent development, as well as actionable tools and solutions on designing, delivering, implementing and measuring the success of your programs. ATD 2016 will cover the entire industry, giving you an in depth guide to what you need to know now to be successful, and an outlook on what the future of talent development holds. By focusing on reaching your fullest potential, you will develop the talent around you to give your organization the ultimate competitive advantage—a workforce that is ready to take on the demands of today's ever-changing business environment. A full schedule of events can be found at:

> Potential and give your organization the ultimate competitive advantage—a workforce prepared to take on today's tough business landscape

at discount rate (\$229 at \$199)/year

Today's Trends and Tomorrow's Insights

- Sales Enablement
- Higher Education

I look forward to you joining our delegation Yours truly.

ATD Delegation Leader







The Learning & Development Network Delegation

At ATD 2016, Denver, Colorado









 At ATD 2016 Conference & Exposition, Denver, Colorado







My Experiences with ATD 2016

- Repeat ATD attendees 67%
- First timers attendees 33%
- Attendees reached via letters mailed 0%
- Attendees reached via ATD referrals
- Attendees referred by ATD attendees 2

ATD Support

 Post ATD Conference in Nigeria – (LDNI 2015 & 2016 Talent Management & Leadership Development Conferences which highlighted some aspects of ATD 2016 Conference)

Dr. Wei Wang, Director of Internation
 ATD sent a Goodwill Messa
 the conference

 ATD sent marketing materials and gif (pens, td magazines etc.)



- Post ATD International Conference & Exposition
 - LDNI 2015/2016 Talent Management &









Marketing ATD 2017 International Conference & Exposition

- Send Letters of Invitation to Talent Development Professionals via ema LinkedIn
- Encourage old attendees to spread news based on the worthwhile experions from previous conferences



Dear Collego

Help others reach their full potential by reaching yours.

The ATD International Conference & Exposition is the largest event of its kind, drawing together more than 10,000 takent development professionals from all over the world for four days of learning, networking, and exploration of the latest industry suggions. With more than 400 speakers, 300 education sessions, and 400 exhibitors, this conference is the most comproherable event of the wast.

As a taker development professional, you are passionals about ensuring that you workforce is progreated to face the demanded ribidary's exchanging basiness environment. The ATE 20TH treatmost Conference is Exposition will provide you with the knowledge, stringing, and studions you need to effectively stract, develop, and relate top taket. You will gain resignate in the filter learning, earlier some of the conference of the

ATD 2017 brings the liter devicement industry to life by gathering together the game chargem. The inclinidals who are shaping the including the legislation, because of the processor. A performance of processor (Learn and graw with us, because when you reach your helies placetain, you are infectively develop the lateral example you, giving your organization the ultimate competitive advantage. For complete information about ATD 2017, was some storaged to the competitive advantage.

Venue Georgia World Congress Center 285 Andrew Young International Biv Adanta, Georgia 30313

Rates (USQ/Person)	ATD Member	"With ATD Membership	Non- Member
Delegation			
Rates	\$1,250	\$1,409	\$1,575

For further enquiry please call Eno on 08033246917 or email, eno@sdsng.com

Please for payment and registration, use our Delegation Code 201702001 for discount to apply

We look forward to seeing you in Atlanta, GA, May 21-24, 2017.

Yours truly,

Eno Iniverkabo Managing Consultant Skills Dynamics Services Ltd ATD Nigeria Delegation Leade

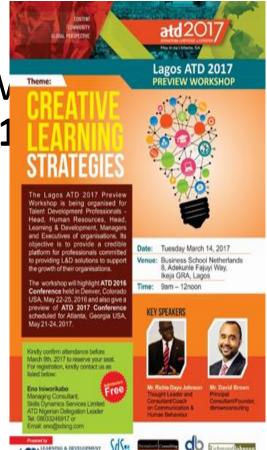






 Marketing ATD 2017 International Conference & Exposition

 The Lagos ATD 2017 Preview W scheduled for Tuesday March 1





- Lessons Learnt in Leading an International Delegation
 - Be knowledgeable about the
 - ATD Registration for international attendees
 - Payment process
 - Cost implication of attending the conference
 - Visa application process
 - Be helpful and supportive in
 - Travelling plans and hotel booking
 - At the conference, encourage delegates to meet at the Global Village
 - advise on sessions to attend; and
 - visit to the exposition, bookstore in teams
 - to compare notes on sessions attended;



Conclusion

 As an International Delegation leader, the ATD Conference & Exposition gives me the opportunity to help others to reach their full potential and in turn impact the lives of those they lead.



Brazilian International Delegation

Igor Cozzo – Director
ABTD - Brazilian Association of Training and
Development

ABTD – Brazil – International Delegation





Who we are

- ABTD Dedicated to T&D professionals
- Mission Support our community with best tools and practices
- Our activities
 - Monthly workshops
 - Leadership Forum
 - CBTD T&D Conference 2.500 profes
 - Delegation to ICE





Brazilian Delegation

- Since Atlanta 2007
- 70 150 professionals every year
- Build a Strong commu
- Support learning
- Exchange experience





Our Activities - Before

- Promote ICE in Brazil
- Host local workshops with ATD support
- Support with conference information and registration process
- Plan Local Activities professional and enterteinment
- Travel plan Support Travel Agency



Our Activities - Before









Our Activities During and After

- Whatsapp group
- Welcome Orientation and Brunch Sunday morning
- Happy Hour / Dinner Monday evening
- Conference Highlights Meeting Tuesday during lunch time
- Best of conference meeting ABTD Brazil International Delegation





Our Activities During and After

















ABTD – Brazil – International Delegation





See you in Atlanta

Igor Cozzo – Director ABTD - Brazilian Association of Training and Development

ABTD – Brazil – International Delegation

